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Cisco Refuse to Lose Compute Hyperconverged with Nutanix (CCHC + N) M6 Ordering Guide

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Introduction

Cisco Compute Hyperconverged M6 Server with Nutanix Solutions

Cisco Compute Hyperconverged with Nutanix is a hyperconverged infrastructure solution integrating Cisco's best-in-class compute (Cisco Unified Computing System), datacenter networking, and SaaS infrastructure management platform (Cisco Intersight) with Nutanix's market-leading hyperconverged storage software, Nutanix Cloud Platform The Cisco Compute Hyperconverged with Nutanix family of appliances delivers pre-configured UCS servers that are ready to be deployed as nodes to form Nutanix clusters in a variety of configurations. Each server appliance contains three software layers: UCS server firmware, hypervisor (Nutanix AHV), and hyperconverged storage software (Nutanix AOS).

Cisco Compute Hyperconverged M6 Server with Nutanix Clusters

Physically, nodes are deployed into clusters, with a cluster consisting of three or more Cisco Compute Hyperconverged Server. These are integrated into a single system by a pair of Cisco UCS[®] fabric interconnects, creating clusters that support general-purpose deployments and mission-critical high-performance environments.







Refuse to Lose HX to Nutanix T's & C's

- Must be an HX customer & a New Logo to Nutanix (Provide SAVID to determine offer eligibility)
- Nutanix Deal Registration through Cisco is mandatory (Deal Registration Approval must list New Business to Nutanix)
- Offer is valid for Cisco's FY24 Only. Approved quotes are valid for 30 days
- Offer is available for ONE use per Customer SAVID only
- Deal MUST be registered & approved via the <u>Qualification Form</u> before quoting/ordering to avoid delays in approvals & shipment.
- Free items include M6 or M7 Servers & Limited Nutanix Software only.
- Nutanix Software subscription must be 3 year or above.
- Intersight is Mandatory for all free and paid nodes.
- Free Server & Nutanix Software must be the same model & configuration as the Paid Server & Software purchased.
- Eligible Nutanix Software: NCI, NCI-D, NCI-Edge (Limited to 5 VM's per node) and Add On's
- Offer can be applied to clusters in Intersight Standalone Mode (Non-FI) or UCSM Managed Mode (FI)
- Offer is not eligible for Nutanix Cost Relief
- Promotion does not apply to Renewals.
- Offer Approval is only valid to be used on one Cisco Deal ID.

Note: Free Nutanix Software discount will be applied via DSA process. DO NOT QUOTE / ORDER WITHOUT REGISTERING <u>HERE</u>. **Your Orders will be HELD if booked without approval.**

Ordering is SIMPLE

- Secure your Nutanix Deal Registration approval. Please ensure the Nutanix Deal Registration approval email indicates 'Nutanix New Business'.
- Register your deal for approval here

Note: Please attach your Refuse to Lose Registration Approval along with your Nutanix Deal registration approval email in the Non-standard DSA process. Find DSA Process here.

- Once you have an approved Nutanix Deal registration with the new logo indicator, register your DEAL for approval on the R2L Offer <u>Click Offer</u>
- You will receive an offer approval which you will attach as a PDF along with your Deal registration E-Mail PDF during the non-standard DSA process
- Once approved, Order using Promo SKUs. PID: HCI-R2L-M6-OFFER (M6) and HCI-R2L-M6-OFFER (M7)

Purpose, Audience, and Scope

Purpose

This publication provides information about the ordering Cisco Compute Hyperconverged with Nutanix from CCW estimate creation.

Scope

This ordering guide describes the information for:

- Workflow from approved Nutanix Deal Registration to License fulfillment
- Ordering Structure of Cisco Compute Hyperconverged M6 Server with Nutanix
- Catalog of Product IDs of Cisco Compute Hyperconverged M6 Server with Nutanix
- Ordering Nutanix Hardware, Software Licensing and Professional Service options
- Links to additional resources

Audience

Cisco sales teams and partners.



Workflow from Approved Nutanix Deal Registration to License fulfillment

- Every opportunity for Nutanix SW should be ideally registered with Nutanix via Nutanix Deal Registration process. Nutanix Deal registration provides Cisco Sales PSS/AM is responsible for submitting Nutanix Deal registration. Once the Deal registration is approved by Nutanix, an approval email will be sent to the Cisco Sales submitter. This approval letter will need to be attached later to the Cisco quote.
- Once the customer requirements are available, visit Nutanix Sizer tool (<u>Nutanix Sizer</u>) and complete the guided selling questionnaire to secure the Nutanix configuration specifications that meet the customer requirements.
- Build the configuration in CCW using top level ordering SKU HCI-R2L-M6-OFFER. Create deal using the CCW configuration, every deal that contains Nutanix SW must go through non-Standard Deal Approval process. Cisco Sales AM will need to submit non-standard deal by providing info on Nutanix Deal Registration, justification for discount request and attaching the relevant approval letter from Nutanix.
- Commercial Finance will enter the non-standard discount and approve it after the required due diligence is done for ensuring that the discount aligns to the zone discount guidelines shared by Nutanix.
- Once the non-standard deal is approved, it is available to convert to order.
- Nutanix Software is Not a Cisco Smart License. License is fulfilled by Nutanix and managed on Nutanix portal. For every order line containing Nutanix, the order submitter must enter End customer information (name, email, address) in Provisioning info screen on the CCW order line for Nutanix SKUs.
- Nutanix will send the License activation email to the end customer email ID that is entered into the provisioning info screen.

Ordering Structure of Cisco Compute Hyperconverged M6 Server with Nutanix Refuse to Lose Offer Structure



Catalog of Product IDs (PIDs)

Note: For a complete list of part numbers for the see the <u>Cisco Compute Hyperconverged with Nutanix-</u> <u>HCIAF220 M6 All-NVMe/All-Flash Server and Cisco Compute Hyperconverged with Nutanix-HCIAF240 M6</u> <u>All-Flash Server</u>

 Table 1.
 PID of Major Line Bundle (MLB)

Product ID (PID)	Description
HCI-R2L-M6-OFFER	Cisco Compute Hyperconverged Refuse To Lose M6 HX Migration Offer

Table 2.	HCI Rac	k Server	Major	Line	PIDs

Product ID (PID)	Description
HCIAF220C-M6SN (All NVMe)	Cisco Compute Hyperconverged HCIAF220cM6 All-NVMe server
HCIAF220C-M6SN-FRE (All NVMe)	CCHC R2L Free HCIAF220cM6 All-NVMe Free server
HCIAF240C-M6SX (All Flash)	Cisco Compute Hyperconverged HCIAF240cM6 All-Flash server

Product ID (PID)	Description
HCIAF240C-M6SX-FRE (All Flash)	CCHC R2L Free HCIAF240cM6 All-Flash Free server
HCIAF220C-M6S (All Flash)	Cisco Compute Hyperconverged HCIAF220cM6 All-Flash server
HCIAF220C-M6S-FRE (All Flash)	CCHC R2L Free HCIAF220cM6 All-Flash server

Table 3. Fabric Interconnect Major Line PIDs

Product ID (PID)	Description
HCI-FI-6536-M6	Cisco Compute Hyperconverged Fabric Interconnect 6536
HCI-FI-64108-M6	Cisco Compute Hyperconverged Fabric Interconnect 64108
HCI-FI-6454-M6	Cisco Compute Hyperconverged Fabric Interconnect 6454

 Table 4.
 Nutanix Software and Professional Major Line PIDs

Product ID (PID)	Description			
NTX-SW	Nutanix Software 3Y and above			
NTX-SW-FRE	Nutanix R2L Free Software 3Y and above			
NTX-SW-PS	Nutanix Professional Service			

Table 5. Cisco Intersight Major Line PIDs

Product ID (PID)	Description
DC-MGT-SAAS	Cisco Intersight SaaS
CNDL-DESELECT	Conditional Deselect

Step By Step Ordering Process

Note:

- For a complete list of part numbers for the see the <u>Cisco Compute Hyperconverged with Nutanix-</u> <u>HCIAF220 M6 All-NVMe/All-Flash Server and Cisco Compute Hyperconverged with Nutanix-</u> <u>HCIAF240 M6 All-Flash Server</u>
- Refer to Nutanix Sizer Tool: <u>https://sizer.nutanix.com/#/home</u>before you proceed to do the Product Configuration.

Configuring the Hardware Components

Step 1.

	CCW		HC	CI-R2L-	M6-OFF	ER	
et prefere	nces for this estimate 🗸						
Search	n by Sku , Program ID , Description and Produ	ict Family	1 A	add Hand	Find Product	s & Solution	s Actions 🗸
The disc	product discounts are cascaded to subscriptio ount to subscription items, click on "MORE" a	on items, however nd then, "Apply Dis	subscription items scount".	may only be eli	gible for lower disc	counts. To ap	bly the proper
Remove	Selected Lines Apply Success Track	More 🗸	Fi	Iter By All Ite	ems		× = =
¢⊕	Hardware, Software and Services	Estimated Lead Time 🕕	Unit List Price (USD)	Qty	Unit Net Price (USD)	Discount (%)	Extended Net Price (USD)
	1.0 HCI-R2L-M6-OFFER more D	Not Applicable	0.00	1	0.00	0.00	0.00
	HCI Refuse to Lose M6 HX Migration Offer						
	A pralid as of 28-Mar-2024 04:57:48 F	PDT					

- a. In CCW, search for HCI-R2L-M6-OFFER PID and click on "Add"
- b. Click on "Select Options" to enter the configurator.

Step 2.

			CPU			
Bundle Configuration HCI-R2L-M6-OFFER 0	Estir 21 c	CIAF220C-M6S	Memory	Total 33,070.47		
et service preferences for this configuration \checkmark			Drives			Cancel Done
1: CISCO INTERSIGHT requires a minimum of 1 compon 2: The category CISCO INTERSIGHT is required. (CE100 3: Please refer to the Nutanix Sizer Tool: https://sizer.nuta 4: Please note that if Nutanix Mission Critical Software Su https://www.cisco.com/oldam/en_us/about/doing_business/	ent(s). Please add a 1103) nix.com/#/home bef pport is purchased, s/legal/service_desc	uditional quantities as necessary. (CE100010) ore you proceed to do the Product Configuration. (CE2 It is recommended that Customer upgrade to CX Suco riptions/docs/cisco-success-tracks.pdf for more inform	102322) sess Track Level 1 or Level 2 or Solution Support to ensur ation. (CE202322)	e consistent SLA response time bet	tween Hardware and	Software. Refer to
Available Components Unit Li	st Price (USD)	HCI RACK SERVER > 4				
HCI RACK SERVER	2	% Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
HCIAF220C-M6S Cisco Compute Hyperconverged HCIAF220cM6 All Flash Node Estimated Lead Time: 21 days	6,0 07	HCIAF220C-M6S Invalid Q A Cisco Compute Hyperconverged HCIAF220cM8 Add Custom Name Edit Options Edit Service	8 All Flash Node ces/Subscriptions Remove Line	10,550.99	3	31,852.97
		HCIAF220C-M6S-FRE		1,417.50	1	1,417.50
HCIAF220C-M6S-FRE CCHC R2L Free HCIAF220cM6 All Flash Node Estimated Lead Time: 21 days	0.00	CCHC R2L Free HCIA Add Custom Name E C Edit Service	ees/Subscriptions Remove Line			
		<u></u>	Add a HCI RACK SERVER from	n the left panel		
HCIAF220C-M6SN Cisco Compute Hyperconverged HCIAF220cM6 All Flash NVMe Node	7,096.12	FABRIC INTERCONNECT > 0 Selected (Min 0, Max 99	Add a FABRIC INTERCONNECT	rom the left panel.		
Estimated Lead Time: 21 days		NUTANIX SOFTWARE > 2 Selected (Min 2, Max 2)				
HCIAF220C-M6SN-FRE	0.00	% Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
FABRIC INTERCONNECT		⊕ NTX-SW Invalid Q 8		0.00	1	0.00
→ NUTANIX SOFTWARE		Nutanix Software 3Y and above Add Custom Name Edit Options Remove Li	ine Dependent Hardware 0			
→ NUTANIX PROF SERVICE						
		Requested Start Date 3 31-Mar-2024	Requested For Automatically 36 Months From 31-Mar-2024 To 30-Mar-2027 No Auto Rener	wal	Billing F Prepaid	form
		NTX-SW-FRE Invalid Q S Nutanix R2L Free Software 3Y and above Add Custom Name Edit Options Remove Li	ine Dependent Hardware	0.00	1	0.00
		Requested Start Date	Requested For Automatically	Renews For O	Billing F	requency

- a. Select HCIAF220C-M6S in QTY of 3,6,9,12,15,18,21,24,27,30......300 by clicking the "PLUS".
- b. Notice the HCIAF220C-M6S Status is now Invalid as further configuration needed.

c. Click on "Edit Options" to enter the configurator.

Step 3.

		HCI RACK SERVER	
Product Configuration HCIAF220C-M6S part ▲ 1: A selection of minimum 2 2: A selection of Power Cabl 3: A selection of HCI-M2-124 4: HCI-SAS-220M6 is defaul C: LICI MD INVERTIGNED No. Is do not	M6-OFFER 21 day QTY from Front Capacity or fro es and PSU-Input High Line 22 00B-M6 or HCI-M2-240G-M6 i ted under Drive Controller. (CE	CPU Price L Memory Total (USD) ys Drives Dives 120VAC or PSU-Input Low Line 110VAC is required. Please adjust the selection. (CE202431) is is required when HCI-M2-HWRAID-M6 is selected. Please adjust the selections. (CE200400) tE100033)	
Configuration Summary Category	View Full Summar Qty Extended Lis Price (USD	Ify Option Search () Multiple Options Search () Ist D) HCIAF220C-M65 > Management Mode	~
Management Mode HCI-FI-MANAGED-M6 Processor Memory Drive Controller HCI-SAS-220M6 Full Height GPU Riser Kit Front Capacity Drives Front SED Capacity Drives	1 0.00 1 1,708.68	SKU Oty Estimated Lead Time () Unit List P • HCI-FI-MANAGED-M6 • HCI-FI-MANAGED-M6 • Intervention of the second seco	'rice (US 0. 0.
Total Estimated Lead Time Reset Configuration	9,133.4 21 day: Cancel Done		

- a. Configure HCIAF220C-M6S by selecting peripherals from category window on the left.
- b. PIDs are listed in the window on the right. Some PIDs like Processors, Drives and PCIe risers are grouped according to type or series; select from the grouped options located above SKU window on the right.
- c. Follow warning messages to configure the minimum required option PIDs.
- d. Click on "Done" when completed.

Step 4.

		HCI RA	CK SERVER			
Bundle Configuration HCI-R2L-M6-OFFER	Estimated Lea 21 days	d Time	Price L CPU	Total 538,076.82		
iet service preferences for this configuration \checkmark	н	CIAF220C-M6S	Memory			Cancel Done
1: CISCO INTERSIGHT requires a minimum of 1 compon 2: The category CISCO INTERSIGHT is required. (CE100 3: Please refer to the Nutanix Sizer Tool: https://sizer.nutal 4: Please note that if Nutanix Mission Critical Software Su https://www.cisco.com/c/dam/en_us/about/doing_business	ent(s). Please add add 1103) nix.com/#/home befor pport is purchased, it s/legal/service_descrip	ditional quantities as necessary. (CE100010) e you proceed to do the Product Configuration. is recommended that Customer upgrade to CX titons/docs/cisco-success-tracks.pdf for more in	(CE202322) Drives Success Track Level 1 or Level 2 or Solution Support to ensure formation. (CE202322)	consistent SLA response time betw	veen Hardware and Se	ftware. Refer to
Available Components Unit Lis	st Price (USD)	HCI RACK SERVER > 4 Selected (Min 0, Max 120	10)			
HCI RACK SERVER		€ Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
HCIAF220C-M68 Cisco Compute Hyperconverged HCIAF220cM6 All Flash Node Estimated Lead Time: 21 days	6,622.97	HCIAF220C-M6S Valid A A Cisco Compute Hyperconverged HCIAF22 Add Custom Name Edit Options Edit S	0cM6 All Flash Note ervices/Subscriptions Remove Line	47,465.88	3	536,659.32
HCIAF220C-M69-FRE CCHC R2L Free HCIAF220cM8 All Flash Node Estimated Lead Time: 21 days	0.00	HCIAF220C-M65-FRE Invalid COHC R2L Free HCIAF220cM6 All Flash 1 Add Custom Name Edit Options Edit 5	Node envices/Subscriptions Remove Line Add a HCI RACK SERVER from	1,417.50 the left panel	1	1,417.50
HCIAF220C-M6SN Cisco Compute Hyperconverged HCIAF220cM6 All Flash NVMe Node	7,096.12	FABRIC INTERCONNECT > 0 Selected (Min 0, M	ax 999999) Add a FABRIC INTERCONNECT fr	om the left panel		
Estimated Lead Time: 21 days		NUTANIX SOFTWARE > 2 Selected (Min 2, Max 2))			
HCIAF220C-M6SN-FRE	0.00	Co Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
FABRIC INTERCONNECT		+ NTX-SW Invalid Q 8		0.00	1	0.00
NUTANIX SOFTWARE		Nutanix Software 3Y and above				
NUTANIX PROF SERVICE		Add Custom Name Edit Options Rem	ove Line Dependent Hardware 🕕			
		Requested Start Date 01-Apr-2024	Requested For Automatically 36 Months From 01-Apr-2024 To 31-Mar-2027 No Auto Renew	Renews For 🕕	Billing Free Prepaid Ten	n n
		NTX-SW-FRE Invalid S Nutanix R2L Free Software 3Y and above Add Custom Name Edit Options Remo	ove Line Dependent Hardware 0	0.00	1	0.00
		Requested Start Date 01-Apr-2024	Requested For Automatically 36 Months From 01-Apr-2024 To 31-Mar-2027 No Auto Renew	Renews For ①	Billing Free Prepaid Ten	uency

- a. Note Status is now showing as Valid.
- b. Increase the quantity for multiples of same configuration.
- c. Click the "PLUS" to add and configure the same product with different option/quantities or select a different product.

