# Cisco Secure Choice Enterprise Agreement

### The choice is simple

Today's workforce is no longer remote only or in the office only, it may be a shift to a hybrid work environment or whatever your future of work looks like. More users with multiple devices are connecting in and out of the corporate network, from anywhere and anytime. The complexity of managing security increases across a growing attack surface of users, devices, applications, and data. Despite the number of security solutions that exist and enter the market, cyber threats are more prevalent than ever. Security needs to be simplified and easy to use so you can move faster and stay ahead of bad actors. Cisco Secure powers security resilience, enabling businesses to withstand unpredictable threats or change and then emerge stronger. Offering a portfolio of secure connectivity services provides pervasive awareness to eliminate security gaps and optimize efficacy across the extended business ecosystem.

Similarly, the way you buy security must also be simple and flexible. Buying a slew of disparate security products that aren't easily integrated can get expensive to consume. Gone are the days where you need to keep track of renewal dates of multiple security product licenses. Instead, a simplified buying experience means you can activate only the security you need faster, your resources go further, and it eases the burden of managing multiple security licenses from different vendors.

Buying through the Secure Choice Enterprise Agreement allows you the flexibility to access two or more security products. Secure Choice Enterprise Agreement makes staying on top of security software and licenses easy, lets budgets go further, and offers predictable billing over time so you can move faster in responding to security needs.

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Choose Secure Choice Enterprise Agreement so you can:

- Buy it your way. Buy only what you need now, in a single agreement, and easily manage everything in one portal.
- Activate security fast. Access products and services whenever you need it. No new procurement or sales hoops to jump through.
- Instant cost savings. Get price protection and free growth with deeper discounts as you add products.
- Flexible payments. Pay annually, as you go, over three or five years, with 0% financing.

Cisco Secure products make security simple to choose and simple to use. And now with Secure Choice Enterprise Agreement, they're simple to buy—choose two or more to start and add as your business needs grow. You'll get the convenience of a single agreement and only pay for what you need, with instant savings.

#### Products in Secure Choice Enterprise Agreement:

- · Cisco Secure Firewall (formerly Firepower NGFW)
- · Cisco Secure Endpoint (formerly AMP for Endpoints)
- · Cisco Umbrella
- · Cisco Secure Network Analytics (formerly Stealthwatch)
- · Cisco Secure Email (formerly Email Security)
- · Cisco Cloudlock
- · Cisco Identity Services Engine (ISE)
- · Cisco Secure Web Appliance (formerly Web Security Appliance)
- Cisco Secure Workload (formerly Tetration)
- · Cisco Secure Access by Duo (formerly Cisco Duo)
- Kenna Security

#### Optional\*:

- · Secure Malware Analytics (formerly Threat Grid)\*
- · Defense Orchestrator\*
- · AnyConnect\*
- · Cyber Vision\*
- · Talos Incident Response Services\*
- · Secure Endpoint Virtual Cloud\*
- · Cisco Secure Cloud DDoS Protection\*

\*Indicates an optional product suite that does not count toward the qualified two or more products with growth allowance or toward tiered discounts.

#### Secure Choice Enterprise Agreement terms:

- Free growth allowance for qualified products
- Annual true forward—adjust contracts forward to the next annual cycle, no retroactive charges
- 0% financing
- · Basic support included
- · Annual pay as you go over three or five years
- Geographic availability—major global markets

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## Build a world-class security posture with flexible buying

Explore which security products are part of an essential architecture towards a Secure Access Service Edge (SASE), extended detection and response (XDR), or Zero Trust solution. Build the solution that is right for your business needs through a Secure Choice Enterprise Agreement—choose which security products are included in your agreement and that's all you pay for. When you are ready to expand your Zero Trust, SASE, or XDR solution, add more products and save more—without penalties. Receive SecureX as a built-in, integrated platform from the start with any security solution. Buy the security products that work for your organization through one flexible, easy-to-manage Secure Choice Enterprise Agreement.

#### Cisco Enterprise Agreement

Cisco Secure Choice Enterprise Agreement is part of the overall Cisco Enterprise Agreement, a cross-architecture (Cisco DNA, Data Center, Collaboration, and Security) buying program that lets organizations purchase and manage software and supporting services spanning all architectures through a single, flexible, three- or five-year agreement.

### Software Support

Your Cisco Secure Choice Enterprise Agreement includes Cisco Software Support Basic. Upgrading to Software Support Enhanced (default level support, where available) and Premium provides everything included in Basic and more. Learn more about the benefits of each level support to determine which meets your needs.

### **Next Steps**

You can learn more at cisco.com/go/secure-choice-ea

Let's talk today about your top security challenges that we can confront together by making security programs simpler and more effective.



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