



The bridge to possible

Cisco Compute Hyperconverged with Nutanix (CCHC + N) M7 Ordering Guide

Introduction

Cisco Compute Hyperconverged M7 Server with Nutanix Solutions

Cisco Compute Hyperconverged with Nutanix is a hyperconverged infrastructure solution integrating Cisco's best-in-class compute (Cisco Unified Computing System), datacenter networking, and SaaS infrastructure management platform (Cisco Intersight) with Nutanix's market-leading hyperconverged storage software, Nutanix Cloud Platform. The Cisco Compute Hyperconverged with Nutanix family of appliances delivers pre-configured UCS servers that are ready to be deployed as nodes to form Nutanix clusters in a variety of configurations. Each server appliance contains three software layers: UCS server firmware, hypervisor (Nutanix AHV), and hyperconverged storage software (Nutanix AOS).

Cisco Compute Hyperconverged M7 Server with Nutanix Clusters

Physically, nodes are deployed into clusters, with a cluster consisting of three or more Cisco Compute Hyperconverged Server. These are integrated into a single system by a pair of Cisco UCS® fabric interconnects, creating clusters that support general-purpose deployments and mission-critical high-performance environments.

Purpose, Audience, and Scope

Purpose

This publication provides information about the ordering Cisco Compute Hyperconverged with Nutanix from CCW estimate creation.

Scope

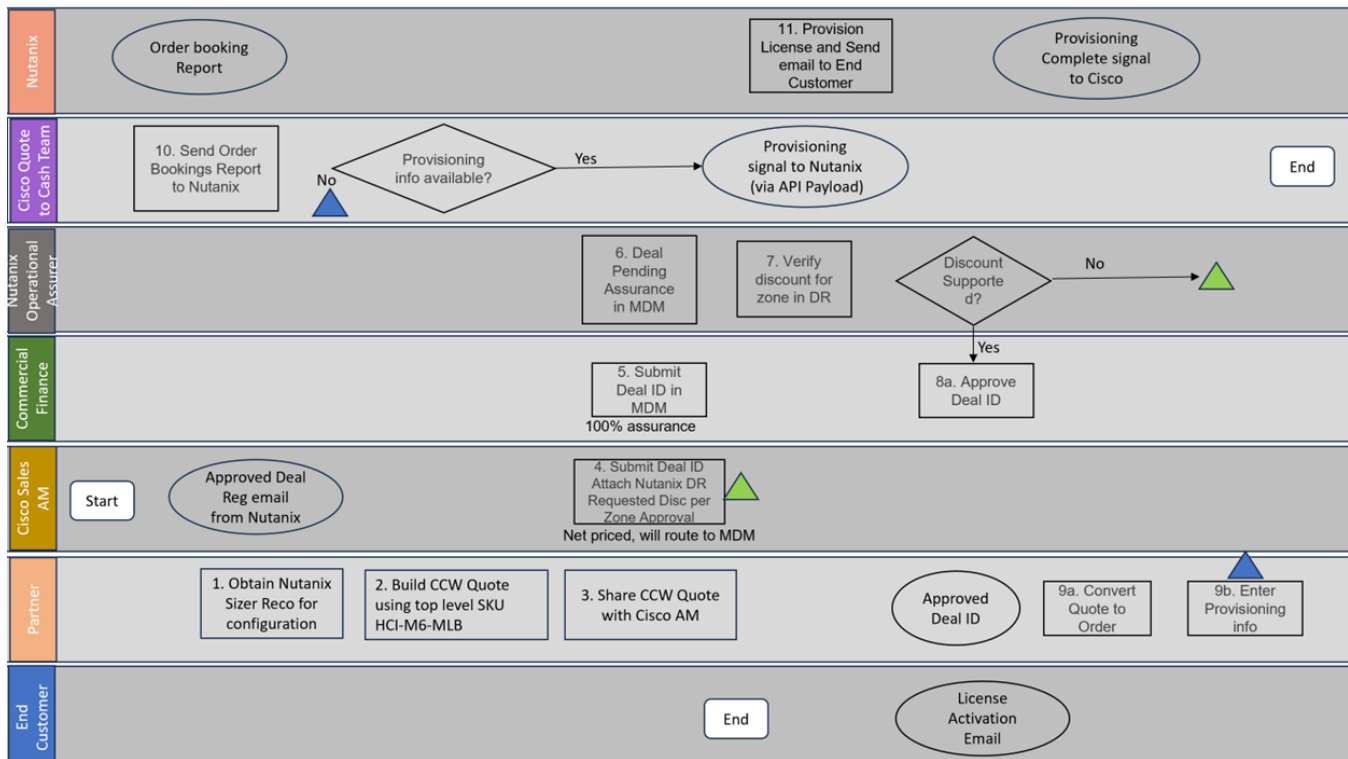
This ordering guide describes the information for:

- Workflow from approved Nutanix Deal Registration to License fulfillment
- Ordering Structure of Cisco Compute Hyperconverged M7 Server with Nutanix
- Catalog of Product IDs of Cisco Compute Hyperconverged M7 Server
- Ordering Nutanix Hardware, Software Licensing and Professional Service options
- Links to additional resources

Audience

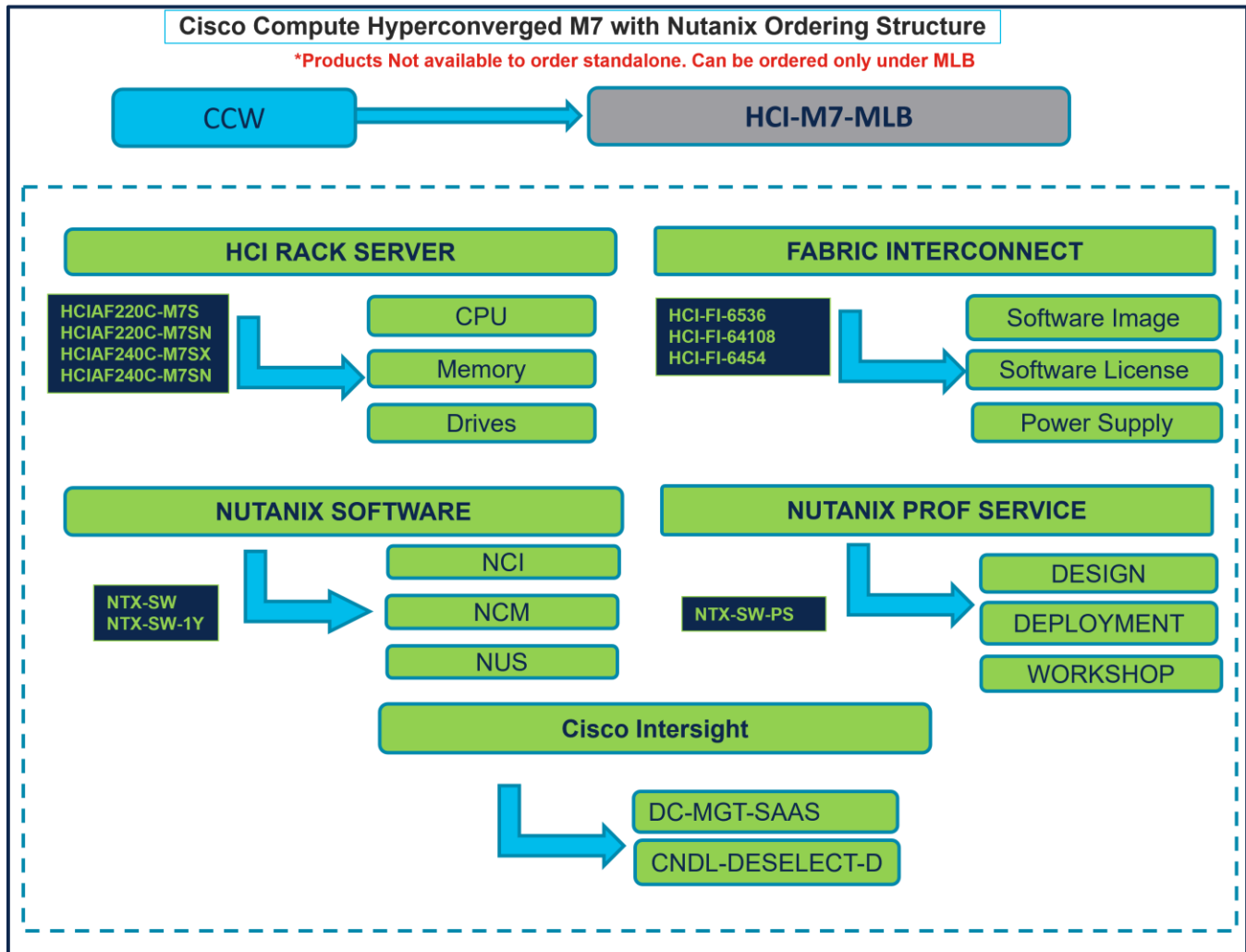
Cisco sales teams and partners.

Workflow from Approved Nutanix Deal Registration to License fulfillment



- Every opportunity for Nutanix SW should be ideally registered with Nutanix via Nutanix Deal Registration process. Nutanix Deal registration provides Cisco Sales PSS/AM is responsible for submitting Nutanix Deal registration. Once the Deal registration is approved by Nutanix, an approval email will be sent to the Cisco Sales submitter. This approval letter will need to be attached later to the Cisco quote.
- Once the customer requirements are available, visit Nutanix Sizer tool ([Nutanix Sizer](#)) and complete the guided selling questionnaire to secure the Nutanix configuration specifications that meet the customer requirements.
- Build the configuration in CCW using top level ordering SKU HCI-M7-MLB. Create deal using the CCW configuration, every deal that contains Nutanix SW must go through non-Standard Deal Approval process. Cisco Sales AM will need to submit non-standard deal by providing info on Nutanix Deal Registration, justification for discount request and attaching the relevant approval letter from Nutanix.
- Commercial Finance will enter the non-standard discount and approve it after the required due diligence is done for ensuring that the discount aligns to the zone discount guidelines shared by Nutanix.
- Once the non-standard deal is approved, it is available to convert to order.
- Nutanix Software is Not a Cisco Smart License. License is fulfilled by Nutanix and managed on Nutanix portal. For every order line containing Nutanix, the order submitter must enter End customer information (name, email, address) in Provisioning info screen on the CCW order line for Nutanix SKUs.
- Nutanix will send the License activation email to the end customer email ID that is entered into the provisioning info screen.

Ordering Structure of Cisco Compute Hyperconverged M7 Server with Nutanix



Catalog of Product IDs (PIDs)

Note: For a complete list of part numbers for the see the [Cisco Compute Hyperconverged with Nutanix-HCIAF220 M7 All-Flash Server](#) and [Cisco Compute Hyperconverged with Nutanix-HCIAF240 M7 All-NVMe/All-Flash Server](#)

Table 1. PID of Major Line Bundle (MLB)

Product ID (PID)	Description
HCI-M7-MLB	Cisco Compute Hyperconverged M7 with Nutanix MLB. Note: This major line bundle (MLB) consists of the Cisco Compute Hyperconverged Server, with Intersight and Nutanix software PIDs

Table 2. HCI Rack Server Major Line PIDs

Product ID (PID)	Description
HCIAF240C-M7SN (All NVMe)	Cisco Compute Hyperconverged HCIAF240cM7 All-NVMe server
HCIAF240C-M7SX (All Flash)	Cisco Compute Hyperconverged HCIAF240cM7 All-Flash server
HCIAF220C-M7SN (All NVMe)	Cisco Compute Hyperconverged HCIAF220cM7 All-NVMe server
HCIAF220C-M7S (All Flash)	Cisco Compute Hyperconverged HCIAF220cM7 All-Flash server

Table 3. Fabric Interconnect Major Line PIDs

Product ID (PID)	Description
HCI-FI-6536	Cisco Compute Hyperconverged Fabric Interconnect 6536
HCI-FI-64108	Cisco Compute Hyperconverged Fabric Interconnect 64108
HCI-FI-6454	Cisco Compute Hyperconverged Fabric Interconnect 6454

Table 4. Nutanix Software and Professional Major Line PIDs

Product ID (PID)	Description
NTX-SW	Nutanix Software 3Y and above
NTX-SW-1Y	Nutanix Software 1Y
NTX-SW-PS	Nutanix Professional Service

Table 5. Cisco Intersight Major Line PIDs

Product ID (PID)	Description
DC-MGT-SAAS	Cisco Intersight SaaS
CNDL-DESELECT-D	Conditional Deselect

Step By Step Ordering Process

This section provides more information and details related to packages and PIDs specific to Compute Hyperconverged M7 Server with Nutanix. It also provides references to additional buying programs and subscription packages that Compute Hyperconverged M7 Server with Nutanix products may be included in.

- Step 1.** Launch your web browser and navigate to the [Cisco Commerce Estimate Creation page](#).
- Step 2.** Log In to Cisco screen, type your Cisco.com user ID and password.
- Step 3.** In the Estimates page, set preferences for this estimate by entering the SKU, PID, product description or product family (for example, HCI-M7-MLB) to search for the HCI product you wish to order.

Note:

- For a complete list of part numbers for the see [Cisco Compute Hyperconverged with Nutanix-HCIAF220 M7 All-Flash Server and Cisco Compute Hyperconverged with Nutanix-HCIAF240 M7 All-NVMe/All-Flash Server](#)
- Refer to Nutanix Sizer Tool: <https://sizer.nutanix.com/#/home> before you proceed to do the Product Configuration.

Configuring the Hardware Components

Step 4.