Step 5.

			SERVER			
Bundle Configuration HCI-R2L-M6-OFFER	21 c HC	CIAF220C-M6S		ubscription	S	
Set service preferences for this configuration 1: CISCO INTERSIGHT requires a minimum of 1 compo 2: The category CISCO INTERSIGHT is required. (CE10 3: Please refer to the Nutanix Sizer Tool: https://sizer.nut 4: Please refer to the Nutanix Kilsion Critical Software S https://www.cisco.com/c/dam/en_us/about/doing_busine	nent(s). Please add a 00103) ianix.com/#/home befr iupport is purchased, ss/legal/service_desc	idditional quantities as necessary. (CE100010) ore you proceed to do the Product Configuration. It is recommended that Custome upgrade to CX riptions/docs/cisco-success-tracks.pdf for more is	(CE202322) Success Track Level 1 or Level 2 or Solution Support to ensur formation. (CE202322)	e consistent SLA response time bet	ween Hardware and	Cancel Don
Available Components Unit I	ist Price (USD)	HCI RACK SERVER > 4 Selected (Min 0, Max 12	00)			
HCI RACK SERVER		Co Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD
CIAF220C-M6S Cisco Compute Hyperconverged HCIAF220cM6 All Flash Node Estimated Lead Time: 21 days	6,622.97	HCIAF220C-M6S Valid A Cisco Compute Hyperconverged HCIAF2 Add Custom Name Edit Options Edit	20cM6 All Flash Node Services/Subscriptions Remove Line	47,465.88	3	536,659.3
HCIAF220C-M6S-FRE CCHC R2L Free HCIAF220cM6 All Flash Node Estimated Lead Time: 21 days	0.00	HCIAF220C-M6S-FRE Invalid COLO R2L Free HCIAF220CM6 All Flash Add Custom Name Edit Options Edit	Node Services/Subscriptions Ramove Line Add a HCI RACK SERVER fror	1,417.50 n the left panel	1	1,417.5
HCIAF220C-M6SN Cisco Compute Hyperconverged HCIAF220cM6 All Flash NVMe Node	7,096.12	FABRIC INTERCONNECT > 0 Selected (Min 0, N	tax 999999) Add a FABRIC INTERCONNECT (rom the left panel		
Estimated Lead Time: 21 days		NUTANIX SOFTWARE > 2 Selected (Min 2, Max	2)			
HCIAF220C-M6SN-FRE	0.00	Co Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USE
● FABRIC INTERCONNECT		+ NTX-SW Invalid Q 🔕		0.00	1	0.0
NUTANIX SOFTWARE		Nutanix Software 3Y and above				
NUTANIX PROF SERVICE		Add Custom Name Edit Options Ren	iove Line Dependent Hardware 😈			
		Requested Start Date 01-Apr-2024	Requested For Automatically 36 Months From 01-Apr-2024 To 31-Mar-2027 No Auto Rener	Renews For () wal	Billing Fr Prepaid T	equency erm
		NTX-SW-FRE Invalid (S & Nutanix R2L Free Software 3Y and above Add Custom Name Edit Options Ren	iove Line Dependent Hardware	0.00	1	0.0
		Requested Start Date 01-Apr-2024	Requested For Automatically 36 Months From 01-Apr-2024 To 31-Mar-2027 No Auto Rener	Renews For () val	Billing Fr Prepaid T	equency erm

a. Click on "Edit Services/Subscriptions" to edit Term Duration for HW Support.

Note: It is recommended that Term Duration for HW Support must align with Software Subscription Duration.

Step 6.

		HCIAF220C-M	s L	Servi	ices/Subso	criptions	
Servio HCIA	e Subscription F220C-M6S	Price List Global Price List in US Dollars (USD)	Service Total (US 4,252.50	SD)	Subscri 0.00	ption Total (USD)	
Y	u may receive additional discounts because you selected two or m	tore years of service. To review your discounts you can go	to the Order or Quoting discount pages. (Cl	0124)			
Servi	Non Serviceable Products						
🕩 п	e duration that you entered has been successfully applied to	all the services. (C0329)					
Servi	e Options				b		
Choo	se Service Level from All Service Programs V		Time	e Duration ()	Duration		
Sear	h by Name & Description			Duration	36		
note:	Cisco may still install another compatible service if required. Comp	atible services are the services that come with primary se	and/or	Delay service start to			b
on pro	Cisco may still install another compatible service if required. Comp ducts.	alble services are the services that come with primary se	nvice and are based and/or C	Delay service start to Co-Term service to			Reset Apply
eee	Cieco may still install another compatible service if required. Comp ducts.	atble services are the services that come with primary se	rvice and are based and/or C	Delay service start to Co-Term service to	Unit List Price (USD)	Qty	Reset Apply Total List Price (USD)
	Cisco may still install another compatible service if required. Comp ducts. Service SKU Cisco Customer Experience Level 1 (1/TEM) ELINCO (I SUMMARY SUMMARY	etble services are the services that come with primary se Product SKU CX LEVEL 1 8X7XNCDOS) / Duration S Months	nvice and are based and/or C	Delay service start to Co-Term service to	Unit List Price (USD)	Qty	Reset Appry
	Cisco may still install another compatible service if required. Comp ducts. Service SKU Cisco Customer Experience Level 1 (1 //7EM 1 L1NCO () SUBMARY CON-L1NCO-HCIAFM65	etble services are the services that come with primary se Product SKU CX LEVEL 1 8X7XNCDOS) Duration 36 Months	nvice and are based and/or C	Delay service start to Co-Term service to	Unit List Price (USD) 4,252.50	ary 1	Reset Acoby Total List Price (USD)
	Cisco may still install another compatible service if required. Comp ducts. Service SKU Cisco Customer Experience Level 1 (1 /TEM) LINCO () SERVICE PROGRAM CNL1NCO-HCIAFUBS CXLEVEL1 8X7XNCDOS Cisco Compute Hyperconve SERVICE PROGRAM	etble services are the services that come with primary se Product SKU CX LEVEL 1 8X7XNCDOS) Duration 36 Months HCIAF220C-M65	nice and are based and or o t	Delay service start to Co-Term service to	Unit List Price (USD) 4,252.50	aty 1 1	Reset Acoby Total List Price (USD)
	Cisco may still install another compatible service if required. Comp ducts. Service SKU Cisco Customer Experience Level 1 (I /TEM) LINCO (I SERVICE PROGRAM CON-LINCO-HCIAPMOS COX-LINCO-HCIAPMOS COX-LINCO-HCIAPMOS COX-LINCO-HCIAPMOS COX-LINCO-HCIAPMOS COX-LINCO-HCIAPMOS COX-LINCO-HCIAPMOS	atble services are the services that come with primary se Product SKU CX LEVEL 1 8X7XNCDOS) Duration 36 Months HCIAF220C-M65 Cisco Compute Hyperco PRODUCT Sk0	nvice and are based and or or	Delay service start to Co-Term service to	Unit List Price (USD) 4,252.50	Qty 1 1	Reset Acoby Total List Price (USD) 4,252,50
€	Cisco any still install another compatible service if required. Comp ducts. Service SKU Cisco Customer Experience Level 1 (1/17EM) LINCO (0 SERVICE PROGRAM CON-LINCO-HCIARIOS CON-LINCO-HCIARIOS CON-LINCO-HCIARIOS CRUEVEL I Remove Service com All Services Remove All Additional Services Cont Service Cont Service Cont Servic	abble services are the services that come with primary se Product SKU CX LEVEL 1 8X7XNCDOS) Product SKU CX LEVEL 1 8X7XNCDOS) HOUSE CX LEVEL 1 8X7XNCDOS Compared to the services of the s	nvice and are based and or o	Delay service start to Co-Term service to	Unit List Price (USD) 4,252.50	aty 1 1	Total List Price (USD) 4,252.50
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eote: on pro ⊖	Cisco may still install another compatible service if required. Comp ducts. Service SKU Cisco Customer Experience Level 1 (# /TEM) LINCO (SERVICE PROGRAM CONLINCO-HIGHPAIGE CKLEVEL 1 8X/INCDOS Cisco Compute Hyperconve SERVICE INJ Charge Service I Remove Service over All Services Remove All Additional Services	ebble services are the services that come with primary se Product SKU CX LEVEL 1 8X7XNCDOS)	nverged HCIAF220cM6 All Flas	Delay service start to Co-Term service to	Unit List Price (USD) 4,252.50	Configuration Summary Services	Reset Apply Total List Price (USD) 4,252.50 All prices shown in USD 4,252.50

- a. Enter the Term Duration
- b. Click on "Apply" and "Done"

Note: If Nutanix Mission Critical Software Support is purchased, it is recommended that Customer upgrade to CX Success Track Level 1 or Level 2 or Solution Support to ensure consistent SLA response time between Hardware and Software. Please refer to

https://www.cisco.com/c/dam/en_us/about/doing_business/legal/service_descriptions/docs/ciscosuccess-tracks.pdf for more information.

Step 7.

		HCI RAG		ER			
Bundle Configuration HCLR2L.M6-OFFER • Set service preferences for this configuration ~ 1: CISCO INTERSIGHT requires a minimum of 1 component(s). Pi 2: The category CISCO INTERSIGHT is required. (CE100103) 3: Please refer to the Nutanix Sizer Tool: https://sizer.utanix.com/ 4: Please note that if Nutanix Mission Critical Software Support is p https://www.cisco.com/cidamien_us/abcut/doing_business/legal/se	ACIAF22 ase add addition home before you irchased, it is re- vice_descriptions	20C-M6S-FRE al quantilies as necessary. (CE100010) u proceed to do the Product Configuration. origonardia da to Churcher upgrade to Churcher upgra	Price List Globy Price History (CE202322)	CPU Memory Drives	Total 546,591.82	stween Hardware an	Cancel Done d Software. Refer to
Available Components Unit List Price (ISD) HCI	RACK SERVER > 4 Selected (Min 0, Max 12)	200)				
	ି	Product		Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
HCIAF220C-M65 6,62 Cisco Compute Hyperconverged HCIAF220CM6 All Flash Node Estimated Lead Time: 21 days	2.97	HCIAF220C-M6S Valid Cisco Compute Hypercor Add Custom Name Edit Cytops Edit 1 HCIAF220C-M6S-FRE [Invalid]	20cM6 All Flash Node Services/Subscriptions Rem	ove Line	50,300.88	3	545,164.32
HCIAF220C-M68-FRE CCHC R2L Free HCIAF220cM6 All Flash Node Estimated Lead Time: 21 days		CCHC R2L Free HCIAF220cM6 All Flash Add Custom Name Edit Options Edit 1	Node Services/Subscriptions Rem	ove Line Add a HCI RACK SERVER fro	m the left panel		
HCIAF220C-M66N 7,09 Cisco Compute Hyperconverged HCIAF220cM6 All Flash NVMe Node	5.12 FAE		Max 999999)	Add a FABRIC INTERCONNECT	from the left panel		
Estimated Lead Time: 21 days	NUT	TANIX SOFTWARE > 2 Selected (Min 2, Max)	2)				
HCIAF220C-M6SN-FRE	0.00	Product		Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
	€	NTX-SW Invalid 🔬 😣			0.00	1	0.00
NUTANIX SOFTWARE		Nutanix Software 3Y and above	nove Line Dependent Hardwi				
		Hor Guatom Hame Edit Options Rem	ove care - Dependent Harows			-	
		01-Apr-2024	Requested For 36 Months From 01-Apr-	Automaticall 2024 To 31-Mar-2027 No Auto Rene	wal	Billing Prepaid	Term
	Œ	NTX-SW-FRE Invalid Q Q Nutanix R2L Free Software 3Y and above Add Custom Name Edit Options Rem	a nove Line Dependent Hardwa	ro O	0.00	1	0.00
		Requested Start Date 01-Apr-2024	Requested For 36 Months From 01-Apr-	Automaticall 2024 To 31-Mar-2027 No Auto Rene	y Renews For 🕦 awal	Billing Prepaid	Frequency Term

- a. Select Free Nodes Ex: HCIAF220C-M6S-FRE in QTY of (QTY of Paid Node / 3) by clicking the "PLUS".
- b. Notice the HCIAF220C-M6S-FRE Status is now Invalid as further configuration needed.
- c. Click on "Edit Options" to enter the configurator.
- **Note:** Configuration of Paid Node and Free Node should be identical.

Step 8.

			HCI RACK SERVER
Product Configuration HCIAF220C-M6S-FRE part of HCI-R		HCIAF22	CC-M6S-FRE Price L CPU Total (USD)
1: A selection of minimum 2 QT 2: A selection of Power Cables 3: A selection of HCI-M2-I240G 4: HCI-SAS-220M6 is defaulted 5: UCI NO UNICAR MS is defaulted	Y from Front (and PSU-Inpu B-M6 or HCI-I under Drive (Capacity or from Front SE t High Line 220VAC or PS /2-240G-M6 is required w Controller. (CE100033)	D Capacity Drive Option is required. Please adjust the selection of the se
Configuration Summary		View Full Summary	Option Search () Multiple Options Search ()
Category 🚯	Qty	Extended List Price (USD)	HCIAF220C-M6S-FRE > Management Mode
Management Mode 🗧 🗧		^	Management Mode
HCI-FI-MANAGED-M6 Processor	1	0.00	SKU Qty Estimated Lead Time () Unit List Price (USD) (i) HCLFI-MANAGED-M6 [2020000] 1 21 days 0.00 Deployment mode for Server Managed by FI 1 21 days 0.00
Drive Controller HCI-SAS-220M6 Full Height GPU Riser Kit Front Capacity Drives Front SED Capacity Drives	1	0.00	HCHS-MANAGED-M6 EVEN 1 21 days 0.00 Deployment mode for Standalone Server Managed by Intersight 1 21 days 0.00
Total		0.00	
Estimated Lead Time		21 days	
Reset Configuration	(Cancel Done	d

- a. Configure HCIAF220C-M6S-FRE by selecting peripherals from category window on the left.
- b. PIDs are listed in the window on the right. Some PIDs like Processors, Drives and PCIe risers are grouped according to type or series; select from the grouped options located above SKU window on the right.
- c. Follow warning messages to configure the minimum required option PIDs.
- d. Click on "Done" when completed.

Step 9.

