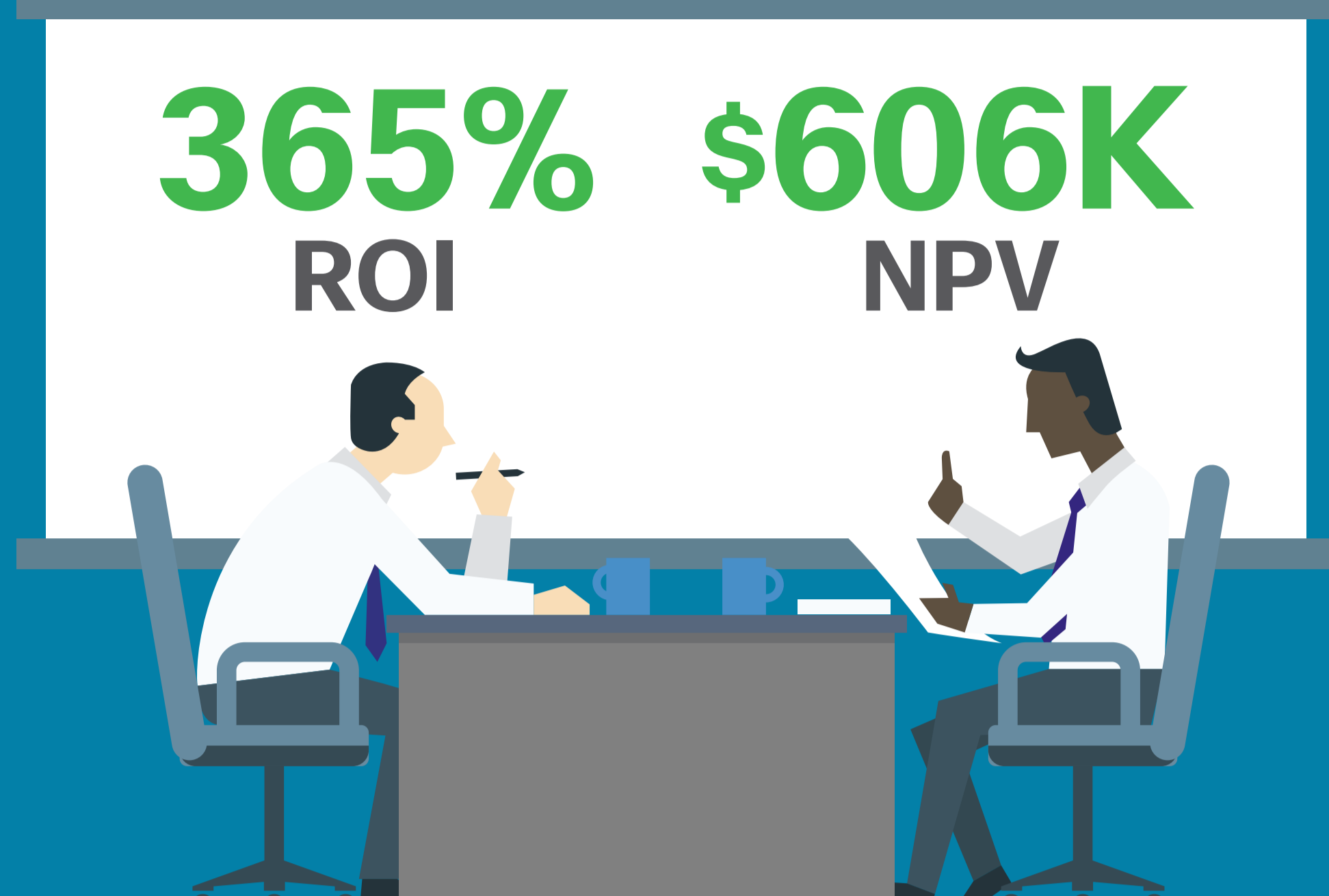


Global Firm to Achieve 365% ROI from Cisco ONE Software

The Total Economic Impact™ of Cisco ONE Software

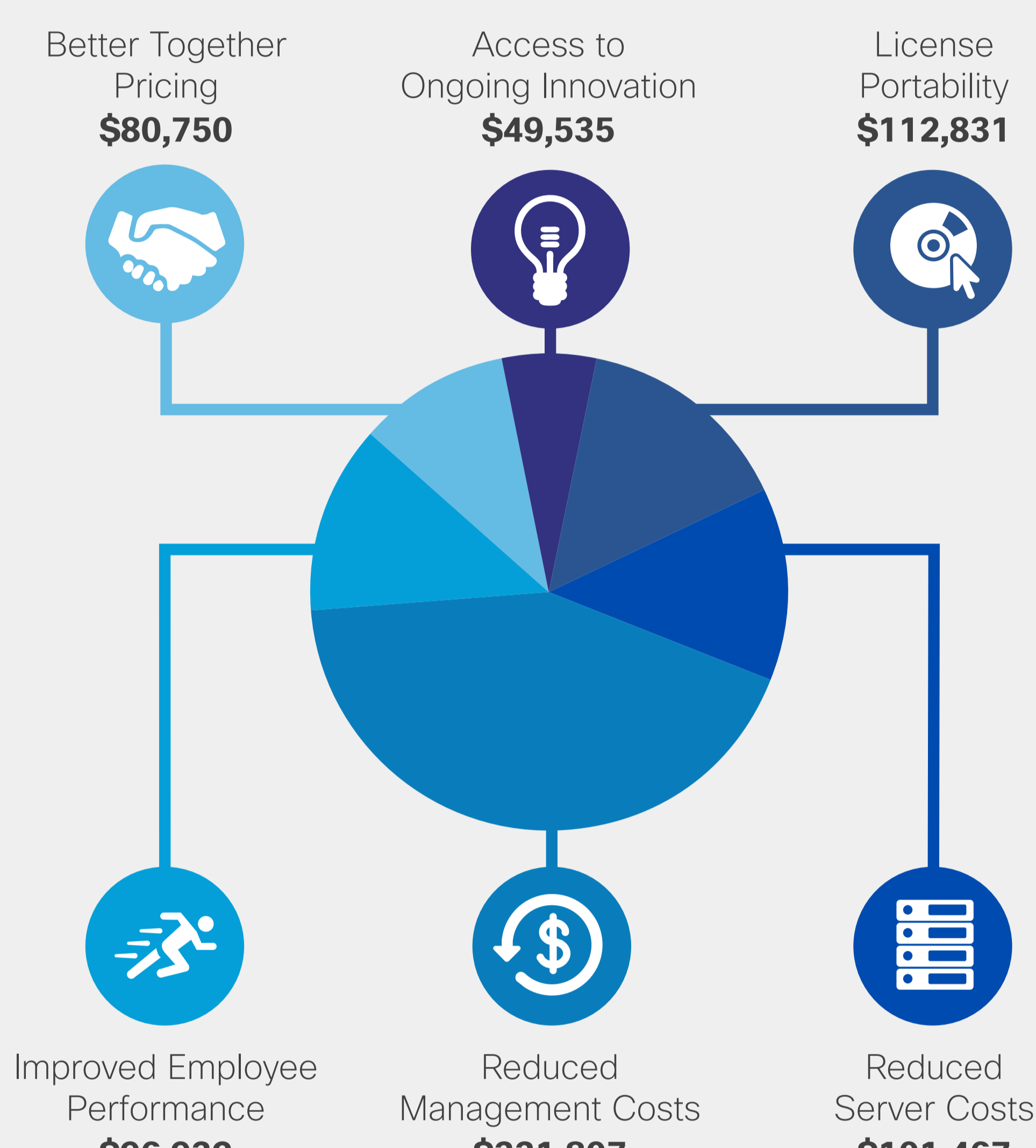
A global consulting firm purchased **55 Cisco 4300 Series Integrated Services Routers** with **Cisco ONE Foundation for WAN** and **Cisco ONE WAN Collaboration** software to upgrade its offices worldwide.