The screenshot shows the Nutanix Sizer tool interface. At the top, there are two boxes: a blue box labeled 'CCW' and a grey box labeled 'HCI-M7-MLB', connected by a blue arrow. Below this is a search bar with the text 'Search by Sku , Program ID , Description and Product Family' and a search icon. To the right of the search bar is a blue 'Add' button with a red 'a' icon. Below the search bar is a blue box with an information icon and text: 'The product discounts are cascaded to subscription items, however subscription items may only be eligible for lower discounts. To apply the proper discount to subscription items, click on "MORE" and then, "Apply Discount".' Below this is a table with columns: 'Hardware, Software and Services', 'Estimated Lead Time', 'Unit List Price (USD)', 'Qty', 'Unit Net Price (USD)', 'Discount (%)', and 'Extended Net Price (USD)'. The table has one row with the following values: '1.0 HCI-M7-MLB', 'Not Applicable', '0.00', '1', '0.00', '0.00', and '0.00'. Below the table is a red 'b' icon with an arrow pointing to the 'Select Options' button. Other buttons include 'Remove Selected Lines', 'Apply Success Track', 'More', 'Filter By All Items', 'Validate', 'Recommended Content', 'Add Note', 'More Actions', and 'Add Subtotal'.

- a. In CCW, search for HCI-M7-MLB PID and click on “Add”
- b. Click on “Select Options” to enter the configurator.

Step 5.

Products Not available to order standalone. Can be ordered only under MLB

Bundle Configuration: HCI-M7-MLB | Estimated Lead Time: 70 days | Total: 8,258.30

HCI RACK SERVER

HCI AF220C-M7S
HCI AF220C-M7SN
HCI AF240C-M7SN
HCI AF240C-M7SX

CPU

Memory

Drives

Set service preferences for this configuration

- 1: CISCO INTERSIGHT requires a minimum of 1 component(s). Please refer to the Nutanix Sizer Tool: https://sizer.nutanix.com/#
- 2: The category CISCO INTERSIGHT is required. (CE100103)
- 3: Please refer to the Nutanix Sizer Tool: https://sizer.nutanix.com/#
- 4: It is recommended that the user purchase Nutanix Software SKU: NTX-SW or NTX-SW-1Y. (CE202155)

HCI AF220C-M7S has been added to the bundle category HCI RACK SERVER.

Available Components	Unit List Price (USD)
HCI RACK SERVER	
HCI AF220C-M7S Cisco Compute Hyperconverged HCI AF220cM7 All Flash Node Estimated Lead Time: 70 days	5,206.30
HCI AF240C-M7SX Cisco Compute Hyperconverged HCI AF240cM7 All Flash Node Estimated Lead Time: --	6,289.45
HCI AF240C-M7SN Cisco Compute Hyperconverged HCI AF240cM7 All Flash NVMe Node Estimated Lead Time: --	6,571.07
FABRIC INTERCONNECT	
NUTANIX SOFTWARE	
NUTANIX PROF SERVICE	
CISCO INTERSIGHT	

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
HCI AF220C-M7S Invalid Cisco Compute Hyperconverged HCI AF220cM7 All Flash Node		8,258.30	1	8,258.30

Configuration Summary | All prices shown in USD

Total	8,258.30
Estimated Lead Time	70 days

- Select HCI AF220C-M7S ATO from under MLB by clicking the "PLUS".
- Notice the HCI AF220C-M7S ATO Status is now Invalid as further configuration needed.
- Click on "Edit Options" to enter the configurator.

Step 6.

HCI RACK SERVER

HCI AF220C-M7S

CPU

Memory

Drives

Product Configuration: HCI AF220C-M7S part of HCI-M7-MLB | Estimated Lead Time: 70 days | Total (USD): 6,582.80

- 1: A maximum of 2 QTY of Power Supply and 2 QTY of Power Cable is allowed. Please adjust the quantity. (CE200100)
- 2: A selection of minimum 2 QTY from Front Capacity or from Front SED Capacity Drive Option is required. Please adjust the selection. (CE200076)
- 3: A selection from PCIe Riser 1 is required. Please adjust the selection. (CE200076)
- 4: HCI-SAS-M7T is defaulted under Drive Controller. (CE100033)

Configuration Summary	Qty	Extended List Price (USD)
Deployment Mode		
HCI-FI-MANAGED	1	0.00
Processor		
Memory		
Drive Controller		
HCI-SAS-M7T	1	895.46
PCIe Riser		
Front Capacity Drives		
Front SED Capacity Drives		
Total		6,582.80
Estimated Lead Time		70 days

Option Search	Multiple Options Search		
HCI AF220C-M7S > Processor			
8000 Series 6000 Series 5000 Series 4000 Series			
SKU	Qty	Estimated Lead Time	Unit List Price (USD)
HCI-CPU-I8444H Intel I8444H 2.9GHz/270W 16C/45MB DDR5 4800MT/s	Qty	21 days	11,374.59
HCI-CPU-I8450H Intel I8450H 2GHz/250W 28C/75MB DDR5 4800MT/s	Qty	21 days	12,644.91
HCI-CPU-I8452Y Intel I8452Y 2GHz/300W 36C/67.5MB DDR5 4800MT/s	Qty	21 days	11,300.22
HCI-CPU-I8454H Intel I8454H 2.1GHz/270W 32C/82.5MB DDR5 4800MT/s	Qty	21 days	17,571.42
HCI-CPU-I8460Y+ Intel I8460Y+ 2GHz/300W 40C/105MB DDR5 4800MT/s	Qty	21 days	14,783.55
HCI-CPU-I8461V Intel I8461V 2.2GHz/300W 48C/97.5MB DDR5 4800MT/s	1	21 days	12,702.10

- Configure HClAF220C-M7S by selecting peripherals from category window on the left.
- PIDs are listed in the window on the right. Some PIDs like CPUs are grouped according to type or series; select from the grouped options located above SKU window on the right.
- Follow warning messages to configure the minimum required option PIDs.
- Click on “Done” when completed.

Step 7.

The screenshot displays a configuration window for 'HCI RACK SERVER'. At the top, it shows 'Bundle Configuration: HCl-M7-MLB', 'Estimated Lead Time: 70 days', and 'Total: 129,266.37'. A central box highlights 'HClAF220C-M7S'. To the right, there are buttons for 'CPU', 'Memory', and 'Drives'. Below this, a list of 'Available Components' includes HClAF220C-M7S (5,206.23), HClAF240C-M7SX (6,289.45), and HClAF240C-M7SN (6,571.07). A table below shows the selected 'HCI RACK SERVER' with a quantity of 1 and an extended list price of 129,266.37. A 'Configuration Summary' at the bottom right shows the total price and lead time. Red callouts 'a', 'b', and 'c' are placed over the 'Valid' status, the quantity '1', and the plus sign icon respectively.

- Note Status is now showing as Valid.
- Increase the quantity for multiples of same configuration.
- Click the “PLUS” to add and configure the same product with different option/quantities or select a different product.

Step 8.

a. Click on “Edit Services/Subscriptions” to edit Term Duration for HW Support.

Note: It is recommended that Term Duration for HW Support must align with Software Subscription Duration.

Step 9.

- a. Enter the Term Duration
- b. Click on “Apply” and “Done”

Note: If Nutanix Mission Critical Software Support is purchased, it is recommended that Customer upgrade to CX Success Track Level 1 or Level 2 or Solution Support to ensure consistent SLA response time between Hardware and Software. Please refer to https://www.cisco.com/c/dam/en_us/about/doing_business/legal/service_descriptions/docs/cisco-success-tracks.pdf for more information.

Step 10.

The screenshot shows a configuration page for 'Fabric Interconnect' with a total price of 205,046.33. A callout box lists components: HCI-FI-6536, HCI-FI-64108, and HCI-FI-6454. A table shows selected items:

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
HCI RACK SERVER > 1 Selected (Min 0, Max 999999)				
HCI AF220C-M7S Valid	30,028.00		1	132,617.37
FABRIC INTERCONNECT > 2 Selected (Min 0, Max 999999)				
HCI-FI-6536 Invalid	35,220.74		2	72,428.96
NUTANIX SOFTWARE > 0 Selected (Min 0, Max 1)				
NUTANIX PROF SERVICE > 0 Selected (Min 0, Max 1)				

Annotations: 'a' points to the '+' button for HCI-FI-6536 in the Available Components list. 'b' points to the 'Invalid' status of HCI-FI-6536 in the selected items table. 'c' points to the 'Edit Options' link for HCI-FI-6536.

- a. Select HCI-FI-6536 ATO with 2 QTY under MLB by clicking the “PLUS”
- b. Notice the HCI-FI-6536 ATO Status is “invalid” as further configuration needed.
- c. Click on “Edit Options” to enter the configurator.

Step 11.

Fabric Interconnect

Software Image

Software License

Power Supply

Product Configuration: HCI-FI-6536 part of HCI-M7-MLB
 Estimated Lead Time: 21 days
 Price List: Global Price List in US Dollars (USD)
 Total (USD): 33,142.48

1: N10-MGT018 is defaulted under Software Image. (CE100033)
 2: HCI-UCSM-MODE is defaulted under Deployment Mode. (CE100033)
 3: HCI-PSU-6536-AC is defaulted under Power Supply. (CE100033)
 4: HCI-FI-6500-SW is defaulted under Software License. (CE100033)
 5: HCI-FI-6536 is defaulted under Power Supply. (CE100033)

Configuration Summary View Full Summary

Country/Region Specification
 Select Country/Region (Not Required)

Category	Qty	Extended List Price (USD)
Deployment Mode		
HCI-UCSM-MODE	1	0.00
Software Image		
N10-MGT018	1	0.00
Software License		
HCI-FI-6500-SW	1	9,045.00
Power Supply		
HCI-PSU-6536-AC	2	1,987.48
Power Cable		
Total		33,142.48
Estimated Lead Time	21 days	

Option Search Multiple Options Search

HCI-FI-6536 > Power Cable

Power Cable (Options for End Customer Country/Region : India)

SKU	Qty	Estimated Lead Time	Unit List Price (USD)
<input type="checkbox"/> CAB-IND-10A 10A Power cable for India	2	7 days	0.00
<input type="checkbox"/> CAB-250V-10A-ID AC Power Cord - 250V, 10A, India	2	7 days	0.00
<input type="checkbox"/> CAB-C13-C14-IN Power Cord Jumper, C13-C14 Connectors, 1.4 Meter Length India More	2	28 days	0.00
<input type="checkbox"/> CAB-C13-C14-3M-IN Power Cord Jumper, C13-C14 Connectors, 3 Meter Length, India More	2	28 days	0.00

Power Cable (Options for other Countries)

SKU	Qty	Estimated Lead Time	Unit List Price (USD)
<input type="checkbox"/> CAB-250V-10A-BR Power Cord - 250V, 10A - Brazil	2	7 days	0.00

Reset Configuration Cancel Done

- Configure HCI-FI-6536 by selecting peripherals from window on the left. Deployment Mode, Software Image, Software License and Power Supply is default selection. Transceiver Cable and QSFP Cables are Optional selection.
- Power Cables are mandatory selections.
- Click on "Done" when completed.

Step 12.

Fabric Interconnect

Bundle Configuration: HCI-M7-MLB
Estimated Lead Time: 70 days
Global Price List (USD)
Total: 205,046.33

Set service preferences for this configuration

HCl-FI-6536

1: CISCO INTERSIGHT requires a minimum of 1 component(s). Please add additional quantities as necessary.
2: The category CISCO INTERSIGHT is required. (CE100103)
3: Please refer to the Nutanix Sizer Tool: <https://sizer.nutanix.com/#/home> before you proceed to do the Product Configuration. (CE202155)
4: It is recommended that the user purchase Nutanix Software SKU: NTX-SW or NTX-SW-1Y. (CE202155)

Available Components

Component	Unit List Price (USD)
HCl RACK SERVER	
FABRIC INTERCONNECT	
HCl-FI-6536 Cisco Compute Hyperconverged Fabric Interconnect 6536 Estimated Lead Time: 21 days	22,110.00
HCl-FI-64108 Cisco Compute Hyperconverged Fabric Interconnect 6410 Estimated Lead Time: 21 days	41,938.65
HCl-FI-6454 Cisco Compute Hyperconverged Fabric Interconnect 6454 Estimated Lead Time: 21 days	29,034.45
NUTANIX SOFTWARE	
NUTANIX PROF SERVICE	
CISCO INTERSIGHT	

HCl RACK SERVER > 1 Selected (Min 0, Max 999999)

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
HClAF220C-M7S Valid Cisco Compute Hyperconverged HClAF220cM7 All Flash Node Add Custom Name Edit Options Edit Services/Subscriptions Remove Line		30,028.00	1	132,617.37

Add a HCl RACK SERVER from the left panel

FABRIC INTERCONNECT > 2 Selected (Min 0, Max 999999)

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
HCl-FI-6536 Valid Cisco Compute Hyperconverged Fabric Interconnect 6536 Add Custom Name Edit Options Edit Services/Subscriptions Remove Line		35,220.74	2	72,428.96

Add a FABRIC INTERCONNECT from the left panel

NUTANIX SOFTWARE > 0 Selected (Min 0, Max 1)
Add a NUTANIX SOFTWARE from the left panel

NUTANIX PROF SERVICE > 0 Selected (Min 0, Max 1)
Add a NUTANIX PROF SERVICE from the left panel

CISCO INTERSIGHT > 0 Selected (Min 1, Max 1)
Add a CISCO INTERSIGHT from the left panel

a. Note Status is now showing as “Valid”.

Step 13.