		HCI RA	ACK SE	RVER			
Bundle Configuration HCI-R2L-M6-OFFER	Estimated Lead Til 21 days	me	Price List Global Pri	CPU	Total 546,581.82		
Set service preferences for this configuration \checkmark	HCIAF2	20C-M6S-FRE		Memory	า		Cancel Done
1: CISCO INTERSIGHT requires a minimum of 1 compone 2: The category CISCO INTERSIGHT is required. (CE100) 3: Please refer to the Nutanix Sizer Tool: https://sizer.nutan 4: Please refer to the Nutanix Mission Critical Software Sup https://www.cisco.com/cidam/en_us/about/doing_business/	nt(s). Please add additio 03) ix.com/#/home before yc port is purchased, it is re legal/service_description	nal quantities as necessary. (CE100010) ou proceed to do the Product Configuration. (C acommended that Customer upgrade to CX S ns/docs/cisco-success-tracks.pdf for more info	CE202322) uccess Track Level 1 o rmation. (CE202322)	Drives	e consistent SLA response time be	stween Hardware and	Software. Refer to
Available Components Unit List	Price (USD) HC	RACK SERVER > 4 Selected (Min 0, Max 1200)				
HCI RACK SERVER	୍	Product		Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
HCIAF220C-M6S Cisco Compute Hyperconverged HCIAF220cM6 All Flash Node Estimated Lead Time: 21 days	6,622.97	HCIAF220C-M6S Valid Q A Cisco Compute Hyperconverged HCIAF220 Add Custom Name Edit Options Edit Se	cM6 All Flash Node	temove Line	50,300.88	3	545,164.32
HCIAF220C-M68-FRE CCHC R2L Free HCIAF220cM6 All Flash Node Estimated Lead Time: 21 days		HCIAF220C-M6S-FRE Valid CCHC R2L Free HCIAF220cM6 All Flash Nc Add Custom Name Edit Options Edit Se	rvices/Subscriptions F	temove Line Add a HCI RACK SERVER from	1,417.50 the left panel	1	1,417.50
HCIAF220C-M65N Cisco Compute Hyperconverged HCIAF220cM6 All Flash NVMe Node	7,096.12 FA	BRIC INTERCONNECT > 0 Selected (Min 0, Max	x 999999)	Add a FABRIC INTERCONNECT fi	om the left panel		
Estimated Lead Time. 21 days	NU	TANIX SOFTWARE > 2 Selected (Min 2, Max 2)					
HCIAF220C-M6SN-FRE	0.00	Product		Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
	6	🕂 NTX-SW Invalid 📿 🔕			0.00	1	0.00
NUTANIX SOFTWARE		Nutanix Software 3Y and above Add Custom Name Edit Options Remov	e Line Dependent Har	dware 0			
NUTANIX PROF SERVICE		Requested Start Date	Pequeeted For	Automatically	Papewe For @	Billing E	radiancy
		01-Apr-2024	36 Months From 01-A	pr-2024 To 31-Mar-2027 No Auto Renew	val	Prepaid	ferm
	G	► NTX-SW-FRE Invalid Ω S Nutanix R2L Free Software 3Y and above Add Custom Name Edit Options Remov	re Line Dependent Har	dware G	0.00	1	0.00
		Requested Start Date 01-Apr-2024	Requested For 36 Months From 01-A	Automatically pr-2024 To 31-Mar-2027 No Auto Renew	Renews For () ral	Billing F Prepaid	requency Ferm

- a. Note Status is now showing as Valid.
- b. Increase the quantity for multiples of same configuration.
- c. Click the "PLUS" to add and configure the same product with different option/quantities or select a different product.

Step 10.

		HCI RACK	SERVER				
Bundle Configuration HCI-R2L-M6-OFFER	HCIAF220	C-M6S-FRE		/ices/St	Ibscription	าร	
Set service preferences for this contiguration 1: CISCO INTERSIGHT requires a minimum of 1 compon 2: The setence: CISCO INTERSIGHT is required (CE10)	nent(s). Please add additiona	al quantities as necessary. (CE100010)	,				Cancel Done
The category cloco in tersion in required. (CE to 3: Place refer to the Nutanix Sizer Tool: https://eizer.nuta	nix com/#/home before you	proceed to do the Product Configuration (CE	202322)				
 4: Please note that if Nutanix Size Tool. https://sizeTool. 4: Please note that if Nutanix Mission Critical Software Su https://www.cisco.com/c/dam/en_us/about/doing_busines 	upport is purchased, it is reco s/legal/service_descriptions/	commended that Customer upgrade to CX Suc /docs/cisco-success-tracks.pdf for more inform	cess Track Level 1 or Level 2 or Soluti nation. (CE202322)	on Support to ensure co	nsistent SLA response time bet	ween Hardware and S	ioftware. Refer to
Available Components Unit Li	ist Price (USD) HCI F	RACK SERVER > 4 Selected (Min 0, Max 1200)					
	®0	Product	Unit Li	st Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
HCIAF220C-M6S Cisco Compute Hyperconverged HCIAF220cM6 All Flash Node Estimated Lead Time: 21 days	6,622.97	HCIAF220C-M6S Valid Q A Cisco Compute Hyperconverged HCIAF220cM Add Custom Name Edit Options Edit Service	/6 All Flash Node ices/Subscriptions Remove Line		50,300.88	3	545,164.32
HCIAF220C-M65-FRE CCHC R2L Free HCIAF220cM6 All Flash Node Estimated Lead Time: 21 days	0.00 +	HCIAF220C-M65-FRE Valid Q A CCHC R2L Free HCIAF220cM6 All Flash Noo Add Custom Name Edit Options Edit Serv	Subscriptions Remove Line		1,417.50	1	1,417.50
			Add a HC	RACK SERVER from the	left panel		
HCIAF220C-M6SN Cisco Compute Hyperconverged HCIAF220cM6 All Flash NVMe Node	7,096.12 FABP	RIC INTERCONNECT > 0 Selected (Min 0, Max 9	99999) Add a FABRI	C INTERCONNECT from t	he left panel		
Estimated Lead Time: 21 days	NUTA	ANIX SOFTWARE > 2 Selected (Min 2, Max 2)					
HCIAF220C-M6SN-FRE	0.00	Product	Unit Li	st Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
FABRIC INTERCONNECT	(NTX-SW Invalid Q 8			0.00	1	0.00
NUTANIX SOFTWARE		Nutanix Software 3Y and above	Line Descendent Handware O				
NUTANIX PROF SERVICE		Add Custom Name Edit Options Remove	Line Dependent Hardware 0				
		Requested Start Date 01-Apr-2024	Requested For 36 Months From 01-Apr-2024 To 31-Mar	Automatically Ren -2027 No Auto Renewal	ews For 🚺	Billing Fre Prepaid Te	quency rm
	€	NTX-SW-FRE Invalid Q S Nutanix R2L Free Software 3Y and above Add Custom Name Edit Options Remove	Line Dependent Hardware 0		0.00	1	0.00
		Requested Start Date 01-Apr-2024	Requested For 36 Months From 01-Apr-2024 To 31-Mar	Automatically Ren -2027 No Auto Renewal	ews For 🕕	Billing Fre Prepaid Te	quency m

a. Click on "Edit Services/Subscriptions" to edit Term Duration for HW Support.

Note: It is recommended that Term Duration for HW Support must align with Software Subscription Duration.

Step 11.

ervic	ce Subscription	Price List		S Total ((USD)	Subsc	ription Total (USD)	_
CIAF	F220C-M6S-FRE	Global Price List in US D		4, 50	Ser	vices/Sub	scriptions	
Yo	ou may receive additional discounts because you selected two or mor	re year	Quoting	g discount pages.	(C0124)			-
Servic	ce Non Serviceable Products							
🖡 Th	he duration that you entered has been successfully applied to all	II the services. (C0329)						
Servic	ce Options					b		
Choos	se Service Level from All Service Programs V			т	Time Duration 🚯	Duration		
Searci	ch by Name & Description				Duration	< 36		
Note: (on proc	Cisco may still install another compatible service if required. Compati oducts.	tible services are the services I	that come with primary service and are based	and/or	Delay service start to Co-Term service to			b
Note: 0 on proc	Cieco may atill install another compatible service if required. Compati ducts.	tible services are the services I	that come with primary service and are based	and/or (Delay service start to Co-Term service to			Reset Apply
Note: (on proc	Cicco may attil install another compatible service if required. Compati ducts.	tible services are the services i	that come with primary service and are based	and/or (Delay service start to Co-Term service to	Unit List Price (USD)	Qty	Reset Apply
Note: 0 on proc ©	Cicco may still install another compatible service if required. Compatible service if required. Compatible service ser	tible services are the services i P X LEVEL 1 8X7XNCDOS)	that come with primary service and are based Product &KU Duration 36 Months	and/or (Delay service start to Co-Term service to	Unit List Price (USD)	Qiy	Reset Apply Total List Price (USD)
Note: 0 on proc ©	Cicco may still install another compatible service if required. Compatible service if required. Compatible service structures and the service	tble services are the services i K LEVEL 1 8X7XNCDOS)	that come with primary service and are based Product SKU Duration 36 Months	and/or C	Delay service start to Co-Term service to	Unit List Price (USD) 4,252.50	Qty 1	Reset Apply Total List Price (USD) 4,252.50
Note: 0 on proc O	Cico may still instal another compatible service if required. Compatible service if required. Compatible service structures and service structures and service structures and service	Ible services are the services i R LEVEL 1 8X7XNCDOS)	that come with primary service and are based Product SKU Duration 36 Months HCIAF220C-M65-FRE COCHC R2I, Free HCIAF220C-M6 AI Flash Node	and/or C	Delay service start to Co-Term service to	Unit List Price (USD) 4,252.50	Qty 1 1	Reset Apply Total List Price (USD) 4,252.50
Note: 0 on prod ©	Cico may attil instal another compatible service if required. Compati ducts. Service SKU Cisco Customer Experience Level 1 (117EM) LLINCO (CX SERVICE SKU CON-LINCO-CH-220MBS CXLEVEL 1 8277XCDOS CCHC R2L Free HCIAF220 SERVICE SKU Change Service Remove Service	Ible services are the services i	that come with primary service and are based Product SKU	and/or C	Delay service start to Co-Term service to	Unit List Price (USD) 4,252.50	Qty 1 1	Reset Apply Total List Price (USD) 4,252.50
Note: (on proc © ©	Cico may still instal another compatible service if required. Compatible service if required. Compatible service structures and the service service service service service service service service recommendation of the service service service service recommendation in the service service service recommendation services recommendation service	tble services are the services i	that come with primary service and are based Product SKU Duration 36 Months HCIAF220C-M65-FRE CCHC R2L Free HCIAF220CM6 All Flash Node PRODUCT SKU		Delay service start to Co-Term service to	Unit List Price (USD) 4,252.50	0ky 1 1	Reset Apply Total List Price (USD) 4,252.50
Note: (on proc	Cico may still instal another compatible service if required. Compati ducts. Service SKU Cisco Customer Experience Level 1 (1 //El/) 1 L1NCO (CX SERVICE SKU CICOL-1NICO-HC220MES CXLEVEL BX/CICODO SCHG R2L Free HCIAF220 SERVICE SKU Change Service I Remove All Additional Services Nov All Services	Eble services are the services in K LEVEL 1 8X7XNCDOS)	that come with primary service and are based Product SKU Duration 36 Months HCIAF220C-M68-FRE CCHC R2L Free HCIAF220cM6 All Flash Node PRODUCT SKU		Delay service start to Co-Term service to	Unit List Price (USD) 4,252.50	Configuration Summary	Reset Apply Total List Price (USD) 4,252.50 All prices shown in USD

- a. Enter the Term Duration
- b. Click on "Apply" and "Done"

Note: If Nutanix Mission Critical Software Support is purchased, it is recommended that Customer upgrade to CX Success Track Level 1 or Level 2 or Solution Support to ensure consistent SLA response time between Hardware and Software. Please refer to

https://www.cisco.com/c/dam/en_us/about/doing_business/legal/service_descriptions/docs/ciscosuccess-tracks.pdf for more information.

Step 12.

			HCI RACK SERV	'ER			
Bundle Configuration HCI-R2L-M6-OFFER	Estimate 21 days	d Lead	Time Price Globa	List al Price List (USD)	Total 611,205.3	0	
service preferences for this configurati	HCIAF2200 HCIAF2200	:-M6 :-M6	S S-FRE	Split HW Lin	es for Mult	iple S	hip Locatior
 1: Please refer to the Nutanix Sizer Tool: 2: Please note that if Nutanix Mission Cri between Hardware and Software. Refer to 	https://sizer.nutanix. itical Software Suppo to https://www.cisco.	com/#/I ort is pu com/c/d	nome before you proceed to do the Product Cd rchased, it is recommended that Customer up lam/en_us/about/doing_business/legal/service	onfiguration. (CE202322) grade to CX Success Track Lev _descriptions/docs/cisco-succe	el 1 or Level 2 or Solution Sup ss-tracks.pdf for more informa	port to ensure tion. (CE20232	consistent SLA response time 2)
vailable Components Unit L	ist Price (USD)	HCI R	ACK SERVER > 4 Selected (Min 0, Max 1200)		Adjusted List Pales (1993)	05	Enternal of Lint Paters (1997)
-) HCI RACK SERVER		¢©	Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
ICIAF220C-M6S Disco Compute Hyperconverged HCIAF220cM6 A Tash Node Estimated Lead Time: 21 days	6,622.97	Ð	HCIAF220C-M6S Valid Q A Cisco Compute Hyperconverged HCIAF220CM6 All Flash Node Site 1 Z Edit Options Edit Services/Subscrip	otions Remove Line	50,300.88	2	363,442.88
ICIAF220C-M6S-FRE CCHC R2L Free HCIAF220cM6 All Flash Node Estimated Lead Time: 21 days	0.00	÷	HCIAF220C-M6S Valid (A A Cisco Compute Hyperconverged HCIAF220CM6 All Flash Node Site 2 A citl Options Edit Services/Subscrip	otions Remove Line	50,300.88	1	► ← a ^{1,721.44}
ICIAF220C-M6SN isco Compute Hyperconverged HCIAF220cM6 A iash NVMe Node	7,096.12	÷	HCIAF220C-M6S-FRE Valid Q A CCHC R2L Free HCIAF220CM6 All Flash Node Site 2 A Edit Options Edit Services/Subscrip	otions Remove Line	4.252.50	1	4,252.50
Estimated Lead Time: 21 days				Add a HCI RACK SERVER	t from the left panel		
S		FABRI	C INTERCONNECT > 1 Selected (Min 0, Max 999	9999)			
FABRIC INTERCONNECT		°o	Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
NUTANIX SOFTWARE		\oplus	HCI-FI-6536-M6 Valid 📿 🔺		55,092.24	1	56,748.48
NUTANIX PROF SERVICE			Cisco Compute Hyperconverged Fabric Interconnect 6536				
CISCO INTERSIGHT			Add Custom Name Edit Options Edit Service	es/Subscriptions Remove Line			

a. If Servers or any HW Components needs to be shipped to multiple locations using single order, user need to split the current lines in multiple lines. Example shown here..

Step 13.

	Fabric Inter	connect	
Available Components Unit List Price (USD	HCL-EL-6536-M6	Software Image	
HCI RACK SERVER	^a HCI-FI-64108-M6	Software License	Qty Extended List Price (USD)
		Soltware License	3 545,164.32
HCI-FI-6536-M6 35, Cisco Compute Hyperconverged Fabric Interconnect 653	Add Custom Name Edit Options Edit Services/Subscrip	Hower Supply	
6 Estimated Lead Time: 21 days	HCIAF220C-M6S-FRE Valid CHC R2L Free HCIAF220CM6 All Flash Node	4,252.50	1 4,252.50
HCI-FI-64108-M6 69,897.7	Add Custom Name Edit Options Edit Services/Subscrip	Add a HCL BACK SEBVER from the left page	
OB Hyperconverged Papinc Interconnect 641 H		Add a HGL NACK SERVER IIOIII tile leit parlel	
Estimated Lead Time: 21 days	PABRIC IN TERCONNECT S / Salected (Min 0, Max 999999)	Unit Liet Price (USD) Adjusted Liet Price (USD)	Oty Extended List Price (USD)
HCI-FI-6454-M6 48,390.7' Cisco Compute Hyperconverged Fabric Interconnect 645 4 Estimated Lead Time: 21 days	HCI-FI-6536-M6 Invalid Cisco Compute Hyperconverged Fabric Interconnect 6536	48,948.24	2 101,208.96
	Add Custom Name Edit Options Edit Services/Subscrip	tions Remove Line	
		Add a FABRIC INTERCONNECT from the left panel	
	NUTANIX SOFTWARE > 2 Success (Mn 2, Max 2)		
	Co Product	Unit List Price (USD) Adjusted List Price (USD)	Qty Extended List Price (USD)
	NTX-SW [invalid] Software 3Y and above Add Custom Name Edit Options Remove Line Deper	0.00	1 0.00
	Requested Start Date Requested For 01-Apr-2024 36 Months From 1 2027 2027	Automatically Renews For () 01-Apr-2024 To 31-Mar- No Auto Renewal	Billing Frequency Prepaid Term
	NTX-SW-FRE Invalid Q S Nutanix R2L Free Software 3Y and above Add Custom Name Edit Options Remove Line Deper	0.00	1 0.00
	Requested Start Date Requested For 01-Apr-2024 36 Months From 2027 2027	Automatically Renews For O1-Apr-2024 To 31-Mar- No Auto Renewal	Billing Frequency Prepaid Term

a. Select HCI-FI-6536-M6 ATO with 2 QTY under MLB by clicking the "PLUS"

- b. Notice the HCI-FI-6536-M6 ATO Status is "invalid" as further configuration needed.
- c. Click on "Edit Options" to enter the configurator.

Step 14.