Forrester interviewed the organization, analyzed cost and benefits, and estimated that the investment would deliver the following risk-adjusted, 10 year ROI and NPV:



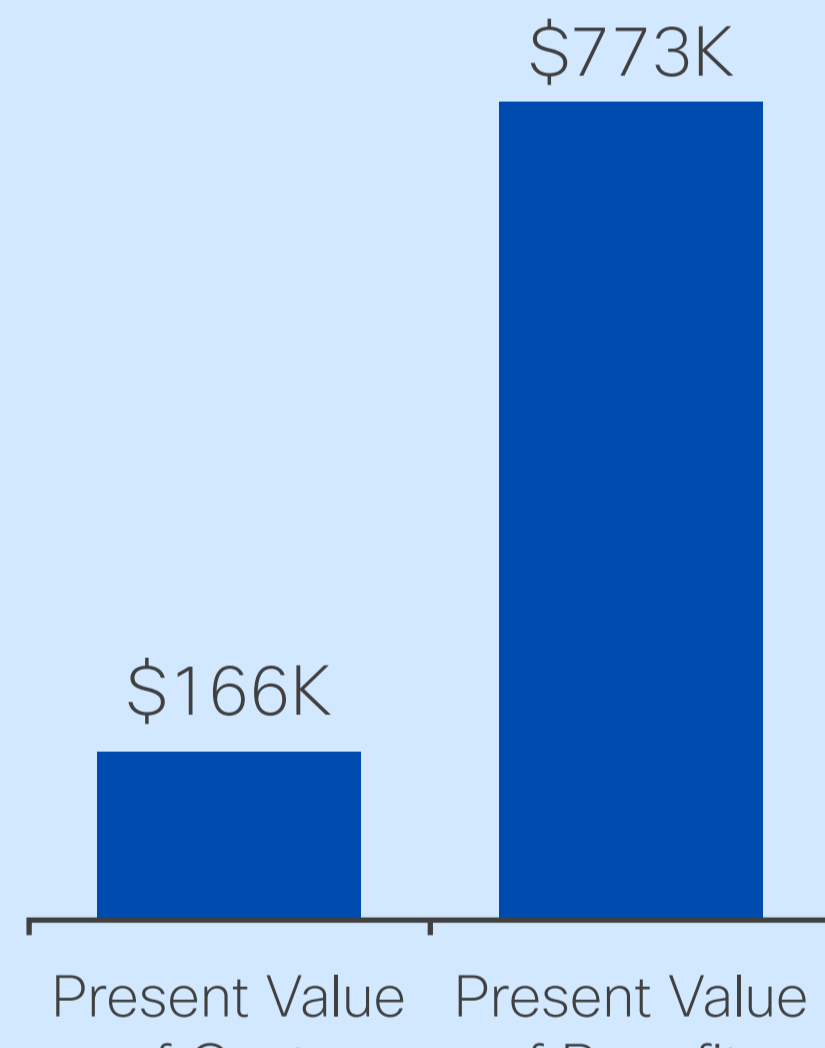
How did the consulting firm achieve this payoff?

The Cisco solution enabled these impressive risk-adjusted benefits:



In addition, **Cisco ONE Software** helped the firm reduce network server space by 40,000 square feet, and free up the space for meetings and collaboration.