Fabric Interconnect

Bundle Configuration: HCI-M7-MLB
Estimated Lead Time: 70 days
Global Price List (USD)
Total: 205,046.33

Set service preferences for this configuration

HCl-FI-6536

1: CISCO INTERSIGHT requires a minimum of 1 component(s). Please add additional quantities as necessary. (CE100010)
2: The category CISCO INTERSIGHT is required. (CE100103)
3: Please refer to the Nutanix Sizer Tool: <https://sizer.nutanix.com/#/home> before you proceed to do the Product Configuration. (CE202322)
4: It is recommended that the user purchase Nutanix Software SKU: NTX-SW or NTX-SW-1Y. (CE202155)

Available Components

Component	Unit List Price (USD)
HCl RACK SERVER	
FABRIC INTERCONNECT	
HCl-FI-6536 Cisco Compute Hyperconverged Fabric Interconnect 6536 Estimated Lead Time: 21 days	22,110.00
HCl-FI-64108 Cisco Compute Hyperconverged Fabric Interconnect 6410 Estimated Lead Time: 21 days	41,938.65
HCl-FI-6454 Cisco Compute Hyperconverged Fabric Interconnect 6454 Estimated Lead Time: 21 days	29,034.45
NUTANIX SOFTWARE	
NUTANIX PROF SERVICE	
CISCO INTERSIGHT	

HCl RACK SERVER > 1 Selected (Min 0, Max 999999)

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
HClAF220C-M7S Valid Cisco Compute Hyperconverged HClAF220cM7 All Flash Node Add Custom Name Edit Options Edit Services/Subscriptions Remove Line		30,028.00	1	132,617.37

Add a HCl RACK SERVER from the left panel

FABRIC INTERCONNECT > 2 Selected (Min 0, Max 999999)

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
HCl-FI-6536 Valid Cisco Compute Hyperconverged Fabric Interconnect 6536 Add Custom Name Edit Options Edit Services/Subscriptions Remove Line		35,220.74	2	72,428.96

Add a FABRIC INTERCONNECT from the left panel

NUTANIX SOFTWARE > 0 Selected (Min 0, Max 1)
Add a NUTANIX SOFTWARE from the left panel

NUTANIX PROF SERVICE > 0 Selected (Min 0, Max 1)
Add a NUTANIX PROF SERVICE from the left panel

CISCO INTERSIGHT > 0 Selected (Min 1, Max 1)
Add a CISCO INTERSIGHT from the left panel

a. Click on “Edit Services/Subscriptions” to edit Term Duration for HW Support.

Note: It is recommended that Term Duration for HW Support must align with Software Subscription Duration.

Step 14.

Service SKU	Product SKU	Unit List Price (USD)	Qty	Total List Price (USD)
Cisco Customer Experience Level 1 (1 ITEM) SERVICE PROGRAM	L1NCO (CX LEVEL 1 8X7XNCDOS) SUMMARY			
CON-L1NCO-HCIF16BU CX LEVEL 1 8X7XNCDOS Cisco Compute Hyperconve... SERVICE SKU	HCI-FI-6536 Cisco Compute Hyperconverged Fabric Interconnect 6536 PRODUCT SKU	9,216.00	1	9,216.00

- a. Enter the Term Duration
- b. Click on “Apply” and “Done”

Note: If Nutanix Mission Critical Software Support is purchased, it is recommended that Customer upgrade to CX Success Track Level 1 or Level 2 or Solution Support to ensure consistent SLA response time between Hardware and Software. Please refer to https://www.cisco.com/c/dam/en_us/about/doing_business/legal/service_descriptions/docs/cisco-success-tracks.pdf for more information.

Configure the Software Subscription

Step 15.

Bundle Configuration: HCI-M7-MLB
Estimated Lead Time: 70 days

NUTANIX SOFTWARE

- NTX-SW
- NTX-SW-1Y
- NCI
- NCM
- NUS

Set service preferences for this configuration

1: CISCO INTERSIGHT requires a minimum of 1 component(s). Please add additional quantities as necessary. (CE100010)
2: The category CISCO INTERSIGHT is required. (CE100103)
3: Please refer to the Nutanix Sizer Tool: <https://sizer.nutanix.com/#/home> before you proceed to do the Product Configuration. (CE202322)

NTX-SW has been added to the bundle category NUTANIX SOFTWARE.

Available Components

Component	Unit List Price (USD)
HCI RACK SERVER	
FABRIC INTERCONNECT	
NUTANIX SOFTWARE	
NTX-SW Nutanix Software 3Y and above	0.00
NTX-SW-1Y Nutanix Software 1Y	--
NUTANIX PROF SERVICE	
CISCO INTERSIGHT	

HCI RACK SERVER > 1 Selected (Min 0, Max 999999)

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
HCI-F220C-M7S Cisco Compute Hyperconverged HClAF220dM7 All Flash Node		30,028.00	1	132,617.37

FABRIC INTERCONNECT > 2 Selected (Min 0, Max 999999)

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
HCI-FI-6536 Cisco Compute Hyperconverged Fabric Interconnect 6536		41,364.74	2	84,716.96

NUTANIX SOFTWARE > 1 Selected (Min 0, Max 1)

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
NTX-SW Nutanix Software 3Y and above		--	1	--

Requested Start Date: 22-Jan-2024
Requested For: 36 Months From 22-Jan-2024 To 21-Jan-2027
Automatically Renews For: No Auto Renewal
Billing Frequency: Prepaid Term

- NTX-SW or NTX-SW-1Y is a required selection. Please make selection by clicking “PLUS”
- Click on “Select Options” to configure the product.

Note: Subscription Term for NTX-SW is 36 to 60 Months and for NTX-SW-1Y is 12 Months.

Nutanix Software Product Scope offering in Cisco

Nutanix Cloud Infrastructure (NCI)	NCI is a complete software stack to unify your hybrid cloud infrastructure including compute, storage and network, hypervisors, and containers, in public or enterprise clouds.
Nutanix Cloud Infrastructure Data (NCI-D)	Delivers rich data and storage services but does not include Nutanix compute and networking capabilities. No support for AHV.
Nutanix Cloud Infrastructure Edge (NCI-E)	Provides a Distributed Infrastructure Platform for small Edge Deployments.
Nutanix Cloud Manager (NCM)	NCM offers intelligent operations, self service and orchestration, visibility and governance of spend, security and teams.
Nutanix Cloud Platform (NCP)	Bundle for NCI and NCM
Nutanix Unified Storage (NUS)	Software-defined data services platform that consolidates the management and protection of siloed block, file, and object storage into a single, unified platform.
Nutanix Data Lens (NDL)	SaaS-based cyberstorage solution offering ransomware resilience and global data visibility for unstructured data on Nutanix Unified Storage (NUS).
End User Computing (EUC)	On-Prem VDI and Desktop as a Service (DaaS) use cases.

NUTANIX CLOUD INFRASTRUCTURE (NCI)



License Tiers:

- STR (Starter)
- PRO (Professional)
- ULT (Ultimate)

Support Tier:

- PR (Production)
- MC (Mission Critical)
- FP: (US Federal Production)
- FM: (US Federal Mission Critical)

Available Feature Add-Ons:

- Security
SKU: **NT-A-NCI-SEC-PR**
- Advanced Replication
SKU: **NT-A-NCI-ADR-PR**
- Nutanix Kubernetes Engine
SKU: **NT-A-NCI-NKS-PR**

Feature Add-on license can only be added to NCI PRO tier licenses

NUTANIX CLOUD INFRASTRUCTURE DATA (NCI-D)

NT-NCI-D-PRO-PR

License Tiers:

- STR (Starter)
- PRO (Professional)
- ULT (Ultimate)

Support Tier:

- PR (Production)
- MC (Mission Critical)
- FP: (US Federal Production)
- FM: (US Federal Mission Critical)

Available Feature Add-Ons:

- Security
SKU: NT-A-NCI-D-SEC-PR
 - Advanced Replication
SKU: NT-A-NCI-D-ADR-PR
- Feature Add-on license can only be added to NCI PRO tier licenses**

NUTANIX CLOUD INFRASTRUCTURE EDGE (NCI-E)

NT-NCI-E-PRO-PR

License Tiers:

- STR (Starter)
- PRO (Professional)
- ULT (Ultimate)

Support Tiers:

- PR (Production)
- MC (Mission Critical)
- AP (ASP Production)
- FM (US Federal Mission Critical)

- *1 TiB of NUS Pro per NCI-Edge cluster is included at no cost with NCI-Edge.*
- *NCI-Edge licenses must run on a dedicated licensed cluster with no core-based licensing. Mixing of NCI-Edge licenses with other types of NCI licensing within a cluster is not supported.*
- *NCI-Edge is limited to a maximum of 25 VMs in a cluster, with each VM being limited to a maximum of 96GB of memory.*

Metric - VMs

NUTANIX CLOUD MANAGER (NCM)



License Tiers:

- STR (Starter)
- PRO (Professional)
- ULT (Ultimate)

Support Tier:

- PR (Production)
- MC (Mission Critical)
- FP: US Federal Production
- FM: US Federal Mission Critical

Available Feature Add-Ons:

- Self-Service & Orchestration
SKU: **NT-NCM-SS-PR**
- Security Central
SKU: **NT-NCM-SC-PR**
- Cost Governance
SKU: **NT-NCM-CM-PR**

These add-ons give access to respective feature sets for the public cloud

Note:

- Meter = VM (Virtual Machine)
- Subscription is created on My Nitrogen portal for each product

NCP (NUTANIX Cloud Platform) Bundle



License Tier:

- STR (Starter)
- PRO (Professional)
- ULT (Ultimate)

Support Tier:

- PR (Production)
- MC (Mission Critical)
- FP: (US Federal Production)
- FM: (US Federal Mission Critical)

Product Tier	Offering Combination
NCP ULT	NCI ULT + NCM ULT
NCP PRO	NCI ULT + NCM PRO
NCP STR	NCI PRO + NCM PRO

NCP Quoting and Licensing rules

Quoting Rules

- NCP has three bundled offerings, and each bundle has fixed NCI and NCM license tiers.
- Meter is 'Core'. Same for both NCI and NCM constituent products.
- Quantity, Term, Discount offered to be selected at the top-level 'parent' SKU, and all the 'children' components inherit.
- Both the NCI and NCM components display their Quantity.
- Top-level SKU should display Unit List Price, Discount, Total List Price, Quantity and Total Net Price

Licensing Rules

- The constituent NCI and NCM licenses are applied individually.
- NCI add-ons can be quoted if required for the NCI license in the bundle.
- NCM add-ons can be quoted for the NCM license in the bundle.

NUTANIX UNIFIED STORAGE (NUS) & NUTANIX DATA LENS (NDL)

NT-NUS-PRO-PR

NT-NDL-PR/FP

License Tier:

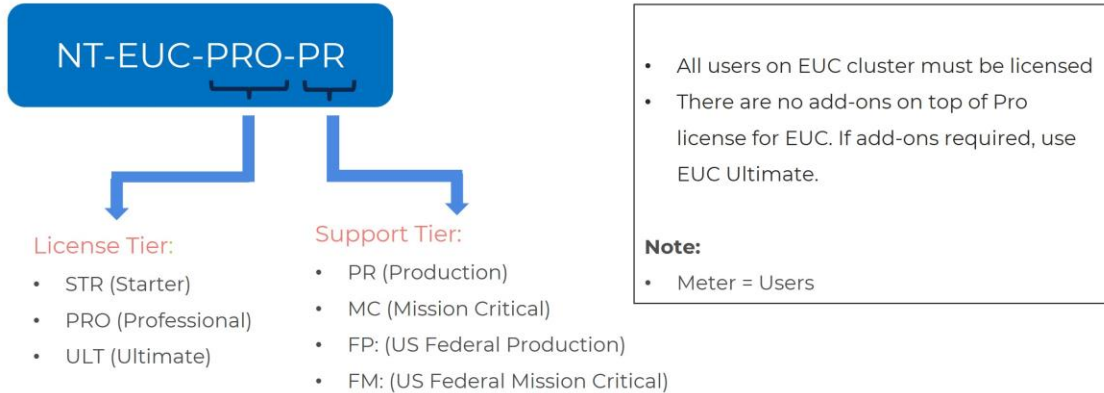
- PRO (Professional)

Support Tier:

- PR (Production)
- MC (Mission Critical)
- AP (ASP Production)
- AM (ASP Mission Critical)
- FP (US Federal Production)
- FM (US Federal Mission Critical)

- **Available Feature Add-Ons:**
- **Security**
 - SKU: NT-A-NUS-SEC-PR
- **Advanced Replication**
 - SKU: NT-A-NUS-ADR-PR
- **Feature Add-on license can only be added to NCI PRO tier licenses**
- **Note:**
 - **Meter = Used TiB**
 - **Tiered pricing**

END USER COMPUTING (EUC)



Step 16.

NUTANIX SOFTWARE

Offer Configuration: NTX-SW (Part of HCI-M7-MLB) | Estimated Lead Time: NA | Price Global: NCI | Total (USD): 0.00

Requested Terms and Billing: Requested Start Date: 22-Jan-2024 | Requested For: 36 Months From 22-Jan-2024 To 21-Jan-2027 | Billing Frequency: Prepaid Term

REQUESTED FOR 36 Months | From 22-Jan-2024 To 21-Jan-2027

Requested Start Date
Day: 22 | Month: Jan | Year: 2024 **a**

End Date
Effective For: 36 Months **b**

Automatically Renews On
Auto Renewal: Off **b**

Billing Frequency
Prepaid Term **b**

Buttons: Cancel, Save Changes

- Requested Start Date (RSD)** is now dependent on HW Ship Date and will automatically starts when the HW ships. If you change the **RSD**, the Software will start either on the **RSD** you picked or the HW Ship Date whichever is later.
- End Date** (duration in months) is defaulted to **36 Months**, **Auto Renewal (on/off)** is defaulted to **Off** and **Billing Frequency** is defaulted to **Prepaid Term**. You can still change the setting accordingly.

Step 17.