				Fab	ric Int	ercon	nect)			
Product Configuration HCI-FI-6536-M6 part of HCI-R21	L-M6-OFFER	Estimated 21 day	Lead Time	-6536-M6		Price Glob	Softwa Softwa	are I ire I i	mage ;	al (USD) 532.48	
1: N10-MGT018 is default 2: HCI-UCSM-MODE-M6 i 3: HCI-PSU-6536-ACM6 is 4: HCI-FI-6500-SW is defa	ed under Softw is defaulted un s defaulted un aulted under S	ware Image. (CE10003 nder Deployment Mode der Power Supply. (CE oftware License. (CE10	3) . (CE1000 100033) 00033)	33)	1040)		Powe	er Su	ipply		
Configuration Summary		View Full Summary	Opt	tion Search 🕕	Multiple C	Options Search	0				~
Category 🚯	Qty	Extended List Price (USD)	HCI-FI-	6536-M6 > Powe	r Cable						
Deployment Mode		^	Power	Cable 🛕							
HCI-UCSM-MODE-M6	1	0.00		SKU					Qty	Estimated Lead Time 🚯	Unit List Price (USD)
Software Image N10-MGT018	1	0.00	0	NO-POWER-C	ORD een option, no	power cable will	be shipped More		2	3 days	0.00
Software License HCI-FI-6500-SW	1 1	9,045.00	0	CAB-250V-10A Power Cord - 2	- BR 50V, 10A - Braz	zil			2	7 days	0.00
Power Supply HCI-PSU-6536-ACM6	2	3,312.48	0	CAB-JPN-3PIN Power Cord 3P	I IN Japan				2	21 days	0.00
Total		47,532.48	0	CAB-9K10A-A Power Cord, 25	U i0VAC 10A 311:	2 Plug, Australia			2	7 days	0.00
Estimated Lead Time Reset Configuration	(21 days	O C	CAB-9K12A-N Power Cord, 12	A 25VAC 13A NEM	MA 5-15 Plug, N	orth America		2	7 days	•
L											

- Configure HCI-FI-6536-M6 by selecting peripherals from window on the left. Deployment Mode, Software Image, Software License and Power Supply is default selection. Transceiver Cable and QSFP Cables are Optional selection.
- b. Power Cables are mandatory selections.
- c. Click on "Done" when completed.

Step 15.

		Fabric I	nterconnect			
Available Components	Unit List Price (USD)	HCI RACK SERVER > 4 Selected (Min 0, Ma				
HCI RACK SERVER		HCLEL6536-M6	Software	Image	Qty	Extended List Price (USD)
HCIAF220C-M6S Cisco Compute Hyperconverged HCIAF220cM6 All	6,622.97 Flash	Cisco Compute Hyperconverged HCIAF Flash Node	Software	License	3	545,164.32
Node Estimated Lead Time: 21 days	_	Add Custom Name Edit Options Ed		Vlagu		
		HCIAF220C-M6S-FRE Valid Q		4,252.50	1	4,252.50
HCIAF220C-M6S-FRE CCHC R2L Free HCIAF220cM6 All Flash Node	0.00	CCHC R2L Free HCIAF220cM6 All Flas	sh Node			
Estimated Lead Time: 21 days	+	Add Custom Name Edit Options Ed	it Services/Subscriptions Remove Line			
			Add a HCI RACK SERVER 1	rom the left panel		
HCIAF220C-M6SN Cisco Compute Hyperconverged HCIAF220cM6 All	7,096.12	FABRIC INTERCONNECT > 2 Selected (Min 0.	Max 999999)			
V/Me Node	+	Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
stimated Lead Time: 21 days		🕀 HCI-FI-6536-M6 Valid 📿 🛕 🗲	а	48,948.24	2	101,208.96
FABRIC INTERCONNECT		Cisco Compute Hyperconverged Fabric 6536	Interconnect			
NUTANIX SOFTWARE		Add Custom Name Edit Options Edit	lit Services/Subscriptions Remove Line			
NUTANIX PROF SERVICE			Add a FABRIC INTERCONNEC	CT from the left panel		
		NUTANIX SOFTWARE > 2 Selected (Min 2, Ma	ax 2)			
		Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
		NTX-SW Invalid Q		0.00	1	0.00
		Add Custom Name Edit Options Re	emove Line Dependent Hardware			
		Requested Start Date 01-Apr-2024	Requested For Automatie 36 Months From 01-Apr-2024 To 31-Mar- No Auto R 2027	cally Renews For () enewal	Billing Prepai	Frequency d Term
		NTX-SW-FRE Invalid S Nutanix R2L Free Software 3Y and abo Add Custam Name _ Edit Options _ R	Ve	0.00	1	0.00
		Requested Start Date 01-Apr-2024	Requested For Automatic 36 Months From 01-Apr-2024 To 31-Mar- No Auto R	cally Renews For () enewal	Billing Prepai	Frequency d Term

a. Note Status is now showing as "Valid".

Step 16.

			Fabric Int	terconne	ect			
Available Components Unit List	Price (USD)	HCI R/	HCI-FI-6536-M6		Service	s/Subscript	tions	
HCI RACK SERVER HCIAF220C-M65 Cisco Compute Hyperconverged HCIAF220CM6 All Flash Node Estimated Lead Time: 21 days	6,622.97	••• •	HCIAF220C-M6S Valid Q A Cisco Compute Hyperconverged HCIAF Flash Node Add Custom Name Edit Options Edit	220cM6 All t Services/Subscriptions	Remove Line	50,300.88	3	Extended List Price (USD) 545,164.32
HCIAF220C-M6S-FRE CCHC R2L Free HCIAF220cM6 All Flash Node Estimated Lead Time: 21 days	0.00	÷	HCIAF220C-M6S-FRE Valid Q A CCHC R2L Free HCIAF220CM6 All Flas Add Custom Name Edit Options Edit	h Node t Services/Subscriptions	Remove Line	4,252.50 rom the left panel	1	4,252.50
HCIAF220C-M6SN Cisco Compute Hyperconverged HCIAF220cM6 All Flash NVMe Node	7,096.12	FABRI	C INTERCONNECT > 2 Selected (Min 0, Product	Max 999999)	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
Estimated Lead Time: 21 days FABRIC INTERCONNECT		÷	HCI-FI-6536-M6 Valid Q A Cisco Compute Hyperconverged Fabric 6336 Add Custom Name Edit Options Edi	Interc	Remove Line	48,948.24	2	101,208.96
NUTANIX SOFTWARE NUTANIX PROF SERVICE				A	dd a FABRIC INTERCONNEC	T from the left panel		
		©	IX SOFTWARE > 2 Selected (Min 2, Max Product	x 2)	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
		Ŧ	Nutanix Software 3Y and above Add Custom Name Edit Options Re Requested Start Date	move Line Dependent Requested For	Hardware () Automatic	ally Renews For ()	Billing	Frequency
		•	NTX-SW-FRE Invalid Q S Nutanix R2L Free Software 3Y and abov Add Custom Name Edit Options Re	36 Months From 01-Ap 2027 re move Line Dependent	r-zuz4 To 31-Mar- No Auto Re	o.oo	Prepaid	0.00
			Requested Start Date 01-Apr-2024	Requested For 36 Months From 01-Ap 2027	Automatic or-2024 To 31-Mar- No Auto Re	ally Renews For 🚯 enewal	Billing Prepaid	Frequency Term

a. Click on "Edit Services/Subscriptions" to edit Term Duration for HW Support.

Note: It is recommended that Term Duration for HW Support must align with Software Subscription Duration.

Step 17.

			Fabric In	tercoi	nnect			
Servic HCI-F	e Subscription I-6536-M6	Price List Global Price List in US	Dollars (USD) CI-FI-6536-M6	Service To 9,216,00	Service	s/Subscr	iptions	
) Yo Servic	e Non Serviceable Products	d two or more years d	go te	o the Order or Qu	oling ascount pages. (CO124)			
🔶 Th	e duration that you entered has been successfully a	pplied to all the services. (C	0329)					
Service Choos Searc Note: service	e Options e Service Level from All Service Programs v h by Name & Description Ciscor may still insult another compatible service if require and are based on products.	ed. Compatible services are th	e services that come with primary	and/or	Time Duration Duration Delay service start to Co-Term service to	Duration		b
23	Service SKU		Product SKU			Unit List Price (USD) Qtv	Reset Apply
Θ	Cisco Customer Experience Level 1 (1 ITEM)	L1NCO (CX LEVEL 1 8X7XNC SUMMARY	CDOS) J Duration 36 Months					
	CON-L1NCO-HCIFI6M6 CX LEVEL 1 8X7XNCDOS Cisco Compute Hypercor SERVICE SKU Change Service Remove Service	IVE	HCI-FI-6536-M6 Cisco Compute Hyperconverged Fi PRODUCT SKU	abric Interconnect	6536	9,216.0	1	9,216.00
Rem	ove All Services Remove All Additional Services							
							Configuration Summary Services	All prices shown in USD 9,216.00
								Cancel Done

- a. Enter the Term Duration
- b. Click on "Apply" and "Done"

Note: If Nutanix Mission Critical Software Support is purchased, it is recommended that Customer upgrade to CX Success Track Level 1 or Level 2 or Solution Support to ensure consistent SLA response time between Hardware and Software. Please refer to

https://www.cisco.com/c/dam/en_us/about/doing_business/legal/service_descriptions/docs/ciscosuccess-tracks.pdf for more information.

Configure the Software Subscription

Nutanix Software Product Scope offering in Refuse to Lose Offer

Nutanix Cloud Infrastructure (NCI)	NCI is a complete software stack to unify your hybrid cloud infrastructure including compute, storage and network, hypervisors, and containers, in public or enterprise clouds.
Nutanix Cloud Infrastructure Data (NCI-D)	Delivers rich data and storage services but does not include Nutanix compute and networking capabilities. No support for AHV.
Nutanix Cloud Infrastructure Edge (NCI-E)	Provides a Distributed Infrastructure Platform for small Edge Deployments.











		NUTANIX S	SOFTWARE			
		NTX-SW	NCI			
Available Components Ur	nit List Price (USD)	HCI RAO	NCI-D	Adjusted List Bring (USD)	Oby	Extended List Briss (USD
HCI RACK SERVER		* Product	NCLE	Adjusted List Price (055)	uty	Extended List Filler (000
FABRIC INTERCONNECT		HCIAF220C-M6S Valid Q		50,300.88	3	545,164.3
NUTANIX SOFTWARE		Flash Node				
		Add Custom Name Edit Options	Edit Services/Subscriptions Remove Line			
NTX-SW Nutanix Software 3Y and above 1 required	0.00	HCIAF220C-M6S-FRE Valid	2 🔺	4,252.50	1	4,252.50
		CCHC R2L Free HCIAF220cM6 A	Il Flash Node			
NTX-SW-FRE	0.00	Add Gdatoff Hame Edit Optiona	Ard a HCI RACK SERVER	from the left nanel		
Nutanix R2L Free Software 3Y and above 1 required	+	-	Add & HOLMACK SERVER I	rom the text parter		
		FABRIC INTERCONNECT > 2 Selected (Min 0, Max 999999)			
		Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USI
		HCI-FI-6536-M6 Valid A Cisco Compute Hyperconverged	Fabric Interconnect	55,092.24	2	113,496.9
		6536 Add Custom Name Edit Options	Edit Services/Subscriptions Remove Line			
			Add a FABRIC INTERCONNEC	T from the left panel		
NUTANIX PROF SERVICE		NUTANIX SOFTWARE > 2 Selected (Min	2 Max 2)			
		Co Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USC
				0.00		0.0
		Nutanix Software 3Y and above		0.00	4	0.0
		Add Custom Name Edit Options	Remove Line Dependent Hardware 0			
		Requested Start Da	Pequested For Automatic	cally Panawe For O	Rilling	Fraguancy
		01-Apr-2024	36 Months From 01-Apr-2024 To 31-Mar- No Auto R 2027	enewal	Prepaid	i Term
		⊕ NTX-SW-FRE Invalid Q S		0.00	1	0.0
		Nutanix R2L Free Software 3Y an	d above			
		Add Custom Name Edit Options	Remove Line Dependent Hardware			
		Requested Start Date 01-Apr-2024	Requested For Automation 36 Months From 01-Apr-2024 To 31-Mar- No Auto R 2027	cally Renews For () enewal	Billing Prepaid	Frequency 1 Term

- a. NTX-SW (Paid Nutanix Software) is pre-selected as its mandatory selection.
- b. Click on "Select Options" to configure the product.

Note: Subscription Term for NTX-SW is 36 to 60 Months

Step 19.

	NUTANIX SO	FTWARE		
Offer Configuration NTX-SW(Part of HCI-R2L-M6-OFFER) Requested Terms and Billing Requested Start Date 01-Apr-2024	Estimated Lead Tim NTX-SW NA Requested For 36 Months From 01-Apr-2024 To 31-Mar-2027	NCI-D NCI-D NCI-E No Auto Renewal	Total (USD) 0.00 Billing Frequency Prepaid Term	
1: Cisco will apply a standard lead time to your rec services. Submitting a RSD that is too early could 2: Your subscription will start and be eligible to be provisioned by Cisco, whichever of the two events REQUESTED FOR 36 Months From	puested start date based on the selected product. Cisco may not b cause customer subscription billing issues. Verify the requested st invoiced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3) after Ci happens first. (C01007) m 01-Apr-2024 To 31-Mar-2027	e able to honor the requested start date (RSD). In sor art date with your implementation team that aligns wit sco notifies you that any portion of the subscription is	ne cases, our systems may require additional lead-time to provision you h customer deployment readiness. (C0742) ready for you to provision OR, ii) the day any portion of the subscription	r X
Requested Start Date Day Month Year 1 Apr 2024 E Enter any date up between 29-Mar-2024 and 26-Jun-202	a ⁴	End Date Effective For 36 Months Enter any whole month value from 36-84	b	
		Month Year 31 Mar 2027 Enter any date up between 31-Mar-2027 and 31	101 -Mar-2031	
Automatically Renews On No Auto Renewal Auto Renewal Off	b	Billing Frequency Prepaid Term Prepaid Term	b	
			Cancel Save	e Changes

- a. Requested Start Date (RSD) is now dependent on HW Ship Date and will automatically starts when the HW ships. If you change the RSD, the Software will start either on the RSD you picked or the HW Ship Date whichever is later.
- b. End Date (duration in months) is defaulted to 36 Months, Auto Renewal (on/off) is defaulted to Off and Billing Frequency is defaulted to Prepaid Term. You can still change the setting accordingly.

Step 20.

			NUT	ANIX SOFTW	ARE		
Offer Configuration NTX-SW(Part of HCI-	R2L-M6-OFFER)	Estimated NA	I Lead Time	Price List Global Pri	NCI	Total (USD) 190,341.27	
Requested Terms a Requested Start Date 01-Apr-2024	nd Billing 🖍	Requeste 36 Monthe	d For s From 01-Apr-2024 To 3	-SW Auto Atic 1-Mar-2027 No Auto Ran	NCI-D NCI-E	Billing Frequency Prepaid Term	У
1: To complete your of 2: It is recommended Your subscription will the day any portion of	that the user purcha start and be eligible f the subscription is p	oroduct terms and a se Nutanix Profess to be invoiced: i) 30 provisioned by Cisc	acknowledge checkbox un ional Services: NCI Desig days or less (7 days for o, whichever of the two e	nder EULA category from Confi gn Workshop + NCI Cluster Deg A-FLEX/A-FLEX-3) after Cisco vents happens first. (C01007)	guration Summary (left-hand s oloyment or Expansion from N notifies you that any portion c	side). (CE202343) ITX-SW-PS. (CE202155) of the subscription is ready	for you to provision
Configuration Summ	nary		NTX-SW > Nutanix Clo	ud Infrastructure (NCI)			
Nutanix Cloud Infrastru	cture (NCI)	I	Nutanix Cloud Infrastr	ucture (NCI)			
SKU	Qty	List Price	Core	SKU	Description		Unit List Price (USE
NT-NCI-STR-PR	192 Core	\$27.5378 Per Core/Month	192	NT-NCI-STR-PR	NCI Starter SW LIC & Pr Core	roduction SW Supp per	\$27.537 Per Core/Mont
Nutanix Cloud Infrastru	cture Data (NCI-D)						
	cture Edge (NCI-E)						
Nutanix Cloud Infrastru	orare mage (reer m)						
Nutanix Cloud Infrastru EULA		- 1					
Nutanix Cloud Infrastru EULA Nutanix Support							
Nutanix Cloud Infrastru EULA Nutanix Support SKU	Qty	List Price					
Nutanix Cloud Infrastru EULA Nutanix Support SKU SVG.NT.SI IP	Qty 1	List Price					
Nutanix Cloud Infrastru EULA Nutanix Support SKU SV/S.NT_SLIP Total	Qty 1	List Price \$0.00 \$190,341.27					

 a. For NTX-SW (Paid Nutanix Software), if Nutanix Cloud Infrastructure (NCI) or Nutanix Cloud Infrastructure Data (NCI-D) License are selected then they must match with the QTY of Processor Core selected under Paid Server. Here, QTY of Paid Server: HCIAF220C-M6S = 3. QTY of Processor: HCI-CPU-I6430 = 2 per Server i.e., 6 CPUs. Each CPU has 32 cores, total cores = 192. Hence, QTY of Nutanix Software License require = 192.

Step 21.