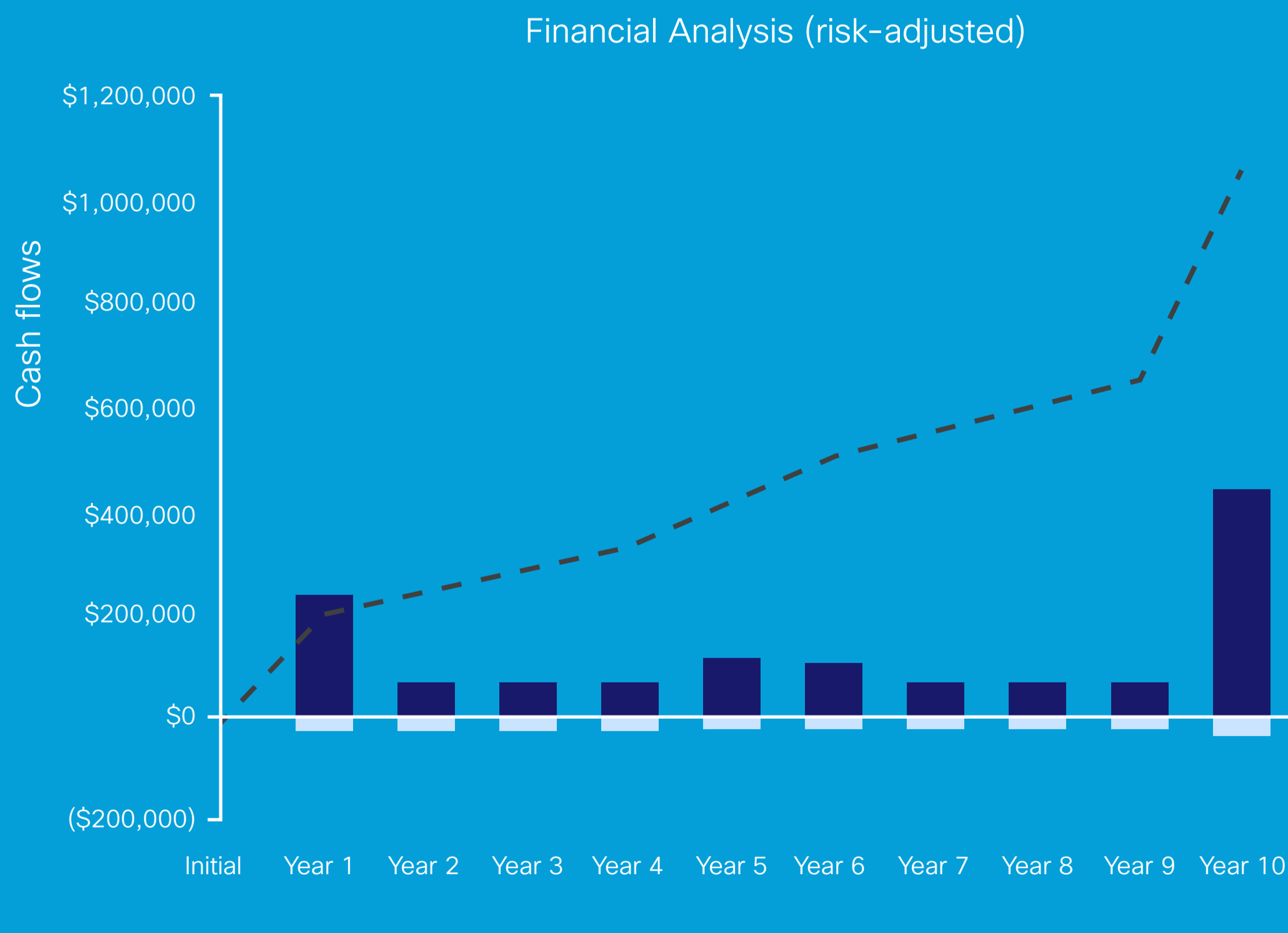
The benefits are more than **4X** the cost



Leading to a risk-adjusted, 10 year

NPV of \$606,990

Here's a breakdown of the benefits and costs over the years.



Want to learn more? Read the full case study [here](#).

Discover how Cisco ONE can benefit your organization. Visit www.cisco.com/go/one

Disclosures

- This document is an abridged version of the full case study
- The study was commissioned by Cisco and conducted by Forrester Consulting
- Costs and benefits are risk adjusted.
- The financial costs and benefits are based on a nine-year router hardware refresh cycle, as reported by the interviewee. Organizations with a shorter average router hardware refresh cycle (such as five to six years), will likely have a higher ROI.
- The potential return on investment that other organizations will receive may vary.
- Please read the case study for full details