NUTANIX SOFTWARE

NTX-SW → NCI, NCM, NUS

Offer Configuration: NTX-SW(Part of HCI-M7-MLB) | Estimated Lead Time: NA | Total (USD): 0.00

Requested Start Date: 22-Jan-2024 | Requested For: 36 Months From 22-Jan-2024 To 21-Jan-2027 | Automatically Renews For: No Auto Renewal | Billing Frequency: Prepaid Term

1: To complete your order, please review product terms and acknowledge checkbox under EULA category from Configuration Summary (left-hand side). (CE202343)
 2: Before placing the order, it is highly recommended user review corresponding [Ordering Guide](#) (CE606519)
 3: The items marked with "*" do not have a List Price available. Enter a different Quantity, Initial Term or Prepay Term. (C0808)

Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

Configuration Summary

- Nutanix Cloud Infrastructure (NCI)
- Nutanix Cloud Infrastructure Data (NCI-D)
- Nutanix Cloud Infrastructure Edge (NCI-E)
- Nutanix Cloud Manager (NCM)
- Nutanix Cloud Platform (NCP)
- Nutanix Unified Storage (NUS)
- Nutanix Data Lens (NDL)
- End User Computing (EUC)
- EULA

Total: \$0.00

Buttons: Restore Configuration, Cancel, Review Changes

NTX-SW > Nutanix Cloud Infrastructure (NCI)

Nutanix Cloud Infrastructure (NCI)

STR

Core	SKU	Description	Unit List Price (USD)	Action
<input type="text" value="Qty"/>	NT-NCI-STR-PR	NCI Starter SW LIC & Production SW Supp per Core	Enter Qty to see List Price Per Core/Month	
<input type="text" value="Qty"/>	NT-NCI-STR-MC	NCI Starter SW LIC & Mission Critical SW Supp per Core	Enter Qty to see List Price Per Core/Month	
<input type="text" value="Qty"/>	NT-NCI-STR-PP	NCI Starter SW LIC & Fed Production SW Supp per Core	Enter Qty to see List Price Per Core/Month	
<input type="text" value="Qty"/>	NT-NCI-STR-FM	NCI Starter SW LIC & Fed Mission Critical SW Supp per Core	Enter Qty to see List Price Per Core/Month	

PRO

- a. The Quantity of NCI or NCI-D or NCM or (NCI and NCM under NCP) License must match with the QTY of Processor Core selected under Servers. The Quantity of NCI-E, EUC, NUS and NDL License can be selected per recommended system requirement..

Step 18.

NUTANIX SOFTWARE

NTX-SW → NCI, NCM, NUS

Offer Configuration NTX-SW(Part of HCI-M7-MLB)	Estimated Lead Time NA	Price Global Price List (USD)	Total (USD) 0.00
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Requested Terms and Billing

Requested Start Date 22-Jan-2024	Requested For 36 Months From 22-Jan-2024 To 21-Jan-2027	Automatically Renews For No Auto Renewal	Billing Frequency Prepaid Term
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1: To complete your order, please review product terms and acknowledge checkbox under EULA category from Configuration Summary (left-hand side). (CE202343)
 2: Before placing the order, it is highly recommended user review corresponding [Ordering Guide](#) (CE606519)
 3: The items marked with "--" do not have a List Price available. Enter a different Quantity, Initial Term or Prepay Term. (C0808)

Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

Configuration Summary

- Nutanix Cloud Infrastructure (NCI)
- Nutanix Cloud Infrastructure Data (NCI-D)
- Nutanix Cloud Infrastructure Edge (NCI-E)
- Nutanix Cloud Manager (NCM)
- Nutanix Cloud Platform (NCP)
- Nutanix Unified Storage (NUS)
- Nutanix Data Lens (NDL)
- End User Computing (EUC)
- EULA ← a

NTX-SW > EULA

To complete your order, please check the box to the right to acknowledge and agree to the EULA Terms: ← a

By checking this box or otherwise placing an order for a Nutanix product or service, you agree that: (1) use of Nutanix products and receipt of Nutanix services is governed solely by the Nutanix License and Services Agreement located at <https://www.nutanix.com/legal/eula>; (2) if you are a partner or distributor, or are otherwise placing an order on behalf of another person (a "Customer"), you have included a statement in your written order with the Customer that use of Nutanix products is governed solely by the Nutanix License and Services Agreement located at <https://www.nutanix.com/legal/eula>, and have obtained an acknowledgment from the Customer accepting the foregoing terms, and you agree to provide reasonable evidence of the Customer's acceptance of such terms to Nutanix upon the direct request of Nutanix; (3) Cisco makes no warranty regarding Nutanix products and services and Nutanix makes no warranty regarding Cisco products and services; (4) Cisco does not provide support for Nutanix products and services and Nutanix does not provide support for Cisco products and services; and (5) Cisco may provide the Customer's name, address, and other order details to Nutanix (and the customer has provided all necessary consents to permit the same).

Total \$0.00

Restore Configuration Cancel Review Changes ← b

- To complete the order, please check the box to the right to acknowledge and agree to the EULA Terms
- Click on "Review Changes" and "Done"

Step 19.

NUTANIX PROF SERVICE

Available Components

- HCI RACK SERVER
- FABRIC INTERCONNECT
- NUTANIX SOFTWARE
- NUTANIX PROF SERVICE

Product Selection Summary:

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
HCI RACK SERVER > 1 Selected (Min 0, Max 999)			1	132,617.37
HCI-FI-6536 Valid	41,364.74	41,364.74	2	84,716.96
NTX-SW Valid	36.12	36.12	1	41,611.62
NTX-SW-PS Invalid	--	--	1	--

Summary Table:

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
NTX-SW-PS Invalid	--	--	1	--

- It is recommended that User Purchase NTX-SW-PS. Please make selection by clicking “PLUS”
- Click on “Edit Options” to configure the product.

Note: Nutanix Professional Service is mandatory for NTX-SW-1Y or when NCM PRO or NCM ULT is selected under NTX-SW. For other Licenses under NTX-SW, its recommended.

Nutanix Professional Services SKU

- Each professional SKU is 1-Year Term.
- The professional services needs to consumed within 1-Year period

Product	Stage	Professional Services Offerings
NCI	Design	NCI Design Workshop
	Deploy	NCI Cluster Deployment or Expansion
	Migrate	Virtual Machine Migration Workshop
	Migrate	Virtual Machine Migration
NCM	Design	NCM Intelligent Operations Design Workshop
	Design	NCM Self-Service Design Workshop
	Deploy	NCM Intelligent Operations Deployment
	Deploy	FastTrack for NCM Self-Service
	Deploy	FastTrack for NCM Cost Governance

Nutanix Professional Service (PS) ordering rules

- 1- year Terms:** Mandatory professional services attach for NCI, NCM, NCP and EUC.
 - Select 1 from Design AND 1 from Deployment
 - PS Tiers match (or greater) the software license Tier is recommended
- 3- year Terms:** Mandatory professional services attach for NCM Pro and NCM Ultimate only
 - Select 2 from Design (Intelligent Ops + SS) AND 3 from Deployment (Intelligent Ops +SS +CG)
 - PS Tiers match (or greater) the software license Tier is recommended
 - PS for NCI license is recommended
- Any expand opportunity should not require mandatory services.**

Step 20.

The screenshot displays the Nutanix ordering interface. At the top, a green box labeled 'NUTANIX PROF SERVICE' is positioned above the 'Requested Terms and Billing' section. Below this, a blue arrow points from 'NTX-SW-PS' to a stack of three green boxes: 'DESIGN', 'DEPLOYMENT', and 'WORKSHOP'. In the 'Configuration Summary' on the left, a red arrow 'a' points to 'Nutanix Cloud Infrastructure (NCI) Services'. The main table shows 'Nutanix Cloud Infrastructure (NCI) Services' with two sections: 'NCI Design Workshop' and 'NCI Cluster Deployment or Expansion'. A red arrow 'a' points to the 'NCI Design Workshop' section, and a red arrow 'b' points to the 'NTS-DP-STR-AVV' SKU in the 'NCI Cluster Deployment or Expansion' section.

Units	SKU	Description	Unit List Price (USD)	Action
Qty	NT-W-DS-STR	NCI Design Workshop - Starter - Workshop Only	Enter Qty to see List Price Per Units/Month	
Qty	NT-W-DS-STR-SD	NCI Design Workshop - Starter - Standard Doc	Enter Qty to see List Price Per License/Month	
Qty	NT-W-DS-STR-ED	NCI Design Workshop - Starter - Enhanced Doc	Enter Qty to see List Price Per License/Month	
Qty	NT-W-DS-PRO	NCI Design Workshop - Pro - Workshop Only	Enter Qty to see List Price Per SaaS/Month	
Qty	NT-W-DS-PRO-SD	NCI Design Workshop - Pro - Standard Doc	Enter Qty to see List Price Per SaaS/Month	
Qty	NT-W-DS-PRO-ED	NCI Design Workshop - Pro - Enhanced Doc	Enter Qty to see List Price Per SaaS/Month	
Qty	NT-W-DS-ULT-SD	NCI Design Workshop - Ultimate - Standard Doc	Enter Qty to see List Price Per SaaS/Month	
Qty	NT-W-DS-ULT-ED	NCI Design Workshop - Ultimate - Enhanced Doc	Enter Qty to see List Price Per SaaS/Month	
Units	SKU	Description	Unit List Price (USD)	Action
Qty	NTS-DP-STR-AVB	NCI Cluster Deployment or Expansion - Starter - AHV - Base	Enter Qty to see List Price Per Units/Month	
Qty	NTS-DP-STR-AVV	NCI Cluster Deployment or Expansion - Starter - AHV - Var	Enter Qty to see List Price Per Nodes/Month	

- We have NCI License selected under NTX-SW and hence, it is recommended that we select Nutanix Professional Services: NCI Design Workshop + NCI Cluster Deployment or Expansion SKUs
- QTY of NCI Cluster Deployment or Expansion Variable SKU must match with Server QTY.

Step 21.

NUTANIX PROF SERVICE

Offer Configuration: NTX-SW-PS(Part of HCI-M7-MLB) | Estimated Lead time: NA | Project: Glob | Total (USD): 0.00

Requested Terms and Billing

Requested Start Date: 22-Jan-2024 | Requested For: 1 Months From 22-Jan-2024 To 21-Feb-2024 | Billing Frequency: Prepaid Term

Configuration Summary

SKU	Qty	List Price
SVS-NT-SUP	1 Each	\$0.00 Per Each/Month
Total		\$0.00

NTX-SW-PS > EULA

EULA

To complete your order, please check the box to the right to acknowledge and agree to the EULA Terms: **a**

By checking this box or otherwise placing an order for a Nutanix product or service, you agree that: (1) use of Nutanix products and receipt of Nutanix services is governed solely by the Nutanix License and Services Agreement located at <https://www.nutanix.com/legal/eula>; (2) if you are a partner or distributor, or are otherwise placing an order on behalf of another person (a "Customer"), you have included a statement in your written order with the Customer that use of Nutanix products is governed solely by the Nutanix License and Services Agreement located at <https://www.nutanix.com/legal/eula>, and have obtained an acknowledgment from the Customer accepting the foregoing terms, and you agree to provide reasonable evidence of the Customer's acceptance of such terms to Nutanix upon the direct request of Nutanix; (3) Cisco makes no warranty regarding Nutanix products and services and Nutanix makes no warranty regarding Cisco products and services; (4) Cisco does not provide support for Nutanix products and services and Nutanix does not provide support for Cisco products and services; and (5) Cisco may provide the Customer's name, address, and other order details to Nutanix (and the customer has provided all necessary consents to permit the same).

b

- To complete the order, please check the box to the right to acknowledge and agree to the EULA Terms
- Click on "Review Changes" and "Done"

Step 22.

The screenshot displays a configuration interface with an 'Available Components' sidebar on the left and a main cart area on the right. The sidebar lists components like HCl RACK SERVER, FABRIC INTERCONNECT, NUTANIX SOFTWARE, NUTANIX PROF SERVICE, and CISCO INTERSIGHT. The main area shows a cart with four sections: HCl RACK SERVER, FABRIC INTERCONNECT, NUTANIX SOFTWARE, and CISCO INTERSIGHT. Each section contains a table with columns for Product, Unit List Price, Adjusted List Price, Qty, and Extended List Price. Annotations include a green box labeled 'Cisco Intersight' pointing to the 'DC-MGT-SAAS' item in the CISCO INTERSIGHT section, and red boxes 'a' and 'b' pointing to the 'Requested Start Date' and 'Requested For' fields respectively in the same section.

- a. It is recommended that Term Duration for HW Support align with Software Subscription Duration.
- b. Intersight is a required selection, if you have not previously purchased Cisco Intersight Software. Please make selection by clicking “PLUS” and click on “Edit Options” to configure.

Step 23.

Cisco Intersight

Offer Configuration DC-MGT-SAAS(Part of HCI-M7-MLB)	Estimated Lead Time NA	Price List DC-MGT-SAAS	Total (USD) 0.00
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Requested Terms and Billing

Requested Start Date 22-Jan-2024	Requested For 36 Months From 22-Jan-2024 To 21-Jan-2027	Automatically Renews For 12 Months On 22-Jan-2027	Billing Frequency Prepaid Term
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1: Cisco will apply a standard lead time to your requested start date based on the selected product. Cisco may not be able to honor the requested start date (RSD). In some cases, our systems may require additional lead-time to provision your services. Submitting a RSD that is too early could cause customer subscription billing issues. Verify the requested start date with your implementation team that aligns with customer deployment readiness. (C0742)
 2: Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

REQUESTED FOR 36 Months From 22-Jan-2024 To 21-Jan-2027

<p>Requested Start Date</p> <p>Day Month Year</p> <p>22 Jan 2024</p> <p><small>Enter any date up between 19-Jan-2024 and 17-Apr-2024</small></p>	<p>End Date</p> <p><input checked="" type="radio"/> Effective For 36 Months</p> <p><small>Enter any whole month value from 1-96</small></p> <p><input type="radio"/> Co-Term to an End Date</p> <p>Day Month Year</p> <p>21 Jan 2027</p> <p><small>Enter any date up between 20-Apr-2024 and 21-Jan-2032</small></p>
<p>Automatically Renews For 12 Months On 22-Jan-2027</p> <p>Auto Renewal</p> <p><input checked="" type="checkbox"/> On</p> <p>12 Months</p>	<p>Billing Frequency Prepaid Term</p> <p><input checked="" type="radio"/> Prepaid Term</p> <p><input type="radio"/> Annual Billing</p> <p><input type="radio"/> Quarterly Billing</p> <p><input type="radio"/> Monthly Billing</p>

Cancel
Save Changes

- a. **Requested Start Date (RSD)** is now dependent on HW Ship Date and will automatically starts when the HW ships. If you change the **RSD**, the Software will start either on the **RSD** you picked or the HW Ship Date whichever is later.
- b. **End Date** (duration in months) is defaulted to **36 Months**, **Auto Renewal (on/off)** is defaulted to **Off** and Billing Frequency is defaulted to **Prepaid Term**. You can still change the setting accordingly.