			NUT	ANIX SOFTW	IARE			
Offer Configuration NTX-SW(Part of HCI-I	R2L-M6-OFFER)	Estimated NA	d Lead Time	Price Lit Global F	NCI	Total (USD) 22,595.38		
Requested Terms and Requested Start Date (01-Apr-2024	nd Billing 🖋	Requeste 36 Month	ed For s From 01-Apr-2024 To 3	Automa 1-Mar-2027 No Auto	NCI-D NCI-E	Billing Frequence Prepaid Term	29	
1: To complete your o 2: It is recommended Your subscription will the day any portion of	rder, please review that the user purch start and be eligibl the subscription is	v product terms and a nase Nutanix Profess e to be invoiced: i) 3 s provisioned by Cisc	acknowledge checkbox u iional Services: NCI Desi 0 days or less (7 days for o, whichever of the two e	nder EULA category from Co gn Workshop + NCI Cluster A-FLEX/A-FLEX-3) after Cis events happens first. (C0100	onfiguration Summary (left-har Deployment or Expansion fror sco notifies you that any portic 7)	nd side). (CE202343) m NTX-SW-PS. (CE202155) on of the subscription is ready	y for you to provision Ol	R,
Configuration Summ	ary		NTX-SW > Nutanix Clo	oud Infrastructure Edge (NCI	E)			
Nutanix Cloud Infrastruc Nutanix Cloud Infrastruc Nutanix Cloud Infrastruc	ture (NCI) ture Data (NCI-D) ture Edge (NCI-E)		Virtual Machines	SKU NT-NCI-E-STR-PR	Description NCI STR SW LIC for	Edge Sites & Prod SW	Unit List Price (USD) \$41.8433	
SKU	Qty	List Price	15		Supp Service per VM	1	Per Virtual Machines/Month	
NT-NCI-E-STR-PR	15 Virtual Machines	\$41.8433 Per Virtual Machines/Month						
EULA		I						
Nutanix Support	Qtv	List Price						
Total	y	\$22,595,38						

a. For NTX-SW (Paid Nutanix Software), if Nutanix Cloud Infrastructure Edge (NCI-E) License are selected, then max 5 QTY of NCI-E License can be selected per Server. Here, QTY of Paid Server: HCIAF220C-M6S = 3. Hence, QTY of NCI-E License allowed are 15.

Step 22.

Offer Configuration NTX-SW(Part of HCI-F	R2L-M6-OFFER)	Estimated NA	I Lead Time NUTANIX SOFTWARE Total (USD) 190,341.27	
Requested Terms ar	nd Billing 🖉		NCI	
Requested Start Date (01-Apr-2024	Ð	Requeste 36 Monthe	d For s From 01-Apr-2024 To 31-Mar-2 NTX-SW Re NCI-D	
1: To complete your of 2: It is recommended	rder, please review p that the user purchas	roduct terms and a se Nutanix Profess	tcknowledge checkbox under EULA category from Configuration Sun NCI-E ional Services: NCI Design Workshop + NCI Cluster Deployment or Expansion from NTX-SW-PS. (CE202155)	
Your subscription will the day any portion of	start and be eligible t the subscription is p	to be invoiced: i) 30 rovisioned by Cisco) days or less (7 days for A-FLEX/A-FLEX-3) after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) o, whichever of the two events happens first. (C01007)	×
Configuration Summ	ary		NTX-SW > EULA	
lutanix Cloud Infrastruc	ture (NCI)	- I	EULA	
SKU	Qty	List Price	To complete your order, please check the box to the right to acknowledge and agree to the EULA Terms: 🗧 a	
NT-NCI-STR-PR	192 Core	\$27.5378 Per Core/Month	By checking this box or otherwise placing an order for a Nutanix product or service, you agree that: (1) use of Nutanix products and receipt of Nutanix services i governed solely by the Nutanix License and Services Agreement located at https://www.nutanix.com/ega/eular.(2) if you are a partner or distributor, or are otherwise facility and endorse public the doubter persons of a "Duble service" on the service is the service of the service	is se
utanix Cloud Infrastruc	ture Data (NCI-D)		governed solely by the Nutanix License and Services Agreement located at https://www.nutanix.com/legal/eula, and have obtained an acknowledgment from the Customer accessing the foregraphic services Agreement located at https://www.nutanix.com/legal/eula, and have obtained an acknowledgment from the Customer accessing the foregraphic services Agreement located at https://www.nutanix.com/legal/eula, and have obtained an acknowledgment from the Customer accessing the foregraphic services Agreement located at https://www.nutanix.com/legal/eula, and have obtained an acknowledgment from the Customer accessing the foregraphic services Agreement located at https://www.nutanix.com/legal/eula, and have obtained an acknowledgment from the Customer accessing the foregraphic services Agreement located at https://www.nutanix.com/legal/eula, and have obtained an acknowledgment from the Customer accessing the foregraphic services Agreement located at https://www.nutanix.com/legal/eula, and have obtained an acknowledgment from the Customer accessing the foregraphic services Agreement located at https://www.nutanix.com/legal/eula, and have obtained an acknowledgment from the Customer accessing the foregraphic services Agreement located at https://www.nutanix.com/legal/eula, and have obtained an acknowledgment from the Customer accessing the foregraphic services Agreement from the services accessing the services	
utanix Cloud Infrastruc	ture Edge (NCI-E)	- 1	request of Nutanix; (3) Clisco makes no warranty regarding Nutanix products and services and Nutanix makes no warranty regarding Clisco products and services; (Clisco does not provide support for Nutanix products and services and Nutanix makes no warranty regarding Clisco products and services; (Clisco does not provide support for Nutanix products and services and Nutanix does not provide support for Clisco products and services; and (5) Clisco may provide the Customer's name, address, and other order details to Nutanix (and the customer has provided all necessary consents to permit the same).	(4))
utanix Support				
SKU	Qty	List Price		
SVS-NT-SUP	1	\$0.00	Г	-
otal		\$190,341.27		Τ
Restore Configuration	Cancel	view Changes		

- a. To complete the order, please check the box to the right to acknowledge and agree to the EULA Terms
- b. Click on "Review Changes" and "Done"

Step 23.

		NUTANIX S	OFTW/	ARE			
Available Components U	nit List Price (USD) H	CI RACK SERVER > 4 Selected (Min 0, M	00)	NCI			
+ HCI RACK SERVER		[®] NTX-SW-FRE			djusted List Price (USD)	Qty	Extended List Price (USD)
		HCIAF220C-M6S Valid A A Cisco Compute Hyperconverged HCIA	F220cM6 At	NCI-D	50,300.88	3	545,164.32
		Flash Node Add Custom Name Edit Options E	dit Services/Subsci	NCI-E			
NTX-SW Nutanix Software 3Y and above 1 required	0.00	HCIAF220C-M6S-FRE Valid Q A CCHC R2L Free HCIAF220cM6 All Fla	sh Node		4,252.50	1	4,252.50
NTX-SW-FRE	0.00	Add Custom Name Edit Options E	dit Services/Subscripti	ons Remove Line			
Nutanix R2L Free Software 3Y and above 1 required				Add a HCI RACK SERVER fr	om the left panel		
		BRIC INTERCONNECT > 2 Selected (Min 0	, Max 999999)				
		Product		Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
		 HCI-FI-6536-M6 Valid Q A Cisco Compute Hyperconverged Fabri 6536 	c Interconnect		55,092.24	2	113,496.96
		Add Custom Name Edit Options E	dit Services/Subscripti	ons Remove Line			
				Add a FABRIC INTERCONNECT	F from the left panel		
NUTANIX PROF SERVICE	N	UTANIX SOFTWARE > 2 Selected (Min 2, M	ax 2)				
		Product		Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
		NTX-SW Valid Q Nutanix Software 3Y and above			27.54	1	190,341.27
		Add Custom Name Edit Options H	emove Line Depend	dent Hardware 🛡			
		Requested Start Date 01-Apr-2024	Requested For 36 Months From 0 2027	Automatic: 1-Apr-2024 To 31-Mar- No Auto Re	ally Renews For () newal	Billin Prep	i g Frequency aid Term
		+ NTX-SW-FRE Invalid Q			0.00	1	0.00
		Nutanix R2L Free Software 3Y and abo	ove	-			
		Add Custom Name Edit Options F	emove Line Depend	dent Hardware 0			
		Requested Start Dat	Requested For 36 Months From 0 2027	Automatica 1-Apr-2024 To 31-Mar- No Auto Re	ally Renews For () newal	Billin Prep	ig Frequency

- a. NTX-SW-FRE (Free Nutanix Software) is pre-selected as its mandatory selection.
- b. Click on "Edit Options" to configure the product.

Step 24. Subscription Term for NTX-SW-FRE is 36 to 60 Months.

	NUTANIX	SOFTWAR	E		
Offer Configuration NTX-SW-FRE(Part of HCI-R2L-M6-OFFER)	Estimated Lead Time NA	Price List Global Price L	NCI	Total (USD) 0.00	
Requested Terms and Billing	NTX-SW-FRE		NCI-D		
Requested Start Date 01-Apr-2024	Requested For 36 Months From 01-Apr-2024 To 31-Mar-2027	Automatically Reasons No Auto Renev	NCI-E	Billing Frequency Prepaid Term	
1: Cisco will apply a standard lead time to your request services. Submitting a RSD that is too early could caus 2: Your subscription will start and be eligible to be invo provisioned by Cisco, whichever of the two events hap	ed start date based on the selected product. Cisco may not b e customer subscription billing issues. Verify the requested s ced: i) 30 days or less (7 days for A-FLEX/A-FLEX-3) after C ensis first. (C01007)	e able to honor the requested tart date with your implementa isco notifies you that any portic	start date (RSD). In some tion team that aligns with on of the subscription is re	e cases, our systems may require additio customer deployment readiness. (C0742 eady for you to provision OR, ii) the day :	onal lead-time to provision your X 2) any portion of the subscription is
Requested Start Date)1-401-2024 10 31-4081-2027	End Date		_	
Day Month Year	2	Effective For 36	6 Months	← b	
1 Apr 2024 24 Enter any date up between 29-Mar, 2024 and 26- Jun, 2024 24 24	a	Enter any whole mont	h value from 36-60		
		O Co-Term to an En	d Date 🚯		
		Day Month	Year		
		31 Mar	2027	24	
		Enter any date up bet	ween 31-Mar-2027 and 31-I	Mar-2029	
Automatically Renews On () No Auto Renewal		Billing Frequency @	Prepaid Term	+ b	
Auto Renewal 🕼 🗧 🗧 🕞		Prepaid Term			
					Cancel Save Changes

- a. **Requested Start Date (RSD)** is now dependent on HW Ship Date and will automatically starts when the HW ships. If you change the **RSD**, the Software will start either on the **RSD** you picked or the HW Ship Date whichever is later.
- b. End Date (duration in months) is defaulted to 36 Months, Auto Renewal (on/off) is defaulted to Off and Billing Frequency is defaulted to Prepaid Term. You can still change the setting accordingly.

Step 25.

			NU	JTANIX SO	FTWAR	E		
Offer Configuration NTX-SW-FRE(Part of H	ICI-R2L-M6-OFFER)	Estimated L NA	.ead Time	Pr I Gi	ist Price List (U	NCI	Total (USD) 63,447.09	
Requested Terms and	d Billing 🥒		NTX-S	SW-FRE		NCI-D		
Requested Start Date 01-Apr-2024)	Requested 36 Months I	For From 01-Apr-2024 To 31-M	Autom Iar-2027 No Autom	atically Rene o Renewal	NCI-E	Billing Frequency Prepaid Term	
1: To complete your ord 2: It is recommended th	der, please review prod hat the user purchase N	luct terms and acknow Nutanix Professional S	vledge checkbox under EUI Services: NCI Design Works	LA category from Configu shop + NCI Cluster Deplo	ration Summary (le yment or Expansio	ft-hand side). (CE202343 n from NTX-SW-PS. (CE) 202155)	
Your subscription will s the subscription is prov	tart and be eligible to b visioned by Cisco, whicl	e invoiced: i) 30 days hever of the two event	or less (7 days for A-FLEX ts happens first. (C01007)	/A-FLEX-3) after Cisco no	tifies you that any	portion of the subscription	is ready for you to provisio	on OR, ii) the day any port
Configuration Summa	ary		NTX-SW-FRE > Nutanix	Cloud Infrastructure (NC)			
eeningaraaten eannia								
Nutanix Cloud Infrastruct	ure (NCI)		Nutanix Cloud Infrastru	icture (NCI)				
Nutanix Cloud Infrastructo	cure (NCI) Qty	List Price	Nutanix Cloud Infrastru Core	sKU	C	escription		Unit List Price (USD)
Nutanix Cloud Infrastruct	ure (NCI) Qty 64 Core	List Price \$27.5378 Per Core/Month	Nutanix Cloud Infrastru Core 64	SKU NT-NCI-STR-PR	E	escription CI Starter SW LIC & Produ	ction SW Supp per Core	Unit List Price (USD) \$27.5378 Per Core/Month
Nutanix Cloud Infrastruct	Core Qty 64 Core	List Price \$27.5378 Per Core/Month	Nutanix Cloud Infrastru Core 64	SKU NT-NCI-STR-PR		escription CI Starter SW LIC & Produ	ction SW Supp per Core	Unit List Price (USD) \$27.5378 Per Core/Month
Nutanix Cloud Infrastructi SKU NT-NCI-STR-PR Nutanix Cloud Infrastructi Nutanix Cloud Infrastructi	ure (NCI) Qty 64 Core ure Data (NCI-D) ure Edge (NCI-E)	List Price \$27.5378 Per Core/Month	Nutanix Cloud Infrastru Core 64	SKU NT-NCI-STR-PR	N	escription CI Starter SW LIC & Produ	ction SW Supp per Core	Unit List Price (USD) \$27.5378 Per Core/Month
Nutanix Cloud Infrastructi SKU NT-NCI-STR-PR Nutanix Cloud Infrastructi Nutanix Cloud Infrastructi EULA	Core Core Utre Data (NCI-D) Utre Edge (NCI-E)	List Price \$27,5378 Per Core/Month	Nutanix Cloud Infrastru Core 64	SKU NT-NCI-STR-PR	N	escription	ction SW Supp per Core	Unit List Price (USD) \$27.5378 Per Core/Month
Nutanix Cloud Infrastructi SKU NT-NCI-STR-PR Nutanix Cloud Infrastructi Nutanix Cloud Infrastructi EULA Nutanix Support	Cree (NCI) Core Core Cure Data (NCI-D) Cure Edge (NCI-E)	List Price \$27,5378 Per Core/Month	Nutanix Cloud Infrastru Core 64	SKU NT-NCI-STR-PR	3 M	escription CI Starter SW LIC & Produ	ction SW Supp per Core	Unit List Price (USD) \$27.5378 Per Core/Month
Nutanix Cloud Infrastruct SKU NT-NCI-STR-PR Nutanix Cloud Infrastruct Nutanix Cloud Infrastruct EULA Nutanix Support SKU	Care (NCI) 64 Care care care care care care care care c	List Price \$27.5378 Per Core/Month	Nutanix Cloud Infrastru Core	SKU NT-NCI-STR-PR	1	escription CI Starter SW LIC & Produ	ction SW Supp per Core	Unit List Price (USD) \$27.5378 Per Core/Month
Nutanix Cloud Infrastructi SKU NT-NCI-STR-PR Nutanix Cloud Infrastructi Nutanix Cloud Infrastructi EULA Nutanix Support SKU SVS-NT-SLIP Total	ure (NCI) Gty G4 Core ure Data (NCI-D) ure Edge (NCI-E) Qty 1	List Price \$27.5378 Per Core/Month List Price \$0.00 \$63,447.09	Nutanix Cloud Infrastru Core	SKU NT-NCI-STR-PR	2 M	escription CI Starter SW LIC & Produ	ction SW Supp per Core	Unit List Price (USD) \$27.5378 Per Core/Month

a. For NTX-SW-FRE (Free Nutanix Software), if Nutanix Cloud Infrastructure (NCI) or Nutanix Cloud Infrastructure Data (NCI-D) License are selected then they must match with the QTY of Processor Core selected under Free Server. Here, QTY of Free Server: HCIAF220C-M6S-FRE = 1. QTY of Processor: HCI-CPU-I6430 = 2 per Server i.e., 2 CPUs. Each CPU has 32 cores, total cores = 64. Hence, QTY of Nutanix Software License require = 64.

Note: Note: Nutanix Software PID selected under NTX-SW-FRE must be same as Nutanix Software PID selected under NTX-SW.

Step 26.

		NUTANI	X SOFTWAR	E			
Offer Configuration NTX-SW-FRE(Part of HCI-R2L-M6-OFFER)	Estimated L NA		Price Globa	NCI	Total (USD) 7,531.79		
Requested Terms and Billing /	Requested	For		NCI-D	Billing Frequency		
01-Apr-2024	36 Months I	From 01-Apr-2024 To 31-Mar-2	027 No A	NCI-E	Prepaid Term		
 To complete your order, please review pro It is recommended that the user purchase Your subscription will start and be eligible to the subscription is provisioned by Cisco, whi 	duct terms and acknow Nutanix Professional S be invoiced: i) 30 days ichever of the two event	Vledge checkbox under EULA c Services: NCI Design Workshop or less (7 days for A-FLEX/A-F ts happens first. (C01007)	ategory from Configuration Sun + NCI Cluster Deployment or I LEX-3) after Cisco notifies you	nmary (left-hand side). (CE2 Expansion from NTX-SW-PS that any portion of the subso	12343) . (CE202155) ription is ready for you to provis	ion OR, ii) the day any port	ion of
Configuration Summary		NTX-SW-FRE > Nutanix Clos	ud Infrastructure Edge (NCI-E)				
Nutanix Cloud Infractructure (NCI)		Nutanix Cloud Infrastructure	e Edge (NCI-E)	Description			0 at i a
		Virtual Machinea	CVII				ACUO
Nutanix Cloud Infrastructure Data (NCI-D) Nutanix Cloud Infrastructure Edge (NCI-E)		Virtual Machines	SKU NT-NCI-E-STR-PR	NCI STR SW LIC for I Service per VM	Edge Sites & Prod SW Supp	\$41.8433 Per Virtual Machines/Month	-
Nutarix Cloud Infrastructure Data (NCI-D) Nutarix Cloud Infrastructure Edge (NCI-E) SKU Qty NT-NCI-E-STR-PR 5 Virtual Machines	List Price \$41,8433 Per Virtual Machines/Month	Virtual Machines	SKU NT-NCI-E-STR-PR	NCI STR SW LIC for I Service per VM	Edge Sites & Prod SW Supp	S41.8433 Per Virtual Machines/Month	1
Nutanix Cloud Infrastructure Data (NCI-D) Nutanix Cloud Infrastructure Edge (NCI-E) SKU Cloud Infrastructure Edge (NCI-E) NT-NCI-E-STR-PR 5 Virtual Machines	List Price \$41,8433 Per Virtual Machines/Month	Virtual Machines	SKU NT-NCI-E-STR-PR	NCI STR SW LIC for I Service per VM	Edge Sites & Prod SW Supp	Unit List Price (USD) \$41.8433 Per Virtual Machines/Month	1
Nutarix Cloud Infrastructure Data (NCI-D) Nutarix Cloud Infrastructure Edge (NCI-E) SKU Qty NT-NCI-E-STR-PR 5 Virtual Machines EULA Nutarix Support	List Price \$41.8433 Per Virtual Machines/Month	Virtual Machines	SKU NT-NCI-E-STR-PR	NCI STR SW LIC for I Service per VM	Edge Sites & Prod SW Supp	Unit List Price (USD) \$41.8433 Per Virtual Machines/Month	1
Nutanix Cloud Infrastructure Data (NCI-D) Nutanix Cloud Infrastructure Edge (NCI-E) SKU Qty NT-NCI-E-STR-PR 5 Virtual Machines EULA Nutanix Support SKU Qty	List Price \$41,8433 Per Virtual Machines/Month	Virtual Machines	SKU NT-NCI-E-STR-PR	NCI STR SW LIC for Service per VM	Edge Sites & Prod SW Supp	Unit List Price (USD) \$41.8433 Per Virtual Machines/Month	Ť
Nutarix Cloud Infrastructure Data (NCI-D) Nutarix Cloud Infrastructure Edge (NCI-E) SKU Qty NT-NCI-E-STR-PR 5 Virtual Machines EULA Nutarix Support SKU Qty Total	List Price \$41.8433 Per Virtual Machines/Month List Price \$7,531.79	Virtual Machines	SKU NT-NCI-E-STR-PR	NCI STR SW LIC for Service per VM	Edge Sites & Prod SW Supp	Unit List Price (USD) \$41.8433 Per Virtual Machines/Month	<u>ل</u>

 a. For NTX-SW-FRE (Free Nutanix Software), if Nutanix Cloud Infrastructure Edge (NCI-E) License are selected, then max 5 QTY of NCI-E License can be selected per Server. Here, QTY of Paid Server: HCIAF220C-M6S-FRE =1 Hence, QTY of NCI-E License allowed are 5.

Note: Note: Nutanix Software PID selected under NTX-SW-FRE must be same as Nutanix Software PID selected under NTX-SW.

Step 27.

			NUTANIX	SOFTW	ARE	
Offer Configuration NTX-SW-FRE(Part of HC	I-R2L-M6-OFFER)	Estimated L NA	ead Time	Price List Global Price	NCI	Total (USD) 63,447.09
Requested Terms and Requested Start Date () 01-Apr-2024	Billing 🧪	Requested 36 Months F	NTX-SW-FRE For From 01-Apr-2024 To 31-Mar-2027	Automaticany P No Auto R	NCI-D NCI-E	Billing Frequency Prepaid Term
1: To complete your orde 2: It is recommended tha	r, please review produc t the user purchase Nu	ct terms and acknow tanix Professional S	ledge checkbox under EULA category fro ervices: NCI Design Workshop + NCI Clu	om Configuration Su uster Deployment or	nmary (left-hand side). (CE20) Expansion from NTX-SW-PS.	2343) (CE202155)
Your subscription will sta the subscription is provis	rt and be eligible to be ioned by Cisco, whiche	invoiced: i) 30 days ever of the two event	or less (7 days for A-FLEX/A-FLEX-3) aft s happens first. (C01007)	er Cisco notifies you	that any portion of the subscri	ption is ready for you to provision OR, ii) the day any portion of $$ $$ $$ $$ $$
Configuration Summary	/		NTX-SW-FRE > EULA			
Nutanix Cloud Infrastructur	e (NCI)	1	EULA			
SKU	Qty	List Price	To complete your order, please	e check the box	to the right to acknowled	ge and agree to the EULA Terms:
NT-NCI-STR-PR	64 Core	\$27.5378 Per Core/Month	By checking this box or otherwise placin by the Nutanix License and Services Agreer another percent (a "Cuistamer"), you have in	g an order for a Nutani nent located at https://w	product or service, you agree that: ww.nutanix.com/legal/eula; (2) if you unwritten order with the Customer th	(1) use of Nutanix products and receipt of Nutanix services is governed solely are a partner or distributor, or are otherwise placing an order on behalf of parties of Nutanix products is governed solely by the Nutanix License and
Nutanix Cloud Infrastructur	e Data (NCI-D)		Services Agreement located at https://www. reasonable evidence of the Customer's accurate	utanix.com/legal/eula,	and have obtained an acknowledgm Nutanix upon the direct request of I	nut do the function products and governed solution of the function and you agree to provide Nutanix; (3) Cisco makes no warranty regarding Nutanix products and services
Nutanix Cloud Infrastructur	e Edge (NCI-E)	I	and Nutanix makes no warranty regarding C Cisco products and services; and (5) Cisco	isco products and servi may provide the Custon	ces; (4) Cisco does not provide supp er's name, address, and other order	port for Nutanix products and services and Nutanix does not provide support for r details to Nutanix (and the customer has provided all necessary consents to
Nutanix Support		- 1	permit the same).			
sku	Qty	List Price				
SVS-NT-SLIP	1	\$0.00				
Restore Configuration	Cancel	so3,447.09 eview Changes	b			

- a. To complete the order, please check the box to the right to acknowledge and agree to the EULA Terms
- b. Click on "Review Changes" and "Done"

Nutanix Professional Services SKU

- Each professional SKU is 1-Year Term.
- The professional services needs to consumed within 1-Year period

Product	Stage	Professional Services Offerings
NCI		
	Design	NCI Design Workshop
	Deploy	NCI Cluster Deployment or Expansion
	Migrate	Virtual Machine Migration Workshop
	Migrate	Virtual Machine Migration

Step 28.

	ę		NIX PROF SERVICE	Adjusted List Price (USD)	Qty	Extended List Price (USD)
	6	HCIAF220C-M6S Valid QA			3	545,164.32
		Cisco Compute H		ESIGN		
NOTANIX SOFTWARE		Add Custom Name NTX-S	N-PS in Remove Line	OVALENT		1.050.50
NUTANIX PROF SERVICE	e	CCHC R2L Free HCIAF220cM6 All Fla	Ish Node	OYMENT	1	4,252.50
NTX-SW-PS Nutanix Professional Service		Add Custom Name Edit Options E	dit Services/Subscriptions Remove Line Add a WOF	RKSHOP		
	FA	BRIC INTERCONNECT > 2 Selected (Min (), Max 999999)			
	ę	Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
	6	HCI-FI-6536-M6 Valid Ad Cisco Compute Hyperconverged Fabri Add Custom Name Edit Options E	c Interconnect 6536 dit Services/Subscriptions Remove Line	55,092.24	2	113,496.96
			Add a FABRIC INTERCONNECT	from the left panel		
	NU	ITANIX SOFTWARE > 2 Selected (Min 2, M	ax 2)			
	e	o Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
	6	NTX-SW Valid Nutanix Software 3Y and above Add Custom Name Edit Options F	ternove Line Dependent Hardware 🚯	27.54	1	190,341.27
		Requested Start Date 01-Apr-2024	Requested For Automatical 36 Months From 01-Apr-2024 To 31-Mar-2027 No Auto Ren	ly Renews For 🕕	Billing Fi Prepaid 1	requency ierm
	G	NTX-SW-FRE Valid Nutanix R2L Free Software 3Y and abi Add Custom Name Edit Options F	ove tamove Line Dependent Hardware 🚯	27.54	1	63,447.09
		Requested Start Date 01-Apr-2024	Requested For Automatical 36 Months From 01-Apr-2024 To 31-Mar-2027 No Auto Ren	ly Renews For 🕦 awal	Billing Fr Prepaid 1	requency ierm
	NU	TANIX PROF SERVICE > 1 Selected (Min	0, Max 1)			
	ę	Product	Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
	e	NTX-SW-PS Invalid Nutanix Professional Service Add Custom Name Edit Options F	ternove Line Dependent Hardware 10		1	
		Requested Start Dat	Requested For Automatical	y Renews For ()	Billing Fi	requency

- a. It is recommended that User Purchase NTX-SW-PS. Please make selection by clicking
- b. Click on Edit Options to configure the Product.

Step 29.

			NUT	ANIX PROF S	ERVICE		
Offer Configuration NTX-SW-PS(Part of HCI-R2L-M	6-OFFER)	Estimated Lead	Time.	Pr Gl ice List (l			
Requested Terms and Billing Requested Start Date ()	1	Requested For	NTX	-SW-PS			
J1-Apr-2024		1 Months From 0)1-Apr-2024 To 30-Apr-2024	Ne			
To complete your order, please r	review product terms and	acknowledge checkbox unc	der EULA category from Confi	guration Summary (left-hand side). (CE202	WORKSHOP		
Your subscription will start and b two events happens first. (C010	be eligible to be invoiced: 07)	i) 30 days or less (7 days for	r A-FLEX/A-FLEX-3) after Cis/	co notifies you that any portion of the subsc	ription is ready for you to provision OR, ii) the day any portion of the subscriptio	n is provisioned by Cisco, whichever o	of the
onfiguration Summary			NTX-SW-PS > Nutanix C	oud Infrastructure (NCI) Services			
utanix Cloud Infrastructure (NCI)	Services 🗧 🗧	a	Nutanix Cloud Infrastruc	ture (NCI) Services			
ULA Jutanix Support			NCI Design Workshe	ob 🔶	Description	Unit List Drive (1970)	Action
sku	Qty	List Price	Units	NT-W-DS-STR	Description NCI Design Workshop - Starter - Workshop Only	Enter Qty to see List Price	Action
SVS-NT-SUP	1 Each	\$0.00 Per Each/Month	Gty		NOI Device West-base Devices Deviced Devi	Per Units/Month	
			Qty	NT-W-DS-STR-SD	NCI Design Workshop - Starter - Standard Doc	Per License/Month	Ť
			Qty	NT-W-DS-STR-ED	NCI Design Workshop - Starter - Enhanced Doc	Enter Qty to see List Price Per License/Month	Ť
			Qty	NT-W-DS-PRO	NCI Design Workshop - Pro - Workshop Only	Enter Qty to see List Price Per Sites/Month	1
otal		\$0.00	Qty	NT-W-DS-PRO-SD	NCI Design Workshop - Pro - Standard Doc	Enter Qty to see List Price Per Sites/Month	靈
Restore Configuration	Cance	Review Changes	Qty	NT-W-DS-PRO-ED	NCI Design Workshop - Pro - Enhanced Doc	Enter Qty to see List Price Per Sites/Month	-
			Qty	NT-W-DS-ULT-SD	NCI Design Workshop - Ultimate - Standard Doc	Enter Qty to see List Price Per Sites/Month	曲
			Qty	NT-W-DS-ULT-ED	NCI Design Workshop - Ultimate - Enhanced Doc	Enter Qty to see List Price Per Sites/Month	Ť
			NCI Cluster Deploy	ment or Expansion	а		
			Units	SKU	Description	Unit List Price (USD)	Action
			Qty	NT-S-DP-STR-AVB	NCI Cluster Deployment or Expansion - Starter - AHV - Base	Enter Qty to see List Price Per Units/Month	重
				NT-S-DP-STR-AVV	NCI Cluster Deployment or Expansion - Starter - AHV - Var	Enter Qty to see List Price	

- a. We have NCI License selected under NTX-SW and hence, it is recommended that we select Nutanix Professional Services: NCI Design Workshop + NCI Cluster Deployment or Expansion SKUs.
- b. QTY of NCI Cluster Deployment or Expansion Variable SKU must match with Server QTY.

Step 30.

			NUTANIX SOFTWARE
Offer Configuration NTX-SW-PS(Part of H	CI-R2L-M6-OFFER)	Estimated L NA	ead Time Price List DESIGN 0.00
Requested Terms an Requested Start Date (01-Apr-2024	id Billing 🥒	Requested I 1 Months Fr	For om 01-Apr-2024 To 30-Apr-2024
To complete your orde	r, please review product to	erms and acknowled	ige checkbox under EULA category from Configuration Summary (left-hand side). (CE202343)
the subscription is pro	ary	ever of the two events	shappens first, (CO1007) NTX-SW-PS > EULA
Nutanix Cloud Infrastruc EULA <mark>()</mark> Nutanix Support	ture (NCI) Services		EULA To complete your order, please check the box to the right to acknowledge and agree to the EULA Terms:
SKU SVS-NT-SUP	Qty 1 Each	List Price \$0.00 Per Each/Month	Or the reasonable control of a control of control of a control of a control of a control of c
Restore Configuration	Cancel	\$0.00 eview Changes	b

- a. To complete the order, please check the box to the right to acknowledge and agree to the EULA Terms
- b. Click on "Review Changes" and "Done"

Step 31.