Step 24.

Offer Configuration: DC-MGT-SAAS(Part of HCI-M7-MLB) | Estimated Lead Time: NA | **Cisco Intersight** | Total (USD): 1,260.00

Requested Terms and Billing: Requested Start Date: 22-Jan-2024 | Requested For: 36 Months From 22-Jan-2024 To 21-Jan-2027 | Automatically Renews For: 12 Months On 22-Jan-2027 | Billing Frequency: Prepaid Term | **DC-MGT-SAAS**

Please note that Cisco recommends Solution Support with Intersight which solves complex issues on average 44% faster than product support. For complete details, please refer to the following URL: <https://www.cisco.com/c/en/us/customer-experience/support/solution-support.html> (CE202322)

Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

Configuration Summary

SKU	Qty	List Price
DC-MGT-IS-SAAS-ES	1 Device	\$35.00 Per Device/Month
Cisco Intersight 2.0 Infrastructure Services		
DC-MGT-IS-SAAS-ES	1	\$35.00
Cisco Intersight Workload Optimizer (IWO) - SaaS		
Cisco Intersight Support		
SKU	Qty	List Price
SVS-DCM-SUPT-BAS	1 Each	\$0.00 Per Each/Month
Auto Expansion		
Total		\$1,260.00

Buttons: Restore Configuration, Cancel, Review Changes

DC-MGT-SAAS > Cisco Intersight 2.0 Infrastructure Services

Device	SKU	Description	Unit List Price (USD)	Action
1	DC-MGT-IS-SAAS-ES	Infrastructure Services SaaS/CVA - Essentials	\$35.00 Per Device/Month	
Qty	DC-MGT-IS-SAAS-AD	Infrastructure Services SaaS/CVA - Advantage	Enter Qty to see List Price Per Device/Month	
Qty	DC-MGT-IS-PVAPP-ES	Infrastructure Services PVA - Essentials	Enter Qty to see List Price Per Device/Month	
Qty	DC-MGT-IS-PVAPP-AD	Infrastructure Services PVA - Advantage	Enter Qty to see List Price Per Device/Month	

Add-Ons

Device	SKU	Description	Unit List Price (USD)	Action
Qty	DC-MGT-IS-UCSD	UCS Director - 1 Server License (includes Network, Storage)	Enter Qty to see List Price Per Device/Month	

- a. The quantity of Cisco Intersight 2.0 Infrastructure Services License under Offer: DC-MGT-SAAS should be equal to the quantity of Server selected. Enter the quantity.

Step 25.

Offer Configuration: DC-MGT-SAAS(Part of HCI-M7-MLB) | Estimated Lead Time: NA | **Cisco Intersight** | Total (USD): 1,260.00

Requested Terms and Billing: Requested Start Date: 22-Jan-2024 | Requested For: 36 Months From 22-Jan-2024 To 21-Jan-2027 | Automatically Renews For: 12 Months On 22-Jan-2027 | Billing Frequency: Prepaid Term | **DC-MGT-SAAS**

Please note that Cisco recommends Solution Support with Intersight which solves complex issues on average 44% faster than product support. For complete details, please refer to the following URL: <https://www.cisco.com/c/en/us/customer-experience/support/solution-support.html> (CE202322)

Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

Configuration Summary

SKU	Qty	List Price
DC-MGT-IS-SAAS-ES	1 Device	\$35.00 Per Device/Month
Cisco Intersight 2.0 Infrastructure Services		
Cisco Intersight Workload Optimizer (IWO) - SaaS		
Cisco Intersight Support		
SKU	Qty	List Price
SVS-DCM-SUPT-BAS	1 Each	\$0.00 Per Each/Month
Auto Expansion		
Total		\$1,260.00

Buttons: Restore Configuration, Cancel, Review Changes

DC-MGT-SAAS > Cisco Intersight Support

Each	SKU	Description	Unit List Price (USD)	Action
Qty	SVS-SSTCS-DCMGMT	Solution Support for DC Mgmt	Enter Qty to see List Price Per Each/Month	
Qty	SVS-L1DCS-INTER	CXL1 for INTERSIGHT	Enter Qty to see List Price Per Each/Month	
Qty	SVS-L2DCS-INTER	CXL2 for INTERSIGHT	Enter Qty to see List Price Per Each/Month	
1	SVS-DCM-SUPT-BAS	Basic Support for DCM	\$0.00 Per Each/Month	

- a. The Cisco Intersight License comes with separate Support. Basic Embedded Support is the default selection. Customer may upgrade to Solution Support, CX Success Track L1 and L2 (supported only with SAAS) if needed.

Step 26.

Bundle Configuration: HCI-M7-MLB
Estimated Lead Time: 70 days
Price List: Global Price List (USD)
Total: 310,206.12

Get service preferences for this configuration

Please refer to the Nutanix Sizer Tool: <https://sizer.nutanix.com/home> before you proceed to do the Product Configuration: (CE202322)

Available Components

Component	Unit List Price (USD)
HCI RACK SERVER	5,296.23
HCI AF220C-M7S	6,289.45
HCI AF240C-M7S	6,571.07
FABRIC INTERCONNECT	
NUTANIX SOFTWARE	
NUTANIX PROF SERVICE	
CISCO INTERSIGHT	

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
HCI RACK SERVER > 1 Selected (Min 0, Max 999999)				
HCI AF220C-M7S Valid	30,028.00	30,028.00	1	132,617.37
FABRIC INTERCONNECT > 2 Selected (Min 0, Max 999999)				
HCI-FI-6536 Valid	41,354.74	41,354.74	2	84,718.96
NUTANIX SOFTWARE > 1 Selected (Min 0, Max 1)				
NTX-SW Valid	36.12	36.12	1	41,611.62
NUTANIX PROF SERVICE > 1 Selected (Min 0, Max 1)				
NTX-SW-PS Valid	50,000.17	50,000.17	1	50,000.17
CISCO INTERSIGHT > 1 Selected (Min 1, Max 1)				
DC-MGT-SAAS Valid	35.00	35.00	1	1,260.00

- a. Configuration for MLB is completed when status of each Product is Valid and warning messages are cleared.
- b. Click on the “PLUS” to expand and view the selections made for each Product.
- c. Click on “Done” to complete MLB configuration.

Step 27.

Available Components

- HCI RACK SERVER
- FABRIC INTERCONNECT
- NUTANIX SOFTWARE
- NUTANIX PROF SERVICE
- CISCO INTERSIGHT

Selected Components:

- HCI RACK SERVER > 1 Selected (Min 0, Max 999999)**
 - Product: HCIAF220C-4T7S Valid
 - Unit List Price (USD): 132,617.37
 - Adjusted List Price (USD): 132,617.37
 - Qty: 1
 - Extended List Price (USD): 132,617.37
- FABRIC INTERCONNECT > 2 Selected (Min 0, Max 999999)**
 - Product: HCI-FI-6536 Valid
 - Unit List Price (USD): 41,364.74
 - Adjusted List Price (USD): 41,364.74
 - Qty: 2
 - Extended List Price (USD): 84,716.96
- NUTANIX SOFTWARE > 1 Selected (Min 0, Max 1)**
 - Product: NTX-SW Valid
 - Unit List Price (USD): 36.12
 - Adjusted List Price (USD): 36.12
 - Qty: 1
 - Extended List Price (USD): 41,611.62
- NUTANIX PROF SERVICE > 1 Selected (Min 0, Max 1)**
 - Product: NTX-SW-PS Valid
 - Unit List Price (USD): 50,000.17
 - Adjusted List Price (USD): 50,000.17
 - Qty: 1
 - Extended List Price (USD): 50,000.17
- CISCO INTERSIGHT > 1 Selected (Min 1, Max 1)**
 - Product: CNDL-DESELECT-D
 - Unit List Price (USD): 0.00
 - Adjusted List Price (USD): 0.00
 - Qty: 1
 - Extended List Price (USD): 0.00

- CNDL-DESELECT-D is meant to select only if Customer has already purchased Cisco Intersight License via EA Contract or order is for Disti Fulfillment. Please make selection by clicking “PLUS”.
- Please note that Intersight is required selection and needed for the Server to function. Click on Select Options to configure.

Step 28.

Configuration Summary

Category	Qty	Extended List Price (USD)
Reason Codes		
Total		0.00
Estimated Lead Time		7 days

CNDL-DESELECT-D > Reason Codes

SKU	Qty	Estimated Lead Time	Unit List Price (USD)
<input type="radio"/> OPTOUT-DISTI-ONLY For Disti when ordering mandatory licenses separately	1	3 days	0.00
<input type="radio"/> OPTOUT-EA-ONLY License not needed: Customer already owns Licenses in an EA	1	3 days	0.00
<input type="radio"/> OPTOUT-ENTL-SWAP License not needed: Entitlements updated in Smart Account. More	1	3 days	0.00

a. Please select appropriate Reason Code

Step 29.

Bundle Configuration: HCl-M6-MLB
Estimated Lead Time: 14 days
Price List: Global Price List (USD)
Total: 358,014.45

Set service preferences for this configuration

Please note that Intersight is required selection, if you have not previously purchased Intersight please make selection. (CE202322)

Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
HCl RACK SERVER - 1 Selected (Min 0, Max 999999)				
HClAF220C-M6S Cisco Compute Hyperconverged HClAF220xM6 All Flash Node Estimated Lead Time: --	6,622.97	43,161.99	1	155,704.62
Add a HCl RACK SERVER from the left panel				
FABRIC INTERCONNECT - 2 Selected (Min 0, Max 999999)				
HCl-FI-6454-M6 Cisco Compute Hyperconverged Fabric Interconnect 6454 Estimated Lead Time: --	7,096.12	58,299.79	2	119,911.60
Add a FABRIC INTERCONNECT from the left panel				
NUTANIX SOFTWARE - 1 Selected (Min 0, Max 1)				
NTX-SW Nutanix Software 3Y and above Requested Start Date: 01-Oct-2023 Requested For: 36 Months From 01-Oct-2023 To 30-Sep-2026 Automatically Renews For: No Auto Renewal Billing Frequency: Prepaid Term	7,332.70	27.54	1	55,916.20
NUTANIX PROF SERVICE - 1 Selected (Min 0, Max 1)				
NTX-SW-P6 Nutanix Professional Service Requested Start Date: 01-Oct-2023 Requested For: 1 Months From 01-Oct-2023 To 31-Oct-2023 Automatically Renews For: No Auto Renewal Billing Frequency: Prepaid Term	26,892.57	26,892.57	1	26,892.57
CISCO INTERSIGHT - 1 Selected (Min 1, Max 1)				
CNDL-DISELECT Conditional Deselect	0.00	0.00	1	0.00

a. Configuration for MLB is completed when status of each Product is Valid and warning messages are cleared.

b. Click on the “PLUS” to expand and view the selections made for each Product.

c. Click on “Done” to complete MLB configuration.

Nutanix Software Provisioning Details

Enter the provision details in the below fields.

Search All...

Home Catalog Estimates Deals & Quotes **Orders** Subscriptions & Services Software

★ Favorites Export Print Email Share Delete More

ORDER NAME * NTX-SW Offer - Test Order #2	WEB ORDER ID 95548156	PURCHASE ORDER # * NTX-SW Offer - Test Order #2	PRICE LIST Global Price List in US Dollars (USD)	END CUSTOMER SMART ACCOUNT amcgoho.com SA
STATUS Unsubmitted	INTENDED USE NPI Test	CREATED BY Dan Dhanota On 13-Sep-2023	LAST UPDATED BY Dan Dhanota On 26-Sep-2023	HOLDING SMART ACCOUNT gmail.com SA

LABEL.TABS.ITEMS Discounts Shipping and Install Billing Review and Submit

Set preferences for this order [Check Local Validations](#) [Save](#) [Save and Continue](#)

Federal preferences defined for this order will not be reflected in the corresponding quotes or estimates.

Use the filter options to show errors.

Search by Sku, Description and Product Family Qty Add [Find Products and Solutions](#) [More Actions](#)

Remove from Order Validate Edit Services Apply Success Track More Filter By Show All Items

	Hardware, Software and Services	P.O. Line Reference	Estimated Lead Time	Unit List Price (USD)	Qty	Ext. List Price (USD)
<input type="checkbox"/>	1.0 NTX-SW Nutanix Software 3Y and above more Valid as of 26-Sep-2023		Not Applicable	27.54 MRC	1	991.36 Total of MRC

ECCN 5D002.C.1

Requested Start Date 29-Sep-2023 Requested For Months from 29-Sep-2023 to 28-Sep-2026 Automatically Renews For No Auto Renewal Billing Frequency Prepaid Term Provision Details Incomplete [View/Edit](#)

Provisioning Contact Email e.g. jsmith@company.com

Edit options Select Service Validate More Actions

Showing 1 - 0 of 1 Line Items < Previous 1 Next >

Enter the end user's Information In the below fields

Products & Services Support How to Buy Training & Events Partners

NTX-SW

End Customer Info

End Customer Info

End Customer Name * END CUSTOMER COMPANY NAME *
END CUSTOMER ADDR 1 * END CUSTOMER ADDR 2
END CUSTOMER CITY * END CUSTOMER ZIP CODE *
END CUSTOMER STATE * END CUSTOMER COUNTRY *
END CUSTOMER EMAIL ADDR * END CUSTOMER PHONE NUMBER *

Exit & Return Save & Continue

Contacts | Feedback | Help | Site Map | Terms & Conditions | Privacy Statement | Cookie Policy | Trademarks

Find the below filled out form for the reference/example.

NTX-SW

End Customer Info * = Required Field

END CUSTOMER NAME *	Dan Dhanota	END CUSTOMER COMPANY NAME *	Cisco Systems, Inc
END CUSTOMER ADDR 1 *	3800 Zanker Road	END CUSTOMER ADDR 2	Building 2
END CUSTOMER CITY *	San Jose	END CUSTOMER ZIP CODE *	95134
END CUSTOMER STATE *	CA	END CUSTOMER COUNTRY *	UNITED STATES
END CUSTOMER EMAIL ADDR *	ddhanota@cisco.com	END CUSTOMER PHONE NUMBER *	408-468-3033

Use cases for ordering Nutanix Software with Professional Services

Use Case - 1 (Nutanix Cloud Infrastructure (NCI) Software and Professional Services)

HW Configuration:

- QTY of Server: HClAF220C-M7S = 3
- QTY of Processor: HCI-CPU-I6426Y = 2 per Server i.e., 6 CPUs. Each CPU has 16 cores, total cores = 96. Hence, QTY of Nutanix Software License require = 96.

SW Configuration:

- 1)
 - Nutanix Cloud Infrastructure (NCI) Software License for 1 Year:
 - Select 1 Year Subscription Term SKU: NTX-SW-1Y.
 - Select SKU: NT-NCI-PRO-PR (NCI Pro SW LIC & Production SW Supp per Core) with 96 QTY.
 - Since we selected 1 Year SKU, Nutanix Professional Service selection is mandatory.
- 2)
 - Nutanix Professional Service SKU: NTX-SW-PS.
 - Here, we have selected NCI PRO Software License. For Professional Service, selection of at least one NCI Design Workshop and a pair (Base + Variable) of NCI Cluster Deployment or Expansion is required.

- It is recommended that User consider selecting the Tier of Professional Service same as Software License selected. In this example, PRO tier of Software is selected, hence, we will select PRO tier of Professional Service.
- Required Selections:
 - NTX-DS-PRO-SD (NCI Design Workshop - Pro - Standard Doc)
 - Base SKU: NT-S-DP-PRO-AV-PB (NCI Cluster Deployment or Expansion - Pro - AHV - Base)
 - Variable SKU: NT-S-DP-PRO-AV-PV (NCI Cluster Deployment or Expansion - Pro - AHV - Variable)

Nutanix Software

Offer Configuration NTX-SW-1Y(Part of HCI-M7-MLB)	Estimated Lead Time NA	Price List Global Price List (USD)	Total (USD) 41,611.62
Requested Terms and Billing		NTX-SW-1Y	
Requested Start Date 22-Jan-2024	Requested For 12 Months From 22-Jan-2024 To 21-Jan-2025	Automatically Renews For No Auto Renewal	Billing Frequency Prepaid Term

1: To complete your order, please review product terms and acknowledge checkbox under EULA category from Configuration Summary (left-hand side). (CE202343)

2: Before placing the order, it is highly recommended user review corresponding [Ordering Guide](#) (CE606519)

3: A selection of Nutanix Professional Services: NCI Design Workshop + NCI Cluster Deployment or Expansion from NTX-SW-PS is required. Please adjust the selections. (CE606040)

Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007) X

Configuration Summary		
Nutanix Cloud Infrastructure (NCI)		
SKU	Qty	List Price
NT-NCI-PRO-PR	96 <small>Cores</small>	\$36,1212 <small>Per Core/Month</small>
Nutanix Cloud Infrastructure Data (NCI-D)		
Nutanix Cloud Infrastructure Edge (NCI-E)		
Nutanix Cloud Manager (NCM)		
Nutanix Cloud Platform (NCP)		
Nutanix Unified Storage (NUS)		
Nutanix Data Lens (NDL)		
Total		\$41,611.62

NTX-SW-1Y > Nutanix Cloud Infrastructure (NCI)				
Nutanix Cloud Infrastructure (NCI)				
Core	SKU	Description	Unit List Price (USD)	Action
96	NT-NCI-PRO-PR	NCI Pro SW LIC & Production SW Supp per Core	\$36,1212 <small>Per Core/Month</small>	🗑️
Qty	NT-A-NCI-ADR-PR	NCI Adv Rep add-on SW LIC & Production SW Supp per Core	Enter Qty to see List Price <small>Per Core/Month</small>	🗑️
Qty	NT-A-NCI-NKS-PR	NCI Kub Eng add-on SW LIC & Production SW Supp per Core	Enter Qty to see List Price <small>Per Core/Month</small>	🗑️
Qty	NT-A-NCI-SEC-PR	NCI Security add-on SW LIC & Production SW Supp per Core	Enter Qty to see List Price <small>Per Core/Month</small>	🗑️

The Quantity of Nutanix Cloud Infrastructure (NCI) License must match with the Processor Core selected under Servers. i.e., 96 QTY.

NUTANIX PROF SERVICE

NTX-SW-PS

Offer Configuration: NTX-SW-PS (Part of HCI-M7-MLB) | Estimated Lead: NA | Global Price List (USD) | Total (USD): 53,145.51

Requested Terms and Billing: Requested Start Date: 22-Jan-2024 | Requested For: 1 Months From 22-Jan-2024 To 21-Feb-2024 | Billing Frequency: Prepaid Term

Before placing the order, it is highly recommended user review corresponding [Ordering Guide](#) (CE606519)

Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

Configuration Summary

Nutanix Cloud Infrastructure (NCI) Services

SKU	Qty	List Price
NT-W-DS-PRO	1 Sites	\$41,250.0000 Per Sites/Month
NT-S-DP-PRO-AV-PB	1 Units	\$9,570.0000 Per Units/Month
NT-S-DP-PRO-AV-PV	3 Nodes	\$775.1700 Per Nodes/Month

Nutanix Cloud Management (NCM) Services

Nutanix Services Flexible Credits

Total: \$53,145.51

Buttons: Restore Configuration, Cancel, Review Changes

NTX-SW-PS > Nutanix Cloud Infrastructure (NCI) Services

Nutanix Cloud Infrastructure (NCI) Services

NCI Design Workshop

Units	SKU	Description	Unit List Price (USD)	Action
Qty	NT-W-DS-STR	NCI Design Workshop - Starter - Workshop Only	Enter Qty to see List Price Per Units/Month	
Qty	NT-W-DS-STR-SD	NCI Design Workshop - Starter - Standard Doc	Enter Qty to see List Price Per License/Month	
Qty	NT-W-DS-STR-ED	NCI Design Workshop - Starter - Enhanced Doc	Enter Qty to see List Price Per License/Month	
1	NT-W-DS-PRO	NCI Design Workshop - Pro - Workshop Only	\$41,250.0000 Per Sites/Month	
Qty	NT-W-DS-PRO-SD	NCI Design Workshop - Pro - Standard Doc	Enter Qty to see List Price Per Sites/Month	
Qty	NT-W-DS-PRO-ED	NCI Design Workshop - Pro - Enhanced Doc	Enter Qty to see List Price Per Sites/Month	
Qty	NT-W-DS-ULT-SD	NCI Design Workshop - Ultimate - Standard Doc	Enter Qty to see List Price Per Sites/Month	
Qty	NT-W-DS-ULT-ED	NCI Design Workshop - Ultimate - Enhanced Doc	Enter Qty to see List Price Per Sites/Month	

QTY of NCI Design Workshop SKU selected must be equal to No. of Install Sites. 1 QTY of SKU supports up to 64 Node Cluster. If customer has multiple Install Site or Number of Nodes more than 64 in a Cluster, then SKUs QTY must be selected accordingly.

NUTANIX PROF SERVICE

NTX-SW-PS

Before placing the order, it is highly recommended user review corresponding [Ordering Guide](#) (CE606519)

Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

Configuration Summary

Nutanix Cloud Infrastructure (NCI) Services

SKU	Qty	List Price
NT-W-DS-PRO	1 Sites	\$41,250.0000 Per Sites/Month
NT-S-DP-PRO-AV-PB	1 Units	\$9,570.0000 Per Units/Month
NT-S-DP-PRO-AV-PV	3 Nodes	\$775.1700 Per Nodes/Month

Nutanix Cloud Management (NCM) Services

Nutanix Services Flexible Credits

Total: \$53,145.51

Buttons: Restore Configuration, Cancel, Review Changes

NCI Cluster Deployment or Expansion

Units	SKU	Description	Unit List Price (USD)	Action
Qty	NT-S-DP-STR-AVB	NCI Cluster Deployment or Expansion - Starter - AHV - Base	Enter Qty to see List Price Per Units/Month	
Qty	NT-S-DP-STR-AVV	NCI Cluster Deployment or Expansion - Starter - AHV - Var	Enter Qty to see List Price Per Units/Month	
Qty	NT-S-DP-STR-EXB	NCI Cluster Deployment or Expansion - Starter - ESX - Base	Enter Qty to see List Price Per Units/Month	
Qty	NT-S-DP-STR-EXV	NCI Cluster Deployment or Expansion - Starter - ESX - Var	Enter Qty to see List Price Per Node/Month	
Qty	NT-S-DP-PRO-AV-SB	NCI Cluster Deployment or Expansion - Starter - AHV - Base	Enter Qty to see List Price Per Units/Month	
Qty	NT-S-DP-PRO-AV-SV	NCI Cluster Deployment or Expansion - Starter - AHV - Var	Enter Qty to see List Price Per Node/Month	
Qty	NT-S-DP-PRO-EX-SB	NCI Cluster Deployment or Expansion - Starter - ESX - Base	Enter Qty to see List Price Per Units/Month	
Qty	NT-S-DP-PRO-EX-SV	NCI Cluster Deployment or Expansion - Starter - ESX - Var	Enter Qty to see List Price Per Node/Month	
1	NT-S-DP-PRO-AV-PB	NCI Cluster Deployment or Expansion - Pro - AHV - Base	\$9,570.0000 Per Units/Month	
3	NT-S-DP-PRO-AV-PV	NCI Cluster Deployment or Expansion - Pro - AHV - Var	\$775.1700 Per Node/Month	
Qty	NT-S-DP-PRO-EX-PB	NCI Cluster Deployment or Expansion - Pro - ESX - Base	Enter Qty to see List Price Per Units/Month	
Qty	NT-S-DP-PRO-EX-PV	NCI Cluster Deployment or Expansion - Pro - ESX - Var	Enter Qty to see List Price Per Node/Month	
Qty	NT-S-DP-ULT-AV-SB	NCI Cluster Deployment or Expansion - Starter - AHV - Base	Enter Qty to see List Price Per Units/Month	
Qty	NT-S-DP-ULT-AV-SV	NCI Cluster Deployment or Expansion - Starter - AHV - Var	Enter Qty to see List Price Per Units/Month	

- QTY of NCI Cluster Deployment or Expansion Base SKU selected must be equal to No. of Install Sites. 1 QTY of SKU supports up to 64 Node Cluster. If customer has multiple Install Site or Number of Nodes more than 64 in a Cluster, then SKU QTY must be selected accordingly.

- QTY of NCI Cluster Deployment or Expansion Variable SKU must be equal to Server QTY.

Use Case - 2 (Nutanix Cloud Manager (NCM) Software and Professional Services)

HW Configuration:

- QTY of Server: HClAF220C-M7S = 3.
- QTY of Processor: HCI-CPU-I6426Y = 2 per Server i.e., 6 CPUs. Each CPU has 16 cores, total cores = 96. Hence, QTY of Nutanix Software License require = 96.

SW Configuration:

- 1)
 - Nutanix Cloud Manager (NCM) Software License for 1 Year:
 - Select 1 Year Subscription Term SKU: NTX-SW-1Y.
 - Select SKU: NT-NCM-PRO-PR (NCM Pro SW LIC & Production SW Supp per Core) with 168 QTY.
 - Since we selected 1 Year SKU, Nutanix Professional Service selection is mandatory.