Analysis Unit Like Price (Like) Unit Like Price										
	545,164.		3	50.300.88	t	Intersight	Cisco	(→) HCIAF220C-M6S Valid ○ ▲	Unit List Price (USD)	Available Components
							20	Cisco Compute Hyperconverged HCIAF22		HCI RACK SERVER
	4,252.1						Services Subsciptions Neirove Li	Add custom Name Edit Options Edit of HCIAF220C-M6S-FRE Valid ○ ▲	6	FABRIC INTERCONNECT
NUMBER Add Calcents Name: Calcent Calcents Remove Law Add Calcents Name: Calcents Calcents Remove Law ColCent Name: Calcents Name:				-SAAS	DC-MG1		Node	CCHC R2L Free HCIAF220cM6 All Flash N		NUTANIX SOFTWARE
OutcomeRessent Definition of states Control states The CHERCENDECT - 2 Statested (Mo. 0, Max second Statested Least Time - The CHERCENDECT - 2 Statested (Mo. 0, Max second Statested Least Time - The CHERCENDECT - 2 Statested (Mo. 0, Max second Statested Least Time - The CHERCENDECT - 2 Statested (Mo. 0, Max second Statested Least Time - The CHERCENDECT - 2 Statested (Mo. 0, Max second Statested Least Time - Statested Least Time - Statested Least Time - Statested State Time - St							Services/Subscriptions Remove Lin	Add Custom Name Edit Options Edit S		NUTANIX PROF SERVICE
Exerce 2443 4 Mark Visit Compute 9 Mark Visit Comp					K SERVER from the left panel	Add a HCI RACK			0 -	CISCO INTERSIGHT
too bancybit back Cook bancybit back Cook bancybit back Cook Converse Hyperson Party Sing All Cook Party Cook Cook Party Party Sing All Cook Party Party Party Sing All Cook							Aax 999999)	FABRIC INTERCONNECT > 2 Selected (Min 0, Ma	FA	MGT-SAAS
(a) NECHARGEN Value	lended List Price (US		Qty	justed List Price (USD)	(USD) A	Unit List Price		vo Product	+ 4	
include Lake Times - D	113,496.9		2	55,092.24		10	nterconnect 6536 Services/Subscriptions Remove Lin	HCI-FI-6536-M6 Valid A Cisco Compute Hyperconverged Fabric Int Add Custom Name Edit Options Edit S	0.00	IDL-DESELECT nditional Deselect
NUTXEX SOF TWARE - 2 Stretchd (Mn 0, Max 2) NTX-SWY Mid NTX-SWY Ald Colom Name 1 Edit Cyblons Ramova Line Dependent Handware O Requested Star Date					ERCONNECT from the left panel	Add a FABRIC INTEI				atimated Lead Time:
Product Unit List Price (USD) Adjunted List Price (USD) OQ Ext							2)	NUTANIX SOFTWARE > 2 Selected (Min 2, Max 2)	NU	
Image: Single Singl	tended List Price (US		Qty	justed List Price (USD)	e (USD) A	Unit List Price		Co Product	e	
Nationalizative Carl Capability Periodic Capability Peri	190,341.2		1	27.54			ann Line I. Descedent Hardware 🔒	NTX-SW Valid Q Nutanix Software 3Y and above	G	
Requested Start Date Requested For Nutrice Automatically Remove For Nutrice Requested Nutrice W17X-SWP-FRE Valid Closen Remove For Nutrice Requested Start Date 27.54 1 Requested Start Date Requested For S Months Front 01 Apr-2024 Automatically Remove For O1 Apr-2024 Remove For O1 Apr-2024 Billing Frequency Prepaid Tem W17MXX PROF EXERCE > 1 Selected (Min 0) Apr-2024 To 31 Atar-2027 Automatically Remove For O1 Apr-2024 O1 Apr-2024 O1 Apr-2024 W17MXX PROF EXERCE > 1 Selected (Min 0) Apr-2024 To 31 Atar-2027 Automatically Remove For O1 Apr-2024 O1 Apr-2024 O1 Apr-2024 W17MXX PROF EXERCE > 1 Selected (Min 0) Apr-2024 To 30 Apr-2024 Automatically Remove For O For O1 Apr-2024 O1 Apr-2024 O1 Apr-2024 W17MX PROF EXERCE > 1 Selected (Min 0) Apr-2024 To 30 Apr-2024 Automatically Remove For O For O1 Apr-2024 O1 Apr-2024 Selected (Sec O For O1 Apr-2024 Selected (Sec O For O1 Apr-2024							nove Line Dependent Hardware 0	Add Custom Name Edit Options Nemo		
Image: State PER: Maid: Control Market Difference Differ		repaid Term	Pre		lutomatically Renews For () lo Auto Renewal	pr-2024 To 31-Mar-2027 No	36 Months From 01-A	Requested Start Date 01-Apr-2024		
Requested Start Date 01 Apr 2024 Reque	63,447.0		1	27.54			nove Line Dependent Hardware 🚯	NTX-SW-FRE Valid Q Nutanix R2L Free Software 3Y and above Add Custom Name Edit Options Remo	G	
NUTANKY PROF SERVICE > 1 Selected (Min 0, Max 1) Image: Selected (Min 0, Max 1) Unit List Price (Mis 0) Adjusted List Price (Mis 0) Qfy Exist Image: Selected Min 0, Max 1) Image: Selected Min 0,		Illing Frequency Yepaid Term	Bill		utomatically Renews For O	Au pr-2024 To 31-Mar-2027 No	Requested For 36 Months From 01-A	Requested Start Date 01-Apr-2024		
Product Unit List Price (1550) Adjusted List Price (1550) Qty Ext ③ NTX-SWP-9 Maid ()							Max 1)	NUTANIX PROF SERVICE > 1 Selected (Min 0, Ma	NU	
NTX-SW-P9 Valid Carlow Table (2010) Northam Professional Service Add Costons Name) (2010 Costons Remove Line) Dependent Hardware (0 Northam Professional Service Add Costons Name) (2010 Costons Remove Line) Dependent Hardware (0 Northam Professional Service) Northam Professional Service Add Costons Name) (2010 Costons Remove Line) Dependent Hardware (0 Northam Professional Service) Add Costons Name) (2010 Costons Remove Line) Dependent Hardware (0 Northam Professional Service)	tended List Price (US		Qty	justed List Price (USD)	e (USD) A	Unit List Price		Co Product	e	
Requested Start Date Requested For Automatically Renews For () Billing Frequency 01 Apr.2024 1 Months From 01-Apr.2024 To 30 Apr.2024 No Auto Renewal Prepart Term	29,208.0		1	26,882.57			eus Lies Deserdent Herburg 🔒	NTX-SW-PS Valid Q Nutanix Professional Service Add Custern Nerrol Edit Octions	G	
		illing Frequency Yepaid Term	Bill		utomatically Renews For O	Au r-2024 To 30-Apr-2024 No	Requested For 1 Months From 01-Ap	Requested Start Date 01-Apr-2024		
CISCO INTERSIGHT > 1 Selected (Min 1, Max 1))	CISCO INTERSIGHT > 1 Selected (Min 1, Max 1)	CI	
Product UnkList Price (ISD) City Extr	tended List Price (US		Qty	justed List Price (USD)	e (USD) A	Unit List Price		© Product	e	
Coso Intersignt SasS The Coso Intersignt SasS			1	-				DC-MGT-SAAS Invalid Cisco Intersight SaaS	G	
Requested Start Date Requested For Automatically Renews For () Billing Frequency		Ulling Frequency	Bit		utomatically Renews For ()	Au	Requested For	Add Custom Name Edit Options Remo Requested Start Date		

- a. It is recommended that Term Duration for HW Support align with Software Subscription Duration.
- b. Intersight is a required selection if you have not previously purchased Cisco Intersight Software. Please make selection by clicking "PLUS" and click on "Edit Options" to configure.

Step 32.

	Cis	sco Intersight		
Offer Configuration DC-MGT-SAAS(Part of HCI-R2L-M6-OFFER)	Estimated Lead Time NA	Price L Global Price List (USD)	DC-MGT-SAAS	
Requested Terms and Billing				
Requested Start Date O1-Apr-2024	Requested For 36 Months From 01-Apr-2024 To 31-Mar-2027	Automatically Renews For 12 Months On 01-Apr-2027	Billing Frequency Prepaid Term	
Cisco will apply a standard lead time to your requested services. Submitting a RSD that is too early could cause of 2: Your subscription will start and be eligible to be invoice provisioned by Cisco, whichever of the two events happen REQUESTED FOR 36 Months From 01-	start date based on the selected product. Cisco may not b sustomer subscription billing issues. Verify the requested st d: 1) 30 days or less (7 days for A-FLEX/A-FLEX-3) after Cis is first. (C01007) Apr-2024 70 31-Mar-2027	a able to honor the requested start date (RSD art date with your implementation team that al coo notifies you that any portion of the subscri	y). In some cases, our systems may require additional k igns with customer deployment readiness. (C0742) ption is ready for you to provision. OR, ii) the day any p	ead-time to provision your
Requested Start Date Day Month Year 1 Apr 2024 Enter any date up between 29-Mar-2024 and 26-Jun-2024		End Date Effective For 36 M Enter any whole month value from 1-96 Co-Term to an End Date ①	onths 🕂 b	
		Day Month Year 31 Mar 2027 Enter any date up between 29-Jun-202 201	4 and 31-Mar-2032	
Automatically Renews For 12 Months On 01-Apr-2 Auto Renewal On 12 Months	927	Billing Frequency Prepaid Term 	← <mark>b</mark>	
				Cancel Save Changes

- a. Requested Start Date (RSD) is now dependent on HW Ship Date and will automatically starts when the HW ships. If you change the RSD, the Software will start either on the RSD you picked or the HW Ship Date whichever is later.
- b. End Date (duration in months) is defaulted to 36 Months, Auto Renewal (on/off) is defaulted to Off and Billing Frequency is defaulted to **Prepaid Term**. You can still change the setting accordingly.

Step 33.

				Cisco Intersigh	nt		
Offer Configuration DC-MGT-SAAS(Part of HCI-	-R2L-M6-OFFER)	Estimated Lead	d Time	Price t Glob rice List (USI	Total (USD)		
Requested Terms and Bil	lling 🥒				DO-INGT-OAAO		
Requested Start Date 0 01-Apr-2024		Requested For 36 Months From	m 01-Apr-2024 To 31-Mar-202	Automatically Renews F 7 12 Months On 01-Apr-20	or O Billing Frequency D27 Prepaid Term		
Please note that Cisco reco experience/support/solution	mmends Solution Sup -support.html (CE202	pport with Intersight which s (322)	olves complex issues on aver	age 44% faster than product support. For c	complete details, please refer to the following URL: https://www.	cisco.com/c/m/en_us/customer	·
Your subscription will start a provisioned by Cisco, which	and be eligible to be in never of the two event	ivolced: I) 30 days of less (7 is happens first. (C01007)	(days for A-FLEX/A-FLEX-3)	after Cisco notifies you that any portion of t	the subscription is ready for you to provision. OR, ii) the day any	/ portion of the subscription is	
onfiguration Summary			DC-MGT-SAAS > Cisco Inte	rsight 2.0 Infrastructure Services			
sco Intersight 2.0 Infrastruct	ture Services	I	Cisco Intersight 2.0 Infrast	ructure Services			
sкu	Qty	List Price	Cisco Intersight 2.0 In	frastructure Services			
SKU DC-MGT-IS-SAAS-ES	Qty 4 Device	List Price \$35.00 Per Device/Month	Cisco Intersight 2.0 Ir	frastructure Services SKU	Description	Unit List Price (USD)	Action
SKU DC-MGT-IS-SAAS-ES Sco Intersight Workload Opt	Qty 4 Device	List Price \$35.00 Per Device/Month	Cisco Intersight 2.0 In Device	frastructure Services SKU DC-MGT-IS-SAAS-ES	Description Infrastructure Services SaaS/CVA - Essentials	Unit List Price (USD) \$35.00 Per Device/Month	Action
SKU DC-MGT-IS-SAAS-ES Sco Intersight Workload Opt Sco Intersight Support SKU	Qty 4 Device Imizer (IWO) - SaaS	List Price \$35.00 Per Device/Month	Cisco Intersight 2.0 In Device	Ifrastructure Services SKU DC-MGT-IS-SAAS-ES ES DC-MGT-IS-SAAS-AD	Description Infrastructure Services SaaS/CVA - Essentials Infrastructure Services SaaS/CVA - Advantage	Unit List Price (USD) \$35.00 Per Device/Month Enter Qty to see List Price Per Device/Month	Action
SKU DC-MGT-IS-SAAS-ES sco Intersight Workload Opt sco Intersight Support SKU SVS-DCM-SUPT-BAS	Aty 4 Device imizer (IWO) - SaaS Aty Each	List Price \$35.00 Per Device/Month	Cisco Intersight 2.0 In Device 4 Qty Qty	Ifrastructure Services KU DC-MGT-IS-SAAS-ES C-MGT-IS-SAAS-AD DC-MGT-IS-PVAPP-ES S	Description Infrastructure Services SaaSiCVA - Essentials Infrastructure Services SaaSiCVA - Advantage Infrastructure Services PVA - Essentials	Unit List Price (USD) \$35.00 Per Device/Marith Enter Qty to see List Price Per Device/Marith Enter Qty to see List Price	Action
SKU DC-MGT-IS-SAAS-ES sco Intersight Workload Opt sco Intersight Support SKU SVS-DCM-SUPT-BAS uto Expansion	Aty 4 Device imizer (IWO) - SaaS Aty 1 Each	List Price \$35.00 Per Device/Manth	Cisco Intersight 2.0 In Device 4 Qty Qty Qty	Ifrastructure Services SKU DC-MGTI-S-SAAS-ES C.MGTI-S-SAAS-AD DC-MGTI-S-PVAPP-ES C.MGTI-S-PVAPP-AD C.MGTI-S-PVAPP-AD	Description Infrastructure Services SaaS/CVA - Essentials Infrastructure Services SaaS/CVA - Advantage Infrastructure Services PVA - Essentials Infrastructure Services PVA - Advantage	Unit List Price (USD) \$35.00 Per DeviceMonth Enter Qty to see List Price Per DeviceMonth Enter Qty to see List Price Per DeviceMonth Enter Qty to see List Price Per DeviceMonth	Action
SKU DC-MGT-IS-SAAS-ES sco Intersight Workload Opt sco Intersight Support SKU SS-DCM-SUPT-BAS ito Expansion otal	Qty 4 Device imizer (IWO) - SaaS Qty 1 Each	List Price \$35.00 Per Device/Manth Construction Per EachManth \$5,040.00	Cisco Intersight 2.0 In Device 4 Qty Qty Qty	Ifrastructure Services KU C-MGT-IS-SAAS-ES C-MGT-IS-SAAS-AD C-MGT-IS-PVAPP-ES C-MGT-IS-PVAPP-AD C-MGT-IS-PVAPP-AD	Description Infrastructure Services SaaS/CVA - Essentials Infrastructure Services SaaS/CVA - Advantage Infrastructure Services PVA - Essentials Infrastructure Services PVA - Advantage	Unit List Price (USD) \$35.00 Per Device/Month Enter Qty to see List Price Per Device/Month Enter Qty to see List Price Per Device/Month	Action
SKU DC-MGT-IS-SAAS-ES Contersight Workload Opt Scontersight Support SKU SVS-DCM-SUPT-BAS SVS-DCM-SUPT-BAS to Expansion Dotal Restore Configuration	aty 4 Device Imizer (IWO) - SaaS aty 1 Each	List Price \$35.00 Per Device Menth a survrice \$0.00 Per EachMenth \$5,040.00 Review Changes	Cisco Intersight 2.0 In Device 4 Qty Qty Qty Add-Ons	frastructure Services SKU DC-MGT-IS-SAAS-ES DC-MGT-IS-SAAS-AD CC-MGT-IS-PVAPP-ES CC-MGT-IS-PVAPP-AD	Description Infrastructure Services SaaS/CVA - Essentials Infrastructure Services SaaS/CVA - Advantage Infrastructure Services PVA - Essentials Infrastructure Services PVA - Advantage	Unit List Price (USD) \$35.00 Per Device/Month Enter Qty to see List Price Per Device/Month Enter Qty to see List Price Per Device/Month Enter Qty to see List Price Per Device/Month	Action
SKU DC-MGTIS-SAAS-ES sco Intersight Workload Opt sco Intersight Support SKU SVS-DCM-SUPT-BAS stu to Expansion ytal Restore Configuration	aty 4 Device Imizer (IWO) - SaaS aty 1 Each Cancel	List Price \$35.00 Per Device Month a survice \$0.00 Per Each Month \$5,040.00 Review Changes	Cisco Intersight 2.0 In Device 4 Qty Qty Qty Add-Ons Device	Ifrastructure Services SKU DC-MGT-IS-SAAS-ES DC-MGT-IS-SAAS-AD CC-MGT-IS-PVAPP-ES CC-MGT-IS-PVAPP-AD SKU	Description Infrastructure Services SaaS/CVA - Essentials Infrastructure Services SaaS/CVA - Advantage Infrastructure Services PVA - Essentials Infrastructure Services PVA - Advantage Description	Unit List Price (USD) \$35.00 Per Device/Month Enter Qty to see List Price Per Device/Month Enter Qty to see List Price Per Device/Month Enter Qty to see List Price Per Device/Month Unit List Price (USD)	Action

a. The quantity of Cisco Intersight 2.0 Infrastructure Services License under Offer: DC-MGT-SAAS should be equal to the quantity of Server selected. Enter the quantity.

Step 34.

				Cisco Inters	ight		
Offer Configuration DC-MGT-SAAS(Part of HCI	I-R2L-M6-OFFER)	Estimated Lea NA	ad Time	Price L Global	DC-MGT-SAAS	USD) 10	
Requested Terms and Bi	illing 🥒						
Requested Start Date () 01-Apr-2024		Requested Fo 36 Months Fro	or om 01-Apr-2024 To 31-Mar-2	Automatically Ren 027 12 Months On 01-	ews For 1 Billing Apr-2027 Prepa	Frequency id Term	
Please note that Cisco reco experience/support/solution	ommends Solution Supp n-support.html (CE2023	port with Intersight which (22)	solves complex issues on av	rerage 44% faster than product support	. For complete details, please refer to the following	URL: https://www.cisco.com/c/m/en_us/customer-	
provisioned by Cisco, which	hever of the two events	happens first. (C01007)		of an of the second s		ore, in the day any ponton of the subscription is	
Configuration Summary			DC-MGT-SAAS > Cisco II	ntersight Support			
isco Intersight 2.0 Infrastruc	ture Services		Cisco Intersight Support				
SKU	Qty	List Price	Cisco Intersight Su	pport			
DC-MGT-IS-SAAS-ES	4 Device	\$35.00 Per Device/Month	Each	SKU	Description	Unit List Price (USD)	Actio
sco Intersight Workload Op	timizer (IWO) - SaaS	_	Qty	SVS-SSTCS-DCMGMT	Solution Support for DC Mgmnt	Enter Qty to see List Price Per Each/Month	1
isco Intersight Support SKU	Qty		Qty	SVS-L1DCS-INTER	CXL1 for INTERSIGHT	Enter Qty to see List Price Per Each/Month	Ť
	1	\$0.00	Qty	SVS-L2DCS-INTER	CXL2 for INTERSIGHT	Enter Qty to see List Price Per Each/Month	1
SVS-DCM-SUPT-BAS	Each	PerEduri/Wohun					
SVS-DCM-SUPT-BAS	Each	Percaurmonur	1	SVS-DCM-SUPT-BAS	Basic Support for DCM	\$0.00 Per Each/Month	曲
SVS-DCM-SUPT-BAS	Each	\$5,040.00	1	SVS-DCM-SUPT-BAS	Basic Support for DCM	\$0.00 Per Each/Month	ů

a. The Cisco Intersight License comes with separate Support. Basic Embedded Support is the default selection. It is recommended that Customer should upgrade to Solution Support or CX Success Track L1 or L2 for the HW if Nutanix Mission Critical Software Support is purchased.