OR

 - Nutanix Cloud Manager (NCM) PRO/ULT Software License for 3 Year and above.
 - Select 3 Year and above Subscription Term SKU: NTX-SW.
 - Select SKU: NT-NCM-PRO-PR (NCM Pro SW LIC & Production SW Supp per Core) with 96 QTY.
 - For NCM PRO or ULTIMATE Software License, Nutanix Professional Service selection is mandatory.
- 2)
 - Nutanix Professional Service SKU: NTX-SW-PS.
 - Here, we have selected NCM PRO Software License. For Professional Service, selection of NCM Self-Service Design Workshop + NCM Intelligent Operations Design + NCM Intelligent Operations Deployment + FastTrack for NCM Cost Governance + FastTrack for NCM Self-Service is required.
 - It is recommended that User consider selecting the Tier of Professional Service same as Software License selected. In this example, PRO tier of Software is selected, hence, we will select PRO tier of Professional Service.
 - Required Selections:
 - NT-W-SSD-PRO-SD-P (NCM Self-Service Design Workshop - Pro - Standard Doc)
 - NT-W-OD-PRO-SD (NCM Intelligent Operations Design Workshop - Standard Doc)
 - NT-S-OP-PRO (NCM Intelligent Operations Deployment)
 - NT-F-PRO-SS (FastTrack for NCM Self-Service)
 - NT-F-PRO-CG (FastTrack for NCM Cost Governance)

Offer Configuration: NTX-SW-1Y(Part of HCI-M7-MLB) | Estimated Lead Time: NA | Total (USD): 13,899.57

Requested Terms and Billing: Requested Start Date: 22-Jan-2024 | Requested For: 12 Months From 22-Jan-2024 To 21-Jan-2025 | Billing Frequency: Prepaid Term

Nutanix Software (SKU: NTX-SW-1Y)

1: To complete your order, please review product terms and acknowledge checkbox under EULA category from Configuration Summary (left-hand side). (CE202343)
 2: A selection of Nutanix Professional Services: NCM Self-Service Design Workshop + NCM Intelligent Operations Design + NCM Intelligent Operations Deployment + FastTrack for NCM Cost Governance + FastTrack for NCM Self-Service from NTX-SW-PS is required. Please adjust the selections. (CE606040)
 3: Before placing the order, it is highly recommended user review corresponding [Ordering Guide](#) (CE606519)

Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

Configuration Summary

Nutanix Cloud Infrastructure (NCI)

- Nutanix Cloud Infrastructure Data (NCI-D)
- Nutanix Cloud Infrastructure Edge (NCI-E)

Nutanix Cloud Manager (NCM)

SKU	Qty	List Price
NT-NCM-PRO-PR	96	\$12,0656 Per Core/Month

Nutanix Cloud Platform (NCP)

- Nutanix Unified Storage (NUS)
- Nutanix Data Lens (NDL)

Total: \$13,899.57

Buttons: Restore Configuration, Cancel, Review Changes

NTX-SW-1Y > Nutanix Cloud Manager (NCM)

Nutanix Cloud Manager (NCM)

Core	SKU	Description	Unit List Price (USD)	Action
96	NT-NCM-PRO-PR	NCM Pro SW LIC & Production SW Supp per Core	\$12,0656 Per Core/Month	

Virtual Machines	SKU	Description	Unit List Price (USD)	Action
Qty	NT-NCM-CM-OV-PR	Org NCM Cost Gov as a Service incl Prod Supp per VM	Enter Qty to see List Price Per Virtual Machines/Month	
Qty	NT-NCM-CM-PR	NCM Cost Governance as a Service incl Prod Supp for 1 VM	Enter Qty to see List Price Per Virtual Machines/Month	
Qty	NT-NCM-SC-OV-PR	Org NCM Sec Centr as a Service incl Prod Supp per VM	Enter Qty to see List Price Per Virtual Machines/Month	
Qty	NT-NCM-SC-PR	NCM Security Central as a Service incl Prod Supp for 1 VM	Enter Qty to see List Price Per Virtual Machines/Month	
Qty	NT-NCM-SS-OV-PR	Org NCM Self-Service & Orch as a Service incl ProdSupp perVM	Enter Qty to see List Price Per Virtual Machines/Month	
Qty	NT-NCM-SS-PR	NCM Self-Service & Orch as a Service incl Prod Supp perVM	Enter Qty to see List Price Per Virtual Machines/Month	

The Quantity of Nutanix Cloud Manager (NCM) License must match with the Processor Core selected under Servers. i.e., 168 QTY.

Offer Configuration: NTX-SW-PS(Part of HCI-M7-MLB) | Estimated Lead Time: NA | Price List: Global Price List (USD) | Total (USD): 99,143.00

Requested Terms and Billing: Requested Start Date: 22-Jan-2024 | Requested For: 1 Months From 22-Jan-2024 To 21-Feb-2024 | Billing Frequency: Prepaid Term

NUTANIX PROF SERVICE (SKU: NTX-SW-PS)

Before placing the order, it is highly recommended user review corresponding [Ordering Guide](#) (CE606519)

Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

Configuration Summary

Nutanix Cloud Management (NCM) Services

SKU	Qty	List Price
NT-W-SSD-PRO-SD-P	1	\$52,899.0000 Per Units/Month
NT-W-OD-PRO-SD	1	\$17,424.0000 Per Units/Month
NT-S-OP-PRO	1	\$7,040.0000 Per Units/Month
NT-F-PRO-SS	1	\$17,930.0000 Per Units/Month
NT-F-PRO-CG	1	\$3,850.0000 Per Units/Month

Total: \$99,143.00

Buttons: Restore Configuration, Cancel, Review Changes

NTX-SW-PS > Nutanix Cloud Management (NCM) Services

Nutanix Cloud Management (NCM) Services

NCM Self-Service Design Workshop

Units	SKU	Description	Unit List Price (USD)	Action
Qty	NT-W-SSD-PRO-SD-S	NCM Self-Service Design Workshop - Starter - Standard Doc	Enter Qty to see List Price Per Units/Month	
Qty	NT-W-SSD-PRO-ED-S	NCM Self-Service Design Workshop - Starter - Enhanced Doc	Enter Qty to see List Price Per Units/Month	
1	NT-W-SSD-PRO-SD-P	NCM Self-Service Design Workshop - Pro - Standard Doc	\$52,899.0000 Per Units/Month	
Qty	NT-W-SSD-PRO-ED-P	NCM Self-Service Design Workshop - Pro - Enhanced Doc	Enter Qty to see List Price Per Units/Month	
Qty	NT-W-SSD-ULT-SD-S	NCM Self-Service Design Workshop - Starter - Standard Doc	Enter Qty to see List Price Per Units/Month	
Qty	NT-W-SSD-ULT-ED-S	NCM Self-Service Design Workshop - Starter - Enhanced Doc	Enter Qty to see List Price Per Units/Month	
Qty	NT-W-SSD-ULT-SD-P	NCM Self-Service Design Workshop - Pro - Standard Doc	Enter Qty to see List Price Per Units/Month	
Qty	NT-W-SSD-ULT-ED-P	NCM Self-Service Design Workshop - Pro - Enhanced Doc	Enter Qty to see List Price Per Units/Month	

1 QTY of NCM Self-Service Design Workshop is required to support this configuration.

NUTANIX PROF SERVICE

NTX-SW-PS

Before placing the order, it is highly recommended user review corresponding [Ordering Guide \(CE600519\)](#)

Your subscription will start and be eligible to be invoiced (i) 30 days or less (7 days for A-FLEXIA-FLEX-3) after Cisco notifies you that any portion of the subscription is ready for your activation. OR, in the absence of the activation, the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

Configuration Summary

SKU	Qty	List Price
NT-W-SSD-PRO-SD-P	1 Units	\$52,899,000 Per Units/Month
NT-W-OD-PRO-SD	1 Units	\$17,424,000 Per Units/Month
NT-S-OP-PRO	1 Units	\$7,040,000 Per Units/Month
NT-F-PRO-SS	1 Units	\$17,930,000 Per Units/Month
NT-F-PRO-CG	1 Units	\$3,850,000 Per Units/Month
Total		\$99,143.00

[Restore Configuration](#) [Cancel](#) [Review Changes](#)

NCM Intelligent Operations Design

Units	SKU	Description	Unit List Price (USD)	Action
Qty	NT-W-OD-STR-SD	NCM Intelligent Operations Design Workshop - Standard Doc	Enter Qty to see List Price Per Units/Month	
Qty	NT-W-OD-STR-ED	NCM Intelligent Operations Design Workshop - Enhanced Doc	Enter Qty to see List Price Per Units/Month	
1	NT-W-OD-PRO-SD	NCM Intelligent Operations Design Workshop - Standard Doc	\$17,424,000 Per Units/Month	
Qty	NT-W-OD-PRO-ED	NCM Intelligent Operations Design Workshop - Enhanced Doc	Enter Qty to see List Price Per Units/Month	
Qty	NT-W-OD-ULT-SD	NCM Intelligent Operations Design Workshop - Standard Doc	Enter Qty to see List Price Per Units/Month	
Qty	NT-W-OD-ULT-ED	NCM Intelligent Operations Design Workshop - Enhanced Doc	Enter Qty to see List Price Per Units/Month	

NCM Intelligent Operations Deployment

Units	SKU	Description	Unit List Price (USD)	Action
Qty	NT-S-OP-STR	NCM Intelligent Operations Deployment	Enter Qty to see List Price Per Units/Month	
1	NT-S-OP-PRO	NCM Intelligent Operations Deployment	\$7,040,000 Per Units/Month	
Qty	NT-S-OP-ULT	NCM Intelligent Operations Deployment	Enter Qty to see List Price Per Units/Month	

FastTrack for NCM Self-Service

Units	SKU	Description	Unit List Price (USD)	Action
1	NT-F-PRO-SS	FastTrack for NCM Self-Service	\$17,930,000 Per Units/Month	
Qty	NT-F-ULT-SS	FastTrack for NCM Self-Service	Enter Qty to see List Price Per Units/Month	

FastTrack for NCM Cost Governance

Units	SKU	Description	Unit List Price (USD)	Action
1	NT-F-PRO-CG	FastTrack for NCM Cost Governance	\$3,850,000 Per Units/Month	
Qty	NT-F-ULT-CG	FastTrack for NCM Cost Governance	Enter Qty to see List Price Per Units/Month	

QTY of NCM Intelligent Operations Design and NCM Intelligent Operations Deployment SKUs selected must be equal to No. of Install Site. 1 QTY of FastTrack for NCM Cost Governance and FastTrack for NCM Self-Service is required to support this configuration.

Use Case - 3 (Nutanix Cloud Platform (NCP) {Nutanix Cloud Infrastructure (NCI) Software + Nutanix Cloud Manager (NCM) Software} and Professional Services)

HW Configuration:

- QTY of Server: HClAF220C-M7S = 3.
- QTY of Processor: HCl-CPU-I6242Y = 2 per Server i.e., 6 CPUs. Each CPU has 16 cores, total cores = 96. Hence, QTY of Nutanix Software License require = 96.

SW Configuration:

1)

- Nutanix Cloud Platform (NCP) Software License for 1 Year:
 - Select 1 Year Subscription Term SKU: NTX-SW-1Y.
 - Select SKU: NT-NCP-PRO-PR (NCP Pro SW LIC & Production SW Supp per Core) with 96 QTY.
 - Select SKU: NT-NCI-PRO-PR (NCI Pro SW LIC & Production SW Supp per Core) with 96 QTY.
 - Select SKU: NT-NCM-PRO-PR (NCM Pro SW LIC & Production SW Supp per Core) with 96 QTY.
 - Since we selected 1 Year SKU, Nutanix Professional Service selection is mandatory.

OR

- Nutanix Cloud Platform (NCP) Software License for 3 Year and above.
 - Select 3 Year and above Subscription Term SKU: NTX-SW.
 - Select SKU: NT-NCP-PRO-PR (NCP Pro SW LIC & Production SW Supp per Core) with 96 QTY.

- Select SKU: NT-NCI-PRO-PR (NCI Pro SW LIC & Production SW Supp per Core) with 96 QTY.
- Select SKU: NT-NCM-PRO-PR (NCM Pro SW LIC & Production SW Supp per Core) with 96 QTY.
- For NCM PRO or ULTIMATE Software License, Nutanix Professional Service selection is mandatory.
- For NCI Software License, Nutanix Professional Service is Recommended.

2)

- Nutanix Professional Service SKU: NTX-SW-PS.
 - For NCI PRO Software License only under NTX-SW-1Y. For Professional Service, selection of at least one NCI Design Workshop and a pair (Base + Variable) of NCI Cluster Deployment or Expansion is required.
 - It is recommended that User consider selecting the Tier of Profession Service same as Software License selected. In this example, PRO tier of Software is selected, hence, we will select PRO tier of Professional Service.
 - Required Selections:
 - NTX-DS-PRO-SD (NCI Design Workshop - Pro - Standard Doc)
 - Base SKU: NT-S-DP-PRO-AV-PB (NCI Cluster Deployment or Expansion - Pro - AHV - Base)
 - Variable SKU: NT-S-DP-PRO-AV-PV (NCI Cluster Deployment or Expansion - Pro - AHV - Variable)

AND

- For NCM PRO Software License. For Professional Service, selection of NCM Self-Service Design Workshop + NCM Intelligent Operations Design + NCM Intelligent Operations Deployment + FastTrack for NCM Cost Governance + FastTrack for NCM Self-Service is required.
- It is recommended that User consider selecting the Tier of Profession Service same as Software License selected. In this example, PRO tier of Software is selected, hence, we will select PRO tier of Professional Service.
- Required Selections:
 - NT-W-SSD-PRO-SD-P (NCM Self-Service Design Workshop - Pro - Standard Doc)
 - NT-W-OD-PRO-SD (NCM Intelligent Operations Design Workshop - Standard Doc)
 - NT-S-OP-PRO (NCM Intelligent Operations Deployment)
 - NT-F-PRO-SS (FastTrack for NCM Self-Service)
 - NT-F-PRO-CG (FastTrack for NCM Cost Governance)

Nutanix Software

Offer Configuration: NTX-SW-1Y (Part of HCI-M7-MLB) | Estimated Lead Time: NA | Global Price List (USD) | Total (USD): 63,127.18

Requested Terms and Billing: Requested Start Date: 22-Jan-2024 | Requested For: 12 Months From 22-Jan-2024 To 21-Jan-2025 | Automatically Renews For: No Auto Renewal | Billing Frequency: Prepaid Term

NTX-SW-1Y

1: To complete your order, please review product terms and acknowledge checkbox under EULA category from Configuration Summary (left-hand side). (CE202343)
 2: A selection of Nutanix Professional Services: NCM Self-Service Design Workshop + NCM Intelligent Operations Design + NCM Intelligent Operations Deployment + FastTrack for NCM Cost Governance + FastTrack for NCM Self-Service from NTX-SW-PS is required. Please adjust the selections. (CE606040)
 3: Before placing the order, it is highly recommended user review corresponding [Ordering Guide](#) (CE606519)
 4: A selection of Nutanix Professional Services: NCI Design Workshop + NCI Cluster Deployment or Expansion from NTX-SW-PS is required. Please adjust the selections. (CE606040)

Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

Configuration Summary

Nutanix Cloud Platform (NCP)

SKU	Qty	List Price
NT-NCP-PRO-PR	96 Core	\$0.0000 Per Core/Month
NT-NCP-NCI-ULT-PR	96 Core	\$43.3156 Per Core/Month
NT-NCP-NCM-PRO-PR	96 Core	\$11.4823 Per Core/Month
Total		\$63,127.18

Nutanix Unified Storage (NUS)
Nutanix Data Lens (NDL)

NTX-SW-1Y > Nutanix Cloud Platform (NCP)

Nutanix Cloud Platform (NCP)

Core	SKU	Description	Unit List Price (USD)	Action
96	NT-NCP-PRO-PR	NCP Pro SW LIC & Production SW Supp per Core	\$0.0000 Per Core/Month	
96	NT-NCP-NCI-ULT-PR	NCP-NCI Ultimate SW LIC & Production SW Supp per Core	\$43.3156 Per Core/Month	
96	NT-NCP-NCM-PRO-PR	NCP-NCMPro SW LIC & Production SW Supp per Core	\$11.4823 Per Core/Month	

Buttons: Restore Configuration, Cancel, Review Changes

The Quantity of Nutanix Cloud Infrastructure (NCI) and Nutanix Cloud Manager (NCM) License under Nutanix Cloud Platform (NCP) must match with the Processor Core selected under Servers. i.e., 96 QTY.