Bundle Configuration HCI-R2L-M6-OFFER 0	Estimated Lead Time 21 days		Price List Global Price List (USD)	To: 950	il ,950.22		
service preferences for this configuration	re you proceed to do the Product Configuration						Cancel
2: Please note that if Nutanix Mission Critical Software Support is purchased, it i allable Components	is recommended that Customer upgrade to CX t	Level 1 or Level 2 or Solution Support to ensure consist RACK SERVER > 4 Selected (Min 0 Max 1200)	ent SLA response time between Handware and Software. Refer to I	ttps://www.cisco.com/cidam/en_us/about/doing_business/	legal/service_descriptions/docs/cisco-su:	ccess-tracks.pdf for more information. (CE202322)	
	Concentration (Concentration)	S Product		Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (U
CIAF220CM65 Inco Compute Hypercenverged HCIAF220cM8 All Flash Node stimated Lead Time: 21 days	6,622.97	HCIAF228C-M85 Natio Cicco Cerepula Hyserconverget HCIAF22 cM8 AS Filssh Na Add Custom Name Edit Options Edit 5 rvices/Bubcrpts	ide Ions Remove Line		50,300.88	3	545,164
CIAF220C.M65.FRE CHC R21, Free HDIAF220cM6 All Flach Node	0.00	HCIAF220C-M05-FRE Vivid A CHC R2L Free HCIAF220cM6 All Flash Node Add Custom Name Edit Options Edit Services/Subscription	ions Remove Line		4,252.50	1	4.25
Andre Leve mile. 21 orgs	_			Add a HCI RACK SERVER from the left panel			
ICIAF220C-M65N Storp Commute Honescomment HCIAF220c/M6.88 Flack NVMe Node	7,096.12	FABRIC INTERCONNECT > 2 Selected (Min 0, Mat 999999)					
stimated Lead Time: 21 days	+	S Product		Unit List Price (USD)	Adjusted List Price (USD)	Qity	Extended List Price (*
CMF220C-M65N-FRE CHC R2L Free HCIAF220cM6 All Flash NVMe Node	0.00	HCI-FI-6536-MIS Valid Q A Cisco Compute Hyperconverged Fabric Interconnect 6536			55,092.24	2	113,4
FABRIC INTERCONNECT		Add Custom Name Edit Options Edit Services/Subscript	Flemove Line	Add a FERRIN INTERNATION from the left search			
NUTANIX SOFTWARE							
NUTANIX PROF SERVICE		NUTANIX SOFTWARE > 2 Selected (Min 2, Max 2)		Itali List Drive output	Adjusted List Drice, data	054	Extended List Drive
CISCO INTERSIGHT					22.54	wy	
		Nutanix Software SY and above Add Custom Name Edd Options Remore Line Dependence	dent Hardware 0		21.54	1	199,54
		Requested Start Date 01-4pr-2024	Requested For 36 Months From 01-Apr-2024 To 31-Mar-2027	Automatically Renews For () No Auto Renewal		Billing Frequency Prepaid Term	
		NTX-SW-FRE Valid Nutanix R2L Free Software 3Y and above Add Custom Name Edit Options Remote Line Dependence line Dep	a.		27.54	1	63,44
		Requested Start Date 01-Apr-2024	Requested For 36 Months From 01-Apr-2024 To 31-Mar-2027	Automatically Renews For () No Auto Renewal		Billing Frequency Prepaid Term	
		NUTANIX PROF SERVICE > 1 Selected (Min 0, Max 1)					
		S Product		Unit List Price (USD)	Adjusted List Price (USD)	Gty	Extended List Price (
		NDX.SW-P5 Valid Nutanix Professional Service Add Custom Name Edit Options Remore Line Dependence	dent Hardware Ø		26,842.57	1	29,20
		Requested Start Date 01-Apr-2024	Requested For 1 Months From 01-Apr-2024 To 30-Apr-2024	Automatically Renews For () No Auto Renewal		Billing Frequency Prepaid Term	
		CISCO INTERSIGHT > 1 Selected (Min 1, Max 1)					
		To Product		Unit List Price (USD)	Adjusted List Price (USD)	city	Extended List Price (
		OC-MGT-SAAS Valid Coco Intersight SaaS Add Custom Name Edd Options Remole Line Depended	dent Hardwaru. O		35.00	1	5,04
		Requested Start Date	Requested For	Automatically Renews For m		Billing Employees	

Step 35.

- Configuration for MLB is completed when status of each Product is Valid and warning messages are cleared.
- b. Click on the "PLUS" to expand and view the selections made for each Product.
- c. Click on "Done" to complete MLB configuration.

Step 36.

			Ciana Internio	.ht			
Available Components	Unit List Price (USD)	HCI RACK SERVER > 4	Sisco intersig	jnt j-			
HCI RACK SERVER		Co Product		Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
FABRIC INTERCONNECT		HCIAF220C-M6S Valid Q					545,164.32
NUTANIX SOFTWARE		Cisco Compute Hyperconverged HCIAF2 Add Custom Name Edit Ontions Edit	20cM6 All Flash Node	CNDL-I	JESELEUT		
NUTANIX PROF SERVICE		HCIAF220C-M6S-FRE Valid Q			4,252.50	1	4,252.50
		CCHC R2L Free HCIAF220cM6 All Flash	Node				
		Add Custom Name Edit Options Edit	Services/Subscriptions Remove Line	Add a MCI DACK SEDVED from t	he laft nanal		
DC-MGT-SAAS Cisco Intersight SaaS	2			Add a Hot MACK SERVER IIOIT	ne en paner		
	L L	FABRIC INTERCONNECT > 2 Selected (Min 0, N	tax 999999)	Unit Liet Price (USD)	Adjusted List Price (USD)	Otv	Extended List Price (USD)
CNDL-DESELECT Conditional Deselect	0.00			Unit East Fride (000)	55 002 24	ay	112 408 06
Estimated Lead Time: 7 days	+	Cisco Compute Hyperconverged Fabric In	nterconnect 6536		30,092.24	2	113,490.90
		Add Custom Name Edit Options Edit	Services/Subscriptions Remove Line				
				Add a FABRIC INTERCONNECT fro	m the left panel		
		NUTANIX SOFTWARE > 2 Selected (Min 2, Max	2)				
		% Product		Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
		MTX-SW Valid Ω			27.54	1	190,341.27
		Nutanix Software 3Y and above Add Custom Name Edit Ontions Rem	rove Line Denendent Hardware 0				
		01-Apr-2024	36 Months From 01-Apr-2024 To 31-I	Matchinatically Re Mar-2027 No Auto Renewal	news For O	Prepaid Term	icy
		● NTX-SW-FRE Valid □			27.54	1	63,447.09
		Nutanix R2L Free Software 3Y and above					
		Add Custom Name Edit Options Rem	tove Line Dependent Hardware 0				
		Requested Start Date 01-Apr-2024	Requested For 36 Months From 01-Apr-2024 To 31-I	Automatically Re Mar-2027 No Auto Renewal	news For 🔘	Billing Frequer Prepaid Term	icy
		NUTANIX PROF SERVICE > 1 Selected (Min 0, N	Aax 1)				
		% Product		Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD
		TX-SW-PS Valid Ω			26,882.57	1	29,208.00
		Nutanix Professional Service					
		Add Custom Name Edit Options Rem	tove Line Dependent Hardware 0				
		Requested Start Date 01-Apr-2024	Requested For 1 Months From 01-Apr-2024 To 30-A	Automatically Re pr-2024 No Auto Renewal	news For 🕕	Billing Frequer Prepaid Term	icy
		CISCO INTERSIGHT > 1 Selected (Min 1 Max 1)					
		Product		Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
					0.00	1	0.00
		Conditional Deselect			0.00	· ·	0.00
		Add Custom Name Select Options R	emove Line Dependent Hardware 0				

- a. CNDL-DESELECT is meant to select only if Customer has already purchased Cisco Intersight License via EA Contract or order is for Disti Fulfillment. Please make selection by clicking "PLUS".
- b. Please note that Intersight is required selection and needed for the Server to function. Click on Select Options to configure.

Step 37.

			Cisco Inters	ight)		
Product Configuration CNDL-DESELECT part of HCI-R2L-M6	Estimated -OFFER 7 days	Lead Time	P G		NDL-DESE	LECT	
A CNDL-DESELECT quantity 1 requ	uires a minimum quantity of 1	from Reason Codes	(CE100012)				
Configuration Summary	View Full Summary	Option Search	Multiple Options Search				~
Category 0	Rty Extended List Price (USD)	CNDL-DESELECT	> Reason Codes				
Reason Codes		Reason Codes 🥻					
		SKU			Qty	Estimated Lead Time 🚯	Unit List Price (USD)
		O OPTOUT License r	-OWN-EA not needed: Customer already owns Licer	ises in an EA	1	3 days	0.00
		O OPTOUT License r	-OWN-LIC not needed: Customer already owns Licer	ise	1	3 days	0.00
		O OPTOUT For Disti	-DISTI-ONLY when ordering mandatory licenses separa	ately	1	3 days	0.00
Tetal	0.00	Show Incompatible	SKUs				
Estimated Lead Time	0.00 7 days						
Reset Configuration	Cancel Done						

a. Please select appropriate Reason Code

Step 38.

Estimated Lead Time 21 days						
		Price List Global Price List (USD)	To 94	tal 5,910.22		i
						Cancel Done
raceed to do the Product Configuration. () I Intersight please make selection. (CE20 nmended that Customer upgrade to CX S	E202322) Level 1 or Level 2 or Solution Support to ensu	re consistent SLA response time between Hardware and Software. Refer to I	https://www.cisco.com/cidamien_us/about/doing_business	vlegaliservice_descriptions/docs/cisco-su	ccess-tracks.pdf for more information. (CE202	322)
Unit List Price (USD)	RACK SERVER > 4 Selected (Min 0, Max 1200)					
	S Product		Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
6,622.97	HCIAF220C-M65 Valid (C) A Clico Compute Hyperconverged HC AF220cM6 A Add Custom Name Edit Options Edit Services	il Flash Node ISubscriptions Remove Line		50,300.88	3	545, 164 32
0.00	HCIAF220C-M65-FRE Valid CHC R2L Free HCIAF220CM6 All F ash Node Add Custorn Name Edit Options Edit Services	(Subscriptions Remove Line		4,252.50	1	4,252.50
			Add a HCI RACK SERVER from the left panel			
7,096.12	FABRIC INTERCONNECT > 2 Selected (Min 0, Max 9999	99)				
*	Product		Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
0.00	HCLFL6536-M6 Valid Q A Cisco Compute Hyperconverged Fabric Interconne	ect 6536		55,092.24	2	113,496.96
	Add Custom Name Edit Options Edit Services	/Subscriptions Remove Line				
			Add a PADROC INTERCONNECT from the left panel			
	NUTANIX SOFTWARE > 2 Seecled (Mm 2, Max 2)		Ibit List Drive anto-	Adjusted List Drice, comp.	Ote	Extended List Drice Justra
	NTX-SW Valid Q Nutanix Software 3Y and above Add Custorn Name Edit Options	ont Hardware 0	anne russ i sais faisis	27.54	1	190,341.27
	Requested Start Date 01-Jpr-2024	Requested For 36 Months From 01-Apr-2024 To 31-Mar-2027	Automatically Renews For No Auto Renewal		Billing Frequency Prepaid Term	
	NTX-SW-FRE Valid Nutanix R2L Free Software 3Y and above Add Custorn Name Edit Options Remove Line	b Dependent Hardware 🛛		27.54	1	63,447.09
	Requested Start Date 01-Jgn-2024	Requested For 36 Months From 01-Apr-2024 To 31-Man-2027	Automatically Renews For () No Auto Renewal		Billing Frequency Prepaid Term	
	NUTANIX PROF SERVICE > 1 Selected (Mir 0, Max 1)					
	S Product		Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
	NTX-SW-PS Valid Nutanix Professional Service Add Custom Name Edit Options Remove Link	e Dependent Handware 🛛		26,882.57	1	29,208.08
	Requested Start Date 01-Apr-2024	Requested For 1 Months From 01-Apr-2024 To 30-Apr-2024	Automatically Renews For () No Auto Renewal		Billing Frequency Prepaid Term	
	CISCO INTERSIGHT > 1 Selected (Min 1, Mix 1)					
	S Product		Unit List Price (USD)	Adjusted List Price (USD)	Qty	Extended List Price (USD)
	CNDL-DESELECT Valid Conditional Deselvot Conditional Deselvot Conditional Deselvot	. Descenter Herberg		0.00	1	0.00
	scell do dhe hysich (CAllpatho) (higher han hysich (higher han h	Seeder So de Product Comparation (Calcitoria) Mental Product Comparation (Ca	stere tu sis in Product Georgenetic CET 2011 mender the classes regions to CET 2011	stere tu se finale de la finale de la finale la finale la finale la finale de la fi	state Las Barbaland California Technological C	<pre>status industry industry</pre>

a. Configuration for MLB is completed when status of each Product is Valid and warning messages are cleared.

- b. Click on the "PLUS" to expand and view the selections made for each Product.
- c. Click on "Done" to complete MLB configuration.

Nutanix Software Provisioning Details

Enter the provision details in the below fields.

<u>0</u>	Catalog	Estimates I	Deats & Quotes	Orders	Subscriptions &		oftware		
				★ Fa	vorites (+ Export	🖶 Print 🖉 Ema	I < Share	1 Delete More -	
ORDER NAME * / NTX-SW Offer - Test Order #2	WEB ORDER ID 95548156	PURCHASE ORI NTX-SW Offer	DER # */	PRICE LIST Global Price List in US	Dollars (USD)	END CUSTOME	R SMART AC	COUNT / î	
STATUS Unsubmitted	INTENDED USE NPI Test	CREATED BY Dan Dhanota On 13-Sep-20	23	LAST UPDATED BY Dan Dhanota 🚣 On 26-Sep-2023		HOLDING SMA gmail.com 😨	RT ACCOUNT	1	
LABEL.TAB.S.ITEMS	Discounts	Shipping and Instal	I Billing	Review and Subm	nit				
Set preferences for this order	~				Check Local V	ulidations S	are (S	ave and Continue	
Federal preferences defi	ined for this order v	vill not be reflected in th	e corresponding of	quotes or estimates.				×	
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					Add	Find Products and	Solutions N	ore Actions 🗸	
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Enter the end user's Information In the below fields.

CISCO Products & Ser	nices Support How to Buy Training & Events Partners Q	
NTX-SW		
End Contrary Info	End Customer Info *= Mandatory for Ordering. *= Mandatory for Provisioning.	
End Customer into	END CUSTOMER NAME * END CUSTOMER COMPANY NAME *	
	END CUSTOMER ADDR 1 * END CUSTOMER ADDR 2	
	END CUSTOMER CITY * END CUSTOMER ZIP CODE *	
	END CUSTOMER STATE * END CUSTOMER COUNTRY *	
	END CUSTOMER EMAIL ADDR * END CUSTOMER PHONE NUMBER *	
	Exit & Roturn Svvv & Continue >	
Contacts (H Feedback Help Site Map	Terms & Conditions Privacy Statement Cosile Policy Trademantis	

Find the below filled out form for the reference/example.

	End Customer Info	*= Required Field
End Customer Info	END CUSTOMER NAME *	END CUSTOMER COMPANY NAME *
	Dan Dhanota	Cisco Systems, Inc
	END CUSTOMER ADDR 1 *	END CUSTOMER ADDR 2
	3800 Zanker Road	Building 2
	END CUSTOMER CITY *	END CUSTOMER ZIP CODE *
	San Jose	95134
	END CUSTOMER STATE *	END CUSTOMER COUNTRY *
	CA	UNITED STATES
	END CUSTOMER EMAIL ADDR *	END CUSTOMER PHONE NUMBER *
	ddhanota@cisco.com	408-468-3033
		Exit & Return Save & Continue >

Additional Resources

Spec sheets:

Cisco Compute Hyperconverged with Nutanix-HCIAF220 M6 All-NVMe/All-Flash Server

Cisco Compute Hyperconverged with Nutanix-HCIAF240 M6 All-Flash Server

Nutanix Sizer Tool

Sizer user guide: <u>https://portal.nutanix.com/page/documents/details?targetId=Sizer-User-Guide:Sizer-User-Guide</u>

Nutanix Professional Services:

https://www.nutanix.com/content/dam/nutanix/resources/datasheets/professional-services-servicedescriptions.pdf

Nutanix SW Options: https://www.nutanix.com/products/cloud-platform/software-options