NUTANIX PROF SERVICE

Offer Configuration: NTX-SW-PS (Part of HCI-M7-MLB) | Estimated Lead Time: NA | Price List: Global | Total (USD): 226,538.51

Requested Terms and Billing: Requested Start Date: 22-Jan-2024 | Requested For: 1 Months From 22-Jan-2024 To 21-Feb-2024 | Automatically Renews For: No Auto Renewal | Billing Frequency: Prepaid Term

NTX-SW-PS

Before placing the order, it is highly recommended user review corresponding [Ordering Guide](#) (CE606519)

Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

Configuration Summary

Nutanix Cloud Infrastructure (NCI) Services

SKU	Qty	List Price
NT-W-DS-PRO-SD	1 Sites	\$115,500.0000 Per Sites/Month
NT-S-DP-PRO-AV-PB	1 Units	\$9,570.0000 Per Units/Month
NT-S-DP-PRO-AV-PV	3 Node	\$775.1700 Per Node/Month
Total		\$226,538.51

Nutanix Cloud Management (NCM) Services

SKU	Qty	List Price
NT-W-DS-PRO-SD	1	\$115,500.0000 Per Sites/Month
NT-W-DS-PRO-ED	1	Enter Qty to see List Price Per Sites/Month
NT-W-DS-ULT-SD	1	Enter Qty to see List Price Per Sites/Month
NT-W-DS-ULT-ED	1	Enter Qty to see List Price Per Sites/Month

NTX-SW-PS > Nutanix Cloud Infrastructure (NCI) Services

NCI Design Workshop

Units	SKU	Description	Unit List Price (USD)	Action
Qty	NT-W-DS-STR	NCI Design Workshop - Starter - Workshop Only	Enter Qty to see List Price Per Units/Month	
Qty	NT-W-DS-STR-SD	NCI Design Workshop - Starter - Standard Doc	Enter Qty to see List Price Per License/Month	
Qty	NT-W-DS-STR-ED	NCI Design Workshop - Starter - Enhanced Doc	Enter Qty to see List Price Per License/Month	
Qty	NT-W-DS-PRO	NCI Design Workshop - Pro - Workshop Only	Enter Qty to see List Price Per Sites/Month	
1	NT-W-DS-PRO-SD	NCI Design Workshop - Pro - Standard Doc	\$115,500.0000 Per Sites/Month	
Qty	NT-W-DS-PRO-ED	NCI Design Workshop - Pro - Enhanced Doc	Enter Qty to see List Price Per Sites/Month	
Qty	NT-W-DS-ULT-SD	NCI Design Workshop - Ultimate - Standard Doc	Enter Qty to see List Price Per Sites/Month	
Qty	NT-W-DS-ULT-ED	NCI Design Workshop - Ultimate - Enhanced Doc	Enter Qty to see List Price Per Sites/Month	

Buttons: Restore Configuration, Cancel, Review Changes

QTY of NCI Design Workshop SKU selected must be equal to No. of Install Sites. 1 QTY of SKU supports up to 64 Node Cluster. If customer has multiple Install Site or Number of Nodes more than 64 in a Cluster, then SKUs QTY must be selected accordingly.

Before placing the order, it is highly recommended user review corresponding **NUTANIX PROF SERVICE**

Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

Configuration Summary

Nutanix Cloud Infrastructure (NCI) Services

SKU	Qty	List Price
NT-W-DS-PRO-SD	1 Sites	\$115,500.0000 Per Sites/Month
NT-S-DP-PRO-AV-PB	1 Units	\$9,570.0000 Per Units/Month
NT-S-DP-PRO-AV-PV	3 Node	\$775.1700 Per Node/Month
Total		\$226,538.51

Restore Configuration Cancel Review Changes

NCI Cluster Deployment or Expansion

Units	SKU	Description	Unit List Price (USD)	Action
Qty	NT-S-DP-STR-AVB	NCI Cluster Deployment or Expansion - Starter - AHV - Base	Enter Qty to see List Price Per Units/Month	
Qty	NT-S-DP-STR-AVV	NCI Cluster Deployment or Expansion - Starter - AHV - Var	Enter Qty to see List Price Per Node/Month	
Qty	NT-S-DP-STR-EXB	NCI Cluster Deployment or Expansion - Starter - ESX - Base	Enter Qty to see List Price Per Units/Month	
Qty	NT-S-DP-STR-EXV	NCI Cluster Deployment or Expansion - Starter - ESX - Var	Enter Qty to see List Price Per Node/Month	
Qty	NT-S-DP-PRO-AV-SB	NCI Cluster Deployment or Expansion - Starter - AHV - Base	Enter Qty to see List Price Per Units/Month	
Qty	NT-S-DP-PRO-AV-SV	NCI Cluster Deployment or Expansion - Starter - AHV - Var	Enter Qty to see List Price Per Node/Month	
Qty	NT-S-DP-PRO-EX-SB	NCI Cluster Deployment or Expansion - Starter - ESX - Base	Enter Qty to see List Price Per Units/Month	
Qty	NT-S-DP-PRO-EX-SV	NCI Cluster Deployment or Expansion - Starter - ESX - Var	Enter Qty to see List Price Per Node/Month	
1	NT-S-DP-PRO-AV-PB	NCI Cluster Deployment or Expansion - Pro - AHV - Base	\$9,570.0000 Per Units/Month	
3	NT-S-DP-PRO-AV-PV	NCI Cluster Deployment or Expansion - Pro - AHV - Var	\$775.1700 Per Node/Month	
Qty	NT-S-DP-PRO-EX-PB	NCI Cluster Deployment or Expansion - Pro - ESX - Base	Enter Qty to see List Price Per Units/Month	
Qty	NT-S-DP-PRO-EX-PV	NCI Cluster Deployment or Expansion - Pro - ESX - Var	Enter Qty to see List Price Per Node/Month	
Qty	NT-S-DP-ULT-AV-SB	NCI Cluster Deployment or Expansion - Starter - AHV - Base	Enter Qty to see List Price Per Units/Month	
Qty	NT-S-DP-ULT-AV-SV	NCI Cluster Deployment or Expansion - Starter - AHV - Var	Enter Qty to see List Price Per Units/Month	

- QTY of NCI Cluster Deployment or Expansion **Base** SKU selected must be equal to No. of Install Sites. 1 QTY of SKU supports up to 64 Node Cluster. If customer has multiple Install Site or Number of Nodes more than 64 in a Cluster, then SKU QTY must be selected accordingly.
- QTY of NCI Cluster Deployment or Expansion **Variable** SKU must be equal to Server QTY.

Offer Configuration: NTX-SW-PS(Part of HCI-M7-MLB) Estimated Lead Time: NA Price List: Global Price List (USD) Total (USD): 226,538.51

Requested Terms and Billing: Requested Start Date: 22-Jan-2024 Requested For: 1 Months From 22-Jan-2024 To 21-Feb-2024 Billing Frequency: Prepaid Term

Before placing the order, it is highly recommended user review corresponding **NUTANIX PROF SERVICE**

Your subscription will start and be eligible to be invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

Configuration Summary

Nutanix Cloud Management (NCM) Services

SKU	Qty	List Price
NT-W-SSD-PRO-SD-P	1 Units	\$52,899.0000 Per Units/Month
NT-W-OD-PRO-SD	1 Units	\$17,424.0000 Per Units/Month
NT-S-OP-PRO	1 Units	\$7,040.0000 Per Units/Month
NT-F-PRO-SS	1 Units	\$17,930.0000 Per Units/Month
NT-F-PRO-CG	1 Units	\$3,850.0000 Per Units/Month
Total		\$226,538.51

Restore Configuration Cancel Review Changes

NTX-SW-PS > Nutanix Cloud Management (NCM) Services

NCM Self-Service Design Workshop

Units	SKU	Description	Unit List Price (USD)	Action
Qty	NT-W-SSD-PRO-SD-S	NCM Self-Service Design Workshop - Starter - Standard Doc	Enter Qty to see List Price Per Units/Month	
Qty	NT-W-SSD-PRO-ED-S	NCM Self-Service Design Workshop - Starter - Enhanced Doc	Enter Qty to see List Price Per Units/Month	
1	NT-W-SSD-PRO-SD-P	NCM Self-Service Design Workshop - Pro - Standard Doc	\$52,899.0000 Per Units/Month	
Qty	NT-W-SSD-PRO-ED-P	NCM Self-Service Design Workshop - Pro - Enhanced Doc	Enter Qty to see List Price Per Units/Month	
Qty	NT-W-SSD-ULT-SD-S	NCM Self-Service Design Workshop - Starter - Standard Doc	Enter Qty to see List Price Per Units/Month	
Qty	NT-W-SSD-ULT-ED-S	NCM Self-Service Design Workshop - Starter - Enhanced Doc	Enter Qty to see List Price Per Units/Month	
Qty	NT-W-SSD-ULT-SD-P	NCM Self-Service Design Workshop - Pro - Standard Doc	Enter Qty to see List Price Per Units/Month	
Qty	NT-W-SSD-ULT-ED-P	NCM Self-Service Design Workshop - Pro - Enhanced Doc	Enter Qty to see List Price Per Units/Month	

QTY of NCM Self-Service Design Workshop is required to support this configuration.

Before placing the order, it is highly recommended user review corresponding [Ordering Guide \(CE606519\)](#)

Your subscription will start and be eligible to be invoiced: (1) 30 days or less (7 days for A-FLEX/A-FLEX-3) after Cisco notifies you that any portion of the subscription is provisioned by Cisco, whichever of the two events happens first. (C01007)

SKU	Qty	List Price
NT-W-SSD-PRO-SD-P	1 Units	\$52,899,000.00 Per Unit/Month
NT-W-OD-PRO-SD	1 Units	\$17,424,000.00 Per Unit/Month
NT-S-OP-PRO	1 Units	\$7,040,000.00 Per Unit/Month
NT-F-PRO-SS	1 Units	\$17,530,000.00 Per Unit/Month
NT-F-PRO-CG	1 Units	\$3,850,000.00 Per Unit/Month
Total		\$226,538.51

Units	SKU	Description	Unit List Price (USD)	Action
Qty	NT-W-OD-STR-SD	NCM Intelligent Operations Design Workshop - Standard Doc	Enter Qty to see List Price Per Unit/Month	
Qty	NT-W-OD-STR-ED	NCM Intelligent Operations Design Workshop - Enhanced Doc	Enter Qty to see List Price Per Unit/Month	
1	NT-W-OD-PRO-SD	NCM Intelligent Operations Design Workshop - Standard Doc	\$17,424,000.00 Per Unit/Month	
Qty	NT-W-OD-PRO-ED	NCM Intelligent Operations Design Workshop - Enhanced Doc	Enter Qty to see List Price Per Unit/Month	
Qty	NT-W-OD-ULT-SD	NCM Intelligent Operations Design Workshop - Standard Doc	Enter Qty to see List Price Per Unit/Month	
Qty	NT-W-OD-ULT-ED	NCM Intelligent Operations Design Workshop - Enhanced Doc	Enter Qty to see List Price Per Unit/Month	

Units	SKU	Description	Unit List Price (USD)	Action
Qty	NT-S-OP-STR	NCM Intelligent Operations Deployment	Enter Qty to see List Price Per Unit/Month	
1	NT-S-OP-PRO	NCM Intelligent Operations Deployment	\$7,040,000.00 Per Unit/Month	
Qty	NT-S-OP-ULT	NCM Intelligent Operations Deployment	Enter Qty to see List Price Per Unit/Month	

Units	SKU	Description	Unit List Price (USD)	Action
1	NT-F-PRO-SS	FastTrack for NCM Self-Service	\$17,530,000.00 Per Unit/Month	
Qty	NT-F-ULT-SS	FastTrack for NCM Self-Service	Enter Qty to see List Price Per Unit/Month	

Units	SKU	Description	Unit List Price (USD)	Action
1	NT-F-PRO-CG	FastTrack for NCM Cost Governance	\$3,850,000.00 Per Unit/Month	
Qty	NT-F-ULT-CG	FastTrack for NCM Cost Governance	Enter Qty to see List Price Per Unit/Month	

QTY of NCM Intelligent Operations Design and NCM Intelligent Operations Deployment SKUs selected must be equal to No. of Install Site. 1 QTY of FastTrack for NCM Cost Governance and FastTrack for NCM Self-Service is required to support this configuration.

Additional Resources

Spec sheets:

[Cisco Compute Hyperconverged with Nutanix-HCIAF220 M7 All-Flash Server](#)

[Cisco Compute Hyperconverged with Nutanix-HCIAF240 M7 All-NVMe/All-Flash Server](#)

[Nutanix Sizer](#) Tool

Sizer user guide: <https://portal.nutanix.com/page/documents/details?targetId=Sizer-User-Guide:Sizer-User-Guide>

Nutanix Professional Services:

<https://www.nutanix.com/content/dam/nutanix/resources/datasheets/professional-services-service-descriptions.pdf>

Nutanix SW Options: <https://www.nutanix.com/products/cloud-platform/software-